



WHITMAN-WALKER HEALTH
Community. Caring. Quality.

Affirming Care. Exceptional Research.
Committed Advocacy.

ANNUAL REPORT 2013



Letter from Board Chair and Executive Director

Affirming Care.
Exceptional Research.
Committed Advocacy.



Dear Friends and Supporters:

Whitman-Walker Health (WWH) consistently strives to be a leader in health care, providing culturally sensitive and high-quality care to greater Washington, D.C.

In 2013, we provided service to over 14,000 people. We are proud to have been recognized for the third year in a row by Human Rights Campaign Foundation as a Leader in Healthcare Equality; by the LGBT Bar Association with the 2013 Community Service Award; and by the *Washington Blade's* Best of Gay D.C. as Best Nonprofit. We finished the year with \$28.7 million in total revenue, and the work of our team of employees and volunteers led us to another great year in terms of quality of care scores: 97 percent of our patients stated that they would refer their family and friends to receive care at WWH.

Our work in the community continues to create a platform to position WWH as a national model for community health. In 2013, we were visited by White House and federal government officials, and we participated in strategic discussions to support ongoing national conversations about HIV and AIDS, as well as access to care for all in light of the Affordable Care Act. We continued to work closely with local colleges and universities, as well as the D.C. Department of Health, to bolster community outreach and educate people in our community. And finally, in December 2013, WWH was selected as an AIDS Clinical Trials Group (ACTG) site by the National Institutes of Health. WWH was the only new U.S. site to join the ACTG during the Network's most recent competition for federal funding, and it was the first time a community health center in D.C. has received this designation. The growth and tremendous achievements of our research program allow us to better serve our patients.

Preparing for a fully implemented Affordable Care Act future, WWH is building a healthier community—literally. We broke ground on a 43,000-square-foot facility (at 1525 14th St, NW) which is scheduled to open in late spring 2015. Moving to a new state-of-the-art medical building provides more space to accommodate new patients, offer the best in medical technology, and create an atmosphere that further communicates our commitment to providing the highest quality care to all—especially metro D.C.'s lesbian, gay, bisexual and transgender community and persons living with HIV.

The pages that follow will further share the accomplishments of 2013. As always, we thank you for your continued support and commitment.

With sincere gratitude,

A handwritten signature in cursive script, appearing to read "Adam Falcone".

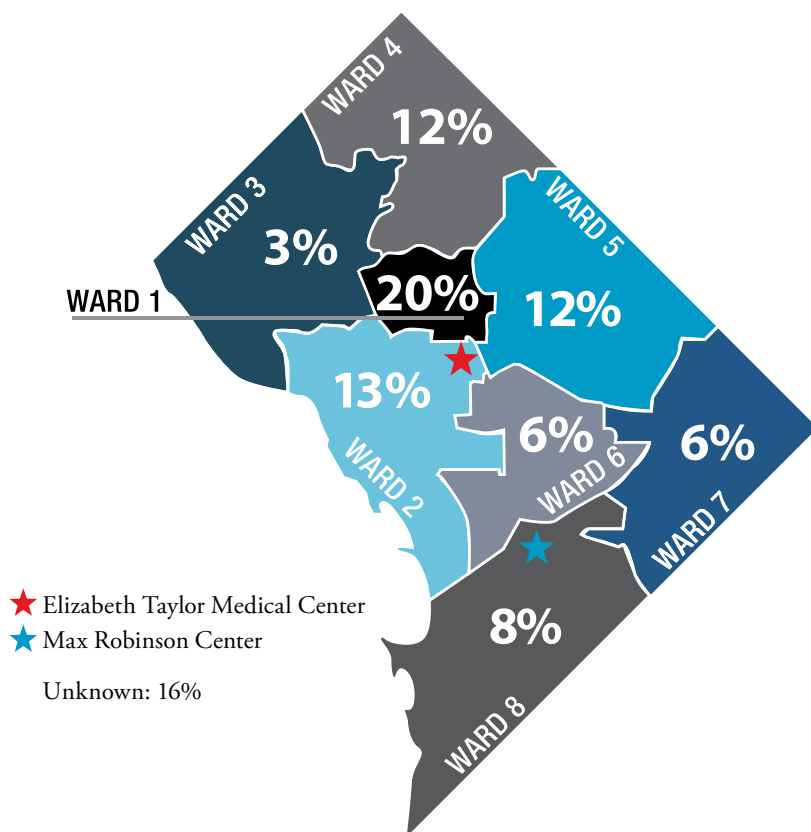
Adam Falcone, *Board Chair*

A handwritten signature in cursive script, appearing to read "Don Blanchon".

