



WHITMAN-WALKER HEALTH  
*We see you.*

2017

*Annual Report*

# Who is Whitman-Walker Health?

For 40 years, Whitman-Walker Health has been a sanctuary for the underserved populations of the Greater Washington area. Through multiple sites in Washington, DC, staff provide stigma-free, culturally competent and vital healthcare to the gay, lesbian, bisexual, transgender and queer communities, as well to those living with or affected by HIV; and to individuals who cannot afford to pay or feel uncomfortable in other healthcare settings.

Whitman-Walker envisions a society where all persons are seen for who they are. For 40 years, we have been a place where we see the person first; a healthcare home where patients are treated with the dignity, respect and love they deserve. Through care, advocacy, research, and education, we empower all persons to live healthy, love openly, and achieve equality and inclusion.

At Whitman-Walker, we see patients, but we see the person first.

*We see you.*



# A Message from Leadership

Friends, Family and Supporters:

Simply put, we could not have weathered 2017 without you.

It was your unwavering support of Whitman-Walker Health that guided us through a most challenging year in community and society at large. Like so many times in our lives, it is in moments of adversity that we find the light and hope that fuels Whitman-Walker's mission of caring. That light and hope is you.

As you are well aware, the year presented numerous challenges and hardships for the people and communities we humbly serve. We witnessed multiple attempts to repeal and replace the Affordable Care Act – a vital resource for so many of our patients. We saw firsthand attacks on transgender people in our own neighborhoods as well as on the policy front. We heard countless newly appointed public officials engage in anti-LGBTQ bias and rhetoric. Yet, throughout it all, you were right by our side.

With your continued support, Whitman-Walker continued to be a sanctuary for our community in a world marked by tumult and incivility. Last year, we experienced a dramatic rise in asylum seekers reaching out to our legal services team as well as a marked increase in the number of transgender and non-binary individuals seeking to expedite name and gender changes on their identity documents. Our team personally worked on 676 individual cases and hosted 12 name and gender change clinics to address this critical need. And despite decreases to advertising funding for open enrollment under the Affordable Care Act, our insurance navigation team helped 1,607 clients with 2,417 enrollments and renewals of their health insurance coverage and programs. These are but a few examples of what is best about Whitman-Walker Health and our commitment to remaining responsive and relevant to those we serve.

Like so many health centers across the nation, Whitman-Walker Health raised our voice demanding that Congress fully fund these vital community health care organizations. Our collective voice was desperately needed so that we could continue to care for our

community. Last year, we cared for 20,282 individuals across all of our services and programs. This community of patients and clients includes 1,585 self-identified transgender patients who sought services in a safe, stigma-free and welcoming healthcare home. A truly dedicated, diverse, and talented group of employees and volunteers make all of this happen by living our values of dignity, respect, and affirmation every day.

In August 2017, we said “see you soon” to our beloved Elizabeth Taylor Medical Center as we began a major redevelopment of that 14th Street NW location. The major goal of this redevelopment is to provide additional financial support for Whitman-Walker Health for many years to come. We look forward to formally dedicating this new location in the summer of 2019.

In 2018, Whitman-Walker will mark our 40th anniversary by highlighting our important history and focusing our efforts on how best to serve individuals and families who live East of the River in DC. Foremost in our plans are a major expansion and/or modernization of our Anacostia operations currently housed at the Max Robinson Center. This effort is worthy of our very best and will only be realized with your continued support.

Thank you for your strong commitment to a just and equal society for all. We are ever grateful for your presence in the life and work of Whitman-Walker Health. We are humbled by your generosity of time, talent, and donations that fuel our mission of caring.

Yours in Service,



**HARRY FOX**  
Chair, Board of Directors

A handwritten signature in blue ink, appearing to read "Harry D. Fox".



**DON BLANCHON**  
Executive Director

A handwritten signature in blue ink, appearing to read "Don Blanchon".