Don Blanchon, *Executive Director*

Whitman-Walker cared for 14,184 members of our community in 2013.

Those seeking comprehensive, quality health care at Whitman-Walker came from all across D.C. and the metropolitan area. Nearly 70 percent of our patients came from D.C., while 16 percent came from Maryland and 11 percent from Virginia.



“Our work in the community continues to create a platform to position Whitman-Walker Health as a national model for community health.”

– Adam Falcone,
Board Chair and
Don Blanchon,
Executive Director

COMMUNITY

Our patient base reflects the diversity of Washington, D.C.

Race/Ethnicity: 43 percent black, 40 percent white, 17 percent other or unknown. Among these, 13 percent of patients identified their ethnicity as Hispanic.

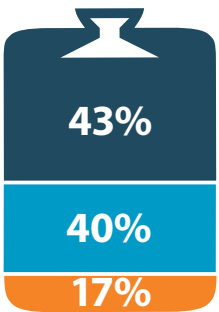
Age: 1 percent younger than 21; 27 percent ages 21-30; 26 percent ages 31-40; 21 percent ages 41-50; 18 percent ages 51-60; and 6 percent older than 60.

Sexual Orientation: 57 percent self-identified as lesbian, gay or bisexual; 39 percent self-identified as heterosexual.

Gender: 66 percent male, 27 percent female, 7 percent transgender.

HIV-Related Medical Care: 49% of patients HIV-positive; 51% HIV-negative.

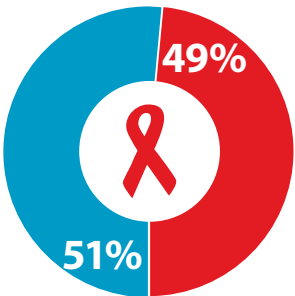
RACE/ETHNICITY



■ Black ■ White ■ Other/Unknown

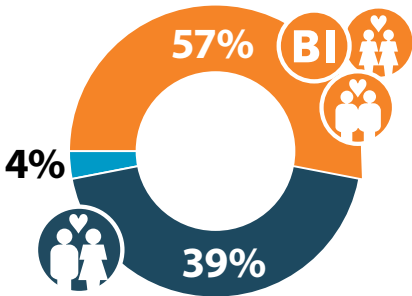
13% of patients identified their ethnicity as Hispanic.

HIV-RELATED MEDICAL CARE



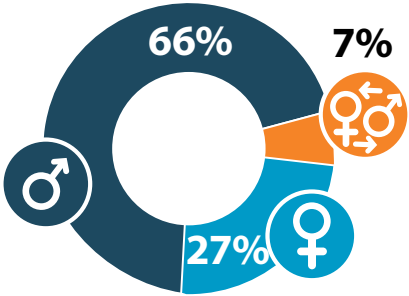
■ HIV-negative ■ HIV-positive

SEXUAL ORIENTATION



■ Heterosexual
■ Gay, Lesbian, Bisexual
■ Other

GENDER



■ Male ■ Female ■ Transgender

See how your support helps Whitman-Walker make a difference in the community:

- \$1,200** helps pay for 25 complete HIV/STD tests.
- \$500** pays for one “outing” of our testing van.
- \$300** helps pay for six hours of group therapy for women in our “coming out” sessions.
- \$150** pays for one hour of couples therapy.
- \$100** pays for one complete dental examination and treatment, with fluoride.
- \$50** covers the cost of one pap smear.
- \$25** helps our community health team distribute 50 safer-sex kits.

Whitman-Walker Health’s successes include:

- 93%** AIDS patients on Pneumocystis carinii pneumonia (PCP) prophylaxis
- 88%** HIV-positive patients on antiretroviral (ARV) medication
- 88%** HIV-positive patients on ARV with a controlled viral load
- 54%** Diabetic patients with well-controlled cholesterol (LDL<100)
- 81%** Patients with a lipid screening (cholesterol)
- 69%** Female patients who had a pap smear in the previous 36 months

COMMUNITY



Obama Administration Recognizes Whitman-Walker Health

On November 19, 2013, Valerie Jarrett, senior advisor to President Barack Obama, visited Whitman-Walker Health. The health center was selected as an example of a local community health center that effectively implements the HIV Care Continuum Initiative. President Obama introduced the Initiative in July 2013 as part of the ongoing implementation of the National HIV/AIDS Strategy.

“Whitman-Walker was honored to host Ms. Jarrett,” said Don Blanchon, executive director. “We’ve been a leader in implementing programs to integrate HIV prevention and treatment services, and it was wonderful to have our work acknowledged.”

The Red Carpet Program, which enables patients diagnosed with HIV to readily access their care team and includes public benefits support, is one example of how Whitman-Walker is meeting the goals of the Initiative.

Grant Colfax, then-director of the Office of National AIDS Policy (ONAP), and Greg Millett, then-senior

policy advisor at ONAP, accompanied Jarrett on the tour, where they met with a number of employees and patients.

Whitman-Walker Health Named Federally Qualified Health Center

In November 2013, Whitman-Walker Health was designated as a Federally Qualified Health Center (FQHC).

The FQHC designation is awarded to community-based organizations that provide comprehensive primary and preventive care, including oral health, mental health and substance abuse services, regardless of a person’s ability to pay or health insurance status. This award is part of the federal government’s efforts to expand access to primary health care under the Affordable Care Act.

D.C. Mayor Chooses Whitman-Walker Health to Showcase City’s Progress

Washington, D.C. Mayor Vincent Gray chose Whitman-Walker as the site for the press conference announcing the D.C. Department of Health’s annual report on HIV and AIDS in the District.

The report showed a significant decrease in numbers across the board since 2007, including a declining number of deaths attributed to HIV or AIDS in the past several years. In addition, it appears that 80 percent of the new cases reported were linked to care and treatment within three months.

“This is a major improvement from 2005, when the number was 50 percent,” Mayor Gray said.

At the press conference, one of Whitman-Walker’s longtime patients, Guy Jenkins, spoke as living proof to this progress. Jenkins particularly cited the tireless efforts of Whitman-Walker Health and the D.C. Department of Health for helping him receive the medications he needed when he moved to the District in 2008.

“I applaud Whitman-Walker Health, Mayor Gray and the D.C. Department of Health for all they do,” he said.

Office of Civil Rights Partners with Whitman-Walker Health

In May 2013, Whitman-Walker Health was chosen as the site from which the U.S. Department of Health and Human Services, Office for Civil Rights elected to launch its *Information Is Powerful Medicine* campaign.

Whitman-Walker is also a partner in the campaign, which aims to increase awareness of the Health Insurance Portability and Accountability Act (HIPAA) rights and benefits among HIV-positive black, gay, bisexual and other men who have sex with men (MSM).

The goal of the campaign is to inform MSM of the value in having full access to medical records and being able to use that information to help manage their health. Organizers hope to empower these patients to better track progress, monitor results and communicate with treatment teams.

The launch was timed to coincide with the official start of Black Pride in Washington, D.C. Black MSM continue to be disproportionately affected by the HIV epidemic, and Washington, D.C. remains one of the hardest-hit cities in the nation.

After the D.C. launch, the *Information Is Powerful Medicine* campaign was rolled out nationwide. In addition to ads in national publications, on websites and in social media, the expansion included a number of other Black Pride events in Chicago, New York City, Atlanta and Oakland.

COMMUNITY

Whitman-Walker Health Selected for AIDS Clinical Trials Group

Whitman-Walker Health was selected as part of the AIDS Clinical Trials Group (ACTG) by the National Institutes of Health (NIH), the first time that a community health center has been designated as an ACTG site in Washington, D.C. This designation gives WWH the opportunity to participate in HIV studies conducted through NIH, including possible work on HIV vaccines and cures. It also recognizes that WWH is doing outstanding HIV research.

It is a distinguished honor for WWH to be included in the ACTG—the most significant clinical trial network funded by NIH for work in HIV and hepatitis C disease. WWH will be part of a joint unit with Johns Hopkins University.