# Board of Directors

Harry Fox - Chair

Sandy James - Vice Chair

Winifred Quinn, PhD - Secretary

Mark Edward - Treasurer

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Thomas Bullock, PhD

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Executive Director, Whitman-Walker\*

Gregory Jacobs

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\*Ex-Officio Board Members

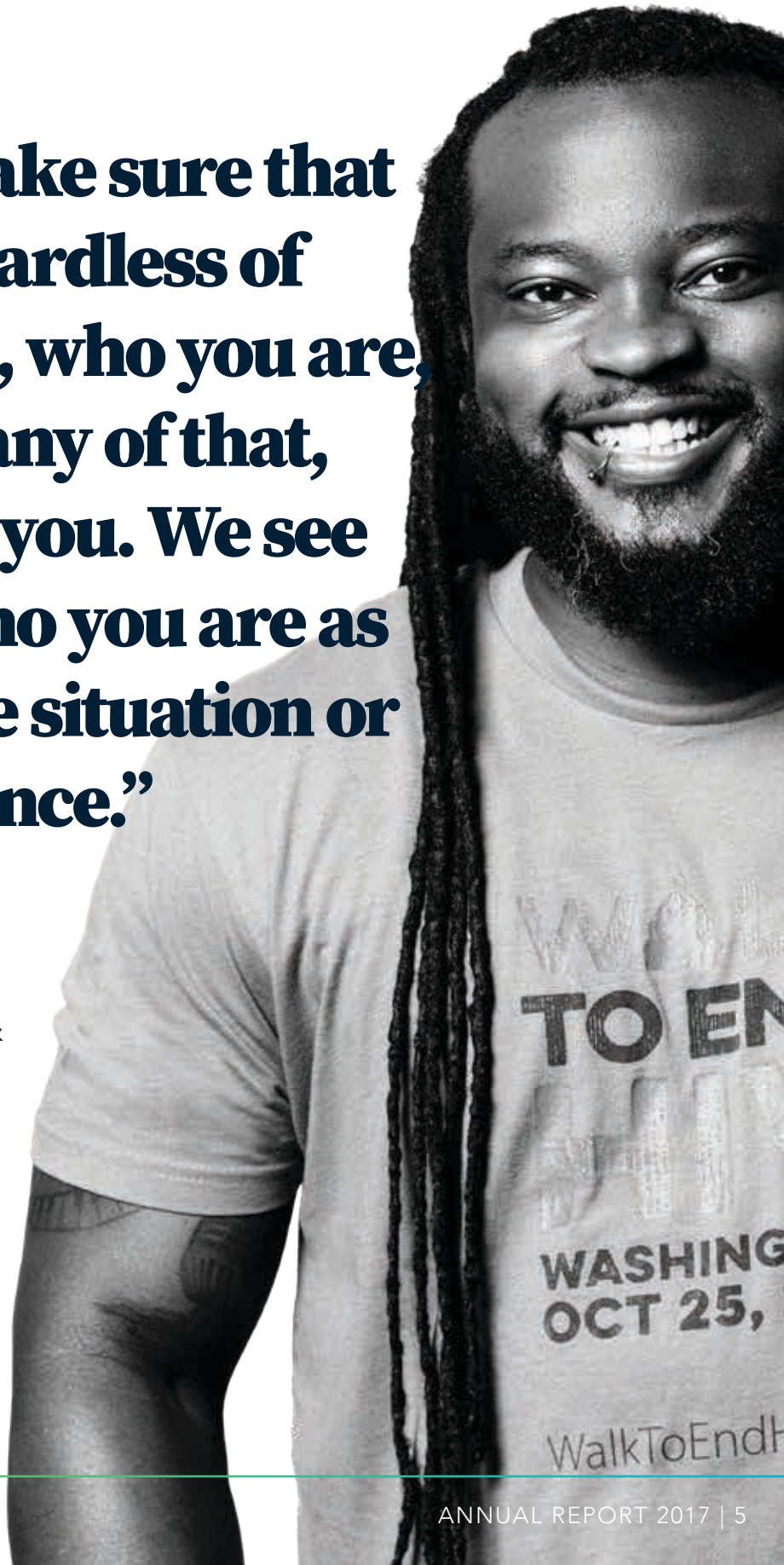




**We want to make sure that you know, regardless of your situation, who you are, gender, race, any of that, we're here for you. We see you; we see who you are as opposed to the situation or the circumstance.”**