“This designation will allow us to broaden the scope of our clinical research activities,” said Dr. Richard Elion, clinical research director at Whitman-Walker. “To date, our research has largely focused on specific medications and their effectiveness. As a part of ACTG, we will now be able to take part in more purely scientific studies on HIV treatment. We will be able to use our experience and expertise in clinical research for studies that could bring great advancements in the fight against the epidemic.”

Whitman-Walker Breaks Ground on a New Medical Building

Whitman-Walker is building a healthier community. Construction has begun on the nearly 43,000 square

feet of space located at 1525 14th Street, N.W. The new state-of-the-art facility is expected to be completed in 2015 and will feature a range of health care services, including a street access pharmacy, expanded health and wellness programs, and complementary therapies such as acupuncture.

“Whitman-Walker has nearly doubled its patient base over the past six years and we expect growth to continue as more residents access care through the new health reform law,” said Executive Director Don Blanchon. “This new facility will enable us to meet the health care needs of our community and provide the highest quality care in a 21st century health care home.”

“This designation will allow us to broaden the scope of our clinical research activities.”

**– Dr. Richard Elion,
Clinical Research Director**

Blanchon went on to explain that the new center would enable Whitman-Walker Health to further its leading role in the fight against HIV and AIDS; expand its commitment to provide affirming, culturally competent care to metro D.C.’s lesbian, gay, bisexual and transgender community; and better serve its neighbors in the 14th Street, N.W., corridor.

“We will never be able to meet the health care needs of our community and provide the highest quality care in outdated, crowded buildings that were not designed for 21st century health care,” added Raymond Martins, M.D., chief medical officer of Whitman-Walker. “As a physician who sees patients every day, I am heartened to know that Whitman-Walker’s leaders have a vision for the future that will ensure that every patient is treated in a comfortable, confidential, state-of-the-art environment. This decision is true to our vital mission of high-quality, community-based, compassionate care.”

“This new facility will enable WWH to meet the health care needs of our community and provide the highest quality care in a 21st century health care home.”

– Don Blanchon,
Executive Director

“As a physician who sees patients every day, I am heartened to know that Whitman-Walker’s leaders have a vision for the future that will ensure that every patient is treated in a comfortable, confidential, state-of-the-art environment.”

– Raymond Martins,
M.D., Chief Medical
Officer

Leaders in Providing Access to Care

Since 2007, Whitman-Walker Health has provided experts to help patients navigate insurance options and coverage. Known as Public Benefits and Insurance Navigators, these dedicated staff counsel and enroll patients in available health insurance options and programs to lower out-of-pocket costs. They also help patients understand their coverage and troubleshoot any barriers to care that may occur.

In 2013, this approach was expanded significantly in the lead-up to the first open enrollment period under the Affordable Care Act. D.C.’s Health Benefit Exchange Authority launched a program throughout the city to help educate and enroll uninsured and hard-to-reach individuals and small businesses in health insurance plans.

As a part of this effort, the Authority provided funding to help Whitman-Walker Health expand its services beyond its own patient base to include broader community outreach. This expansion meant hiring four new Public Benefits and Insurance Navigators to engage the community through outreach, education and enrollment assistance.

These outreach efforts were a resounding success. In the first six months alone, Whitman-Walker’s Navigators met with over 1,600 people to provide information about health care; evaluate eligibility for public benefits or exchange-based options; and complete enrollments for public and exchange-based private health insurance plans.

The Authority also hired Whitman-Walker Health’s Legal Services Program to design and conduct an intensive five-day certification training to prepare staff from other community assistance groups to provide similar guidance and advice. Since then, some 200 Assisters/ Navigators—including all of those on staff at Whitman-Walker Health—have completed the training and are working to enroll D.C. residents in health insurance using the new online marketplace, D.C. Health Link.

CARING

The Mautner Project Joins Forces with Whitman-Walker Health

In June 2013, the Mautner Project, a national lesbian health organization also based in Washington, D.C., announced that it would join with Whitman-Walker Health in what the leaders of both organizations called an historic collaboration.

Founded in 1990, the Mautner Project provides health and wellness education and outreach to Washington's lesbian and bisexual community. Traditionally, the organization has not offered direct medical services.