**- Adisa**

Operations Manager at  
Max Robinson Center &  
Youth Services



# 2017 Patient Demographics

Whitman-Walker Health is always looking for ways to measure how we can better serve patients. As a federally-qualified health center (FQHC), we report these findings to the Bureau of Primary Health Care each year.

Our patient demographics are a reflection of our work and our goal to provide patients with the affirming, patient-centered care that they deserve.

## Gender

69%

31%



Male Female

\*Please note 8% of Whitman-Walker patients identify as transgender.

## Race/Ethnicity

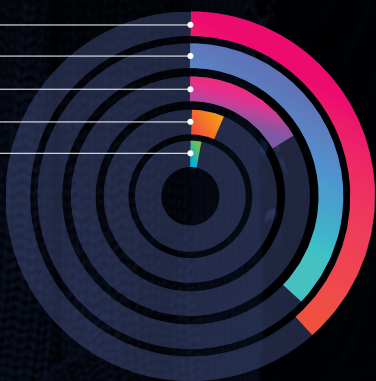
40%

37%

17%

5%

1%



Black White Other/Unknown Asian  
American Indian and/or Alaskan Native

\*Please note Native Hawaiian and Other Pacific Islander is included in "Other/Unknown." Of the patients who shared their race and ethnicity with Whitman-Walker, 15% identify as Hispanic.