"We are very excited that we'll be working with Whitman-Walker Health," said Leslie Calman, the Mautner Project's executive director. "It has a long, prestigious history of providing culturally sensitive health care services to Washington's LGBT community."

"This collaboration will allow us to offer more critical services to a greater number of women throughout the region who need those services," she added. "It's a natural fit."

Don Blanchon, executive director of Whitman-Walker, said bringing Mautner's programs into Whitman-Walker's operations would enhance the longstanding missions of both organizations.

"The Mautner Project has been dedicated to the health and wellness of Washington's lesbian community for over 20 years," Blanchon said. "We've been looking for a way to expand our health care services to women, and the Mautner Project's programs and reach within their community will help us fulfill that mission."

The Mautner Project's health and wellness programs, like weight loss, smoking cessation, critical cancer screening, and culturally sensitive peer and support groups, will continue. New programs like mammography and breast health services, gynecology, dental and pharmacy services, and legal support can now be accessed through WHH. The initiative will be led by Jacquetta Brooks, director of services at the Mautner Project.



"We are very excited that we'll be working with Whitman-Walker Health. It has a long, prestigious history of providing culturally sensitive health care services to Washington's LGBT community."

– Leslie Calman, the Mautner Project's Executive Director



QUALITY



Recognition for Leadership, Equality and Care

Thanks to the support of friends like you, Whitman-Walker Health has received accolades for our work to provide the highest quality, culturally competent care in Washington's diverse urban community.

- **HRC Health Equality Leader:** The Human Rights Campaign (HRC) once again recognized WWH as a Health Equality Leader in its 2013 Healthcare Equality Index. This is the third year we've received this honor.
- **Best of Gay D.C. Nonprofit:** In 2013, the *Washington Blade* named Whitman-Walker the best nonprofit for the second year in a row.
- **LGBT Bar Association of D.C.:** The LGBT Bar Association presented WWH's legal services program with its 2013 Community Service Award.

Special Events Raise Awareness and Funds for WWH

- **"Be the Care" Spring Event:** More than 500 individuals attended this glitzy annual event on April 18, 2013, at the National Museum of Women in the Arts. The event raised over \$290,000 for Whitman-Walker's programs and services. U.S. Senator Tammy Baldwin offered gracious remarks when she accepted the "Partner for Life" award. Previous "Partner for Life" honorees include Bill Clinton, Hillary Clinton, Kathleen Sebelius, Tipper Gore, Ted Koppel, the MAC AIDS Fund and *POZ* magazine. The event was co-chaired by Reggie Van Lee, executive vice president of Booz Allen Hamilton, and Ceci Connolly, managing director of PwC's Health Research Institute and a member of Whitman-Walker Health's Board of Directors.

"For 35 years, Whitman-Walker Health has helped break down barriers to accessing care, making sure that those in need do not fall through the cracks. We share a common commitment to improving access to high-quality, cost-effective health care for all Americans, including the LGBT community and people living with HIV and AIDS."

— U.S. Senator Tammy Baldwin (D-WI)



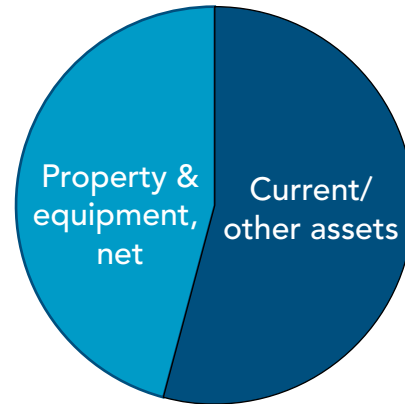
- **Going the Extra Mile:** On May 29, 2013, more than 250 individuals gathered at the Carnegie Institution for Science to celebrate the accomplishments of Whitman-Walker's Legal Services program. The event raised over \$180,000. The Joel A. Toubin Memorial Award was presented to Equal Employment Opportunity Commission Commissioner Chai Feldblum, the National Center for Transgender Equality, and Services and Advocacy for GLBT Elders (SAGE). The Toubin Award is presented annually for outstanding advocacy on behalf of people living with HIV and AIDS.
- **AIDS Walk Washington:** The 27th annual AIDS Walk was held on October 26 at Freedom Plaza. Over 400 volunteers and 6,000 registered runners and walkers participated in this annual community gathering, raising more than \$800,000 for Whitman-Walker's HIV and AIDS services.

Eun Yang of NBC4, longtime Walk media partner, hosted the morning's stage program. Sean Sasser, activist and educator familiar to many from MTV's "The Real World," was posthumously presented with the Courage Award. The Courage Award is presented annually to a person with HIV or AIDS who has demonstrated remarkable courage and leadership in the fight against the disease. Booz Allen Hamilton and their Gay, Lesbian, Bisexual and Transgender Employees (GLOBE) Forum received the Community Service Award in recognition of longstanding support of AIDS Walk and Whitman-Walker. Mitchell Gold and Bob Williams, international leaders in the home fashion industry, served as the grand marshals of the 2013 AIDS Walk. "Mitchell and I have been involved in the fight to end HIV and AIDS our entire adult lives," said Williams. "We feel that serving as grand marshals for the Walk is not only an honor, but an opportunity to remind people this fight is not over and that the success we are beginning to show in the nation's capital is made possible only by communities coming together to continue to have their voices heard."

FINANCIALS

ASSETS

Current assets	\$
Current/other assets	8,355,194
Property & equipment, net	7,016,485
Total assets	15,371,679



LIABILITIES

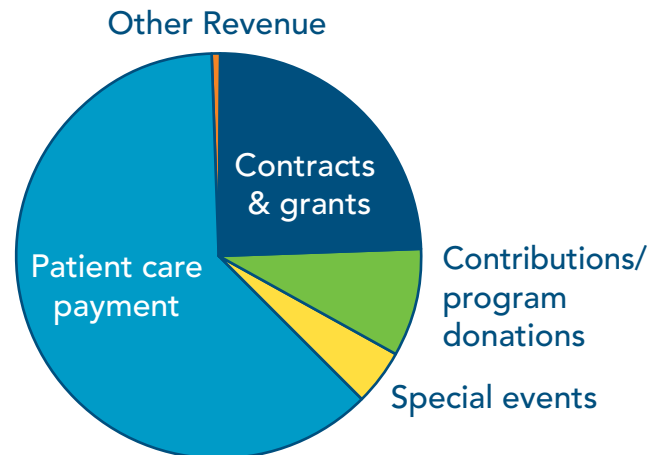
Current liabilities	3,174,260
Long-term liabilities	288,104
Total liabilities	3,462,364

NET ASSETS

Total net assets	11,909,315
Total liabilities & net assets	15,371,679

REVENUE

Contracts & grants	7,031,283
Contributions/program donations	2,518,597
Special events	1,232,347
Less cost of direct donor benefits	(36,700)
Patient care payment	17,873,212
Other revenue	90,559
Total revenue	28,709,298



EXPENSES

Program services

	\$
Clinic operations	1,587,055
Public benefits	471,307
Dental health	688,133
Medical services	3,304,469
Medical adherence	1,146,388
STD services	363,692
Community health	1,161,148
Behavioral/mental health	1,392,069
Addictions/substance abuse	418,467
Day treatment	224,336
Research	1,220,578
Legal services	1,314,620
Pharmacy	8,718,573

Total program services 22,010,835

Support services

Management & general	4,377,366
Development	1,402,284

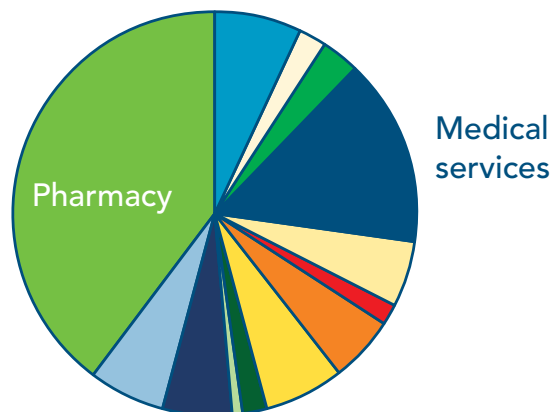
Total support services 5,779,650

Total expenses 27,790,485

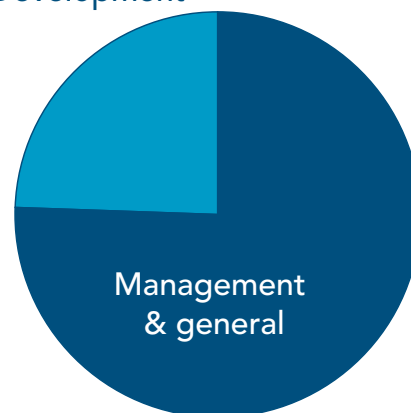
Changes in net assets from operations 918,813