## Sexual Orientation

53%

44%

3%

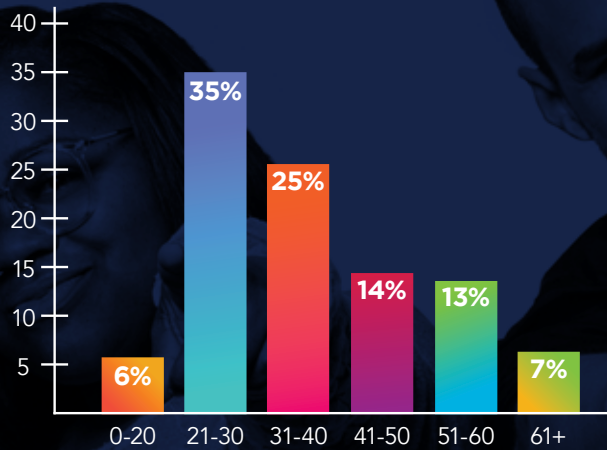


Gay, Lesbian, Bisexual Heterosexual  
Other

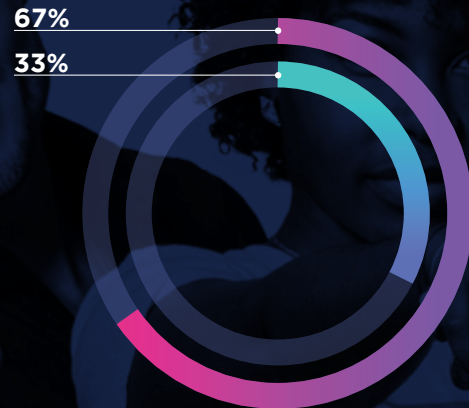


# 2017 Patient Demographics

## Age

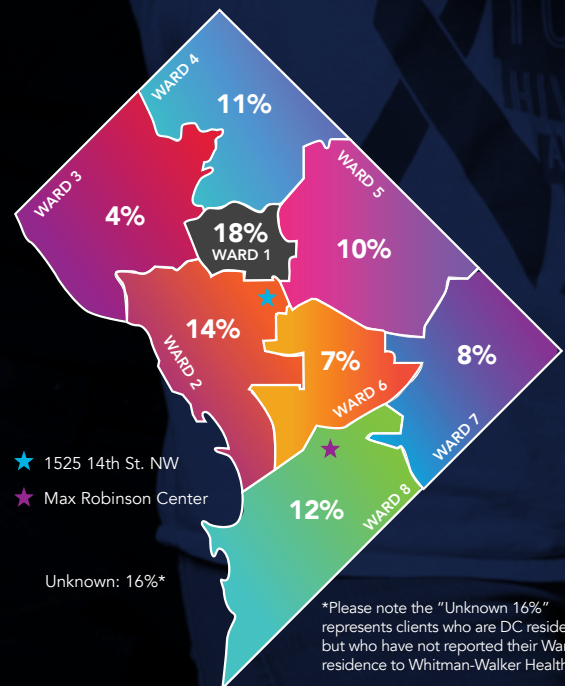
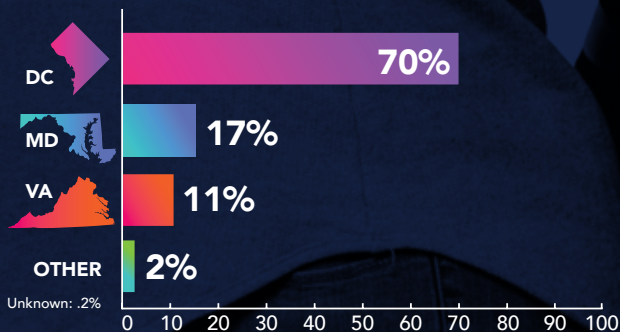


## HIV-Related Medical Care



○ HIV-Negative or status unknown
 ○ HIV-Positive

## Geography



\*Please note the "Unknown 16%" represents clients who are DC residents, but who have not reported their Ward of residence to Whitman-Walker Health.

# Our Locations



**Whitman-Walker  
at 1525**




**Max Robinson  
Center**



**Youth Services  
at Eastern Market**



**Whitman-Walker  
at WeWork**



**Whitman-Walker  
Research**



**Elizabeth Taylor  
Medical Center**

## **Whitman-Walker at 1525**

Opened in May 2015, the 42,000 square foot, seven-floor facility enables Whitman-Walker to fulfill our mission to the communities we serve by offering the highest quality culturally competent services and care. With increased capacity in many service areas, and beautiful, welcoming light-filled spaces, our newest health center was designed to address the needs of our patients now and in the future.

## **Max Robinson Center**

Located in Anacostia, the Max Robinson Center has housed a full array of services convenient to communities East of the River since 1993. In 208, the Max Robinson Center will celebrate 25 years of service to the greater Anacostia Washington, DC community.

## **Youth Services at Eastern Market**

The Eastern Market location houses our youth services programming. Previously known as Metro TeenAIDS, "Whitman-Walker Youth Services" programming began in February 2015. In addition to its many health education and prevention programs, our Youth Services Eastern Market team members help young people become sexual health advocates for their peers, and help mothers living with HIV navigate pregnancies and deliver HIV-negative babies.

## **Elizabeth Taylor Medical Center**

Opened in 1993 and the primary home of Whitman-Walker Health's direct care services until 2015, the Elizabeth Taylor Medical Center closed its doors for redevelopment in 2017. Formerly housing Whitman-Walker's legal services team, public benefits and insurance navigation services, and research department, as well as the Whitman-Walker Health administration team, staff moved off-site to the WeWork Manhattan Laundry location in preparation for construction. The mixed-use retail, residential and office space is set to re-open in 2019. This project is the result of collaborations between Whitman-Walker Health, Fivesquares Development, Selledorf Architects, Eagle Bank, Perkins + Will, Core DC and Future Green Studios. The redeveloped building will retain the historically relevant Elizabeth Taylor Medical Center and DeSoto building facades. Whitman-Walker staff will occupy 30,000 square feet of office space upon the building's 2019 completion – moving administration, legal services, public benefits and insurance navigation services and the research department back to the Elizabeth Taylor building.

## **Whitman-Walker at WeWork**

Many of the Whitman-Walker staff from the Elizabeth Taylor Medical Center site moved to WeWork Manhattan Laundry in August 2017. The WeWork location serves as temporary office space for Whitman-Walker's administration, legal services, public benefits and insurance navigation services, and medical support staff while Elizabeth Taylor Medical Center undergoes construction.

## **Whitman-Walker Research**

In August 2017, the Whitman-Walker Research department temporarily, and partially, re-located to 1145 19th Street, NW, in preparation for the Elizabeth Taylor Medical Center redevelopment. The temporary location offers medical exam room space – crucial for completing research study procedures and maintaining study participant privacy.





**I knew I could be relatively comfortable coming here, that I would not have the stigma attached to me being a same gender loving man.”**

**- Tony**

Patient & Peer Mentor



# By The Numbers

WE SERVED

**20,282**

**Patients & Clients**

OF THAT NUMBER, WE SERVED

**1,585**

**Transgender & Gender  
Non-conforming Individuals**

WE CONDUCTED

**132,530**

**Unique Appointments**

OF THAT NUMBER, WE OVERSAW

**1,533**

**Youth-Specific Visits**

WE CARED FOR

**3,594**

**Persons Living with HIV**

OUR PHARMACY FILLED

**126,339**

**Prescriptions**

PrEP and PEP are HIV prevention strategies critical to achieving the District's **90-90-90-50** plan to end the HIV epidemic in the city. Whitman-Walker is a leader in implementing these strategies. In 2017, Whitman-Walker provided PEP services to **322 clients** and PrEP to more than **1,400 clients**, preventing new HIV infections.

WE PROVIDED

**11,128**

**HIV Tests**

WE HOSTED

**105**

**Outreach and Testing**

WE HELPED

**12**

**HIV-Positive Mothers**

GIVE BIRTH TO

**12**

**HIV-Negative Babies**

WE SERVED

**2,513**

**Behavioral Health Patients**



# By The Numbers

WE HOSTED

**43**

**Legal Clinics**

INCLUDING

**12**

**Name & Gender Change Clinics**

WE OPENED

**676**

**Identity Document Cases**

for transgender and non-binary people updating their gender markers on ID documents.

WE PROVIDED LEGAL SERVICES TO

**3,040**

**Clients**

THROUGH

**5,565**

**Legal Matters**

Of the legal services rendered:

**77%** was for Public Benefits & Insurance Navigation,  
**12%** was for Transgender Name and Change Services  
and **3%** was for Immigration Services accounting for  
**92% of all legal services provided to clients.**

Whitman-Walker Health provides free legal services to thousands of clients each year, **50%** of whom are living with HIV, nearly **40%** identify as LGBTQ, **83%** receive medical care with Whitman-Walker and more than **90%** are low-income.

WE HAD

**2,500+**

**Participants**

IN MORE THAN

**40**

**Active Research Studies**

In 2017, Whitman-Walker's research team had **2 peer-reviewed articles** published in the *Journal of Acquired Immune Deficiency Syndromes* and *The Lancet HIV*, respectively.

Research also had **4 abstract and poster presentations** on HIV and aging, the effectiveness of PrEP, patient engagement in community health, PrEP programs and more.

WE HELPED

**221**

**Peer Support Clients**

THROUGH

**1,549**

**Unique Encounters**





**They see me like who  
I am. They see me,  
because they think I  
am important. They see  
me because they want a  
better life for us.”**

**- Valerie**

Patient & Client



# Highlights from 2017

## Recognition for Our Service in Community

### Meghan Davies Named '40 Under 40' Leader

The Washington Business Journal named Meghan Davies, Chief of Operations and Program Integration, a '40 Under 40' Leader of 2017! Meghan began her Whitman-Walker tenure in 2008 as the Transgender Health Program Coordinator; Meghan started her latest role in 2015.

**“I absolutely love our patients. And I love what we do and I love who we are and it is such an honor to be here every day.”**

- Meghan Davies