Net assets at beginning of year 10,990,502

Net assets at end of year 11,909,315



Development



Whitman-Walker Society

The Whitman-Walker Society is a group of dedicated individuals who make annual donations of \$1,000 or more during the calendar year. To learn more about the Whitman-Walker Society, visit us at www.whitman-walker.org under the Give tab.

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Linda B. Rawls
Mark A. Abdoo
Caroline Abney
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Ken Adams
Mark W. Adams
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Paul Ainsworth
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& Andy Glasgow
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Casey Gold
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THANK YOU

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DAVID HART SMITH

Dave started volunteering with Whitman-Walker Health in September of 2012, when he realized that many people close to him were living with HIV. “It really resonated with me that having HIV is a condition that is completely non-selective—anyone can become a victim,” he told us. Dave started as an outreach volunteer and eventually trained to become an HIV tester and counselor at Whitman-Walker. Dave holds a full-time job, but has been a committed volunteer at Whitman-Walker since he started working with us. He has a regular weekly testing slot at the Elizabeth Taylor Medical Center, occasionally volunteers at

outreach events throughout the city and also sits on our volunteer steering committee.

Dave believes that education is a key ingredient in battling HIV. “Our patrons have so many questions, and it’s very rewarding to be able to spread awareness and help lift the stigma associated with HIV.”

Dave enjoys volunteering with Whitman-Walker. “I have met the most wonderful people—both staff and patrons—of Whitman Walker Health,” he says, “and I am grateful for the opportunity to be able to participate in the fight to end HIV.”

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Partners for Life members are a critical group of supporters who, through a monthly contribution by credit card or drawn against a checking account, allow Whitman-Walker to effectively plan for the future knowing a stable stream of income is available to meet our patients' financial needs.

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KAVITA JOHN

Kavita started volunteering with Whitman-Walker in June 2012. Today, she spends several hours every week conducting HIV testing and counseling sessions at the Elizabeth Taylor Medical Center. Kavita has guided clients through tough moments, delivered positive HIV test results and counseled patients who are coping with significant challenges related to HIV.

Kavita's most difficult volunteer experience came when a client who spoke little English and had immigrated recently to the U.S. tested HIV-positive. Kavita felt limited in her capacity to communicate with the client, but called for a translator, received support from WWH staff members and was able to link the client to care at Whitman-Walker. "The experience was humbling," Kavita says, but notes how encouraged she felt that Whitman-Walker had the services and support "to provide the client with the care she needed."

In spite of the challenges, Kavita loves volunteering at Whitman-Walker. "The people are amazing—always helpful, encouraging, cheerful. It is a joy to come in to the clinic every week."

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VOLUNTEER PROFILE



JOANNA THEISS

Joanna started volunteering with Whitman-Walker in 2011, after seeing a post at a testing event. The first staff member she met was Miguel Mejia, a manager of outreach events on the WWH mobile unit. They hit it off immediately, and Joanna quickly became a regular presence at community health events!

Joanna worked full-time as a lawyer in D.C. when she began volunteering with Whitman-Walker, so initially she volunteered on evenings and weekends at outreach events throughout D.C. "Whitman-Walker actually changed the trajectory of my entire career," Joanna says. Her experience volunteering prompted her to go back to school to study public health and become a health lawyer and advocate.

"I realized how much I love talking to people and how important it is to love what you do. One of the best things about Whitman-Walker is meeting all kinds of people and talking to them about taking charge of their health and body," she says.

Currently, Joanna is pursuing an LLM degree at George Washington University Law School, focusing on public health law. She volunteers doing HIV testing and counseling every week; sits on our volunteer steering committee; and regularly signs up for community outreach and testing events.

"The people in community health have been welcoming, friendly and supportive," Joanna says. "They really love what they do and the communities they serve. It is inspirational."

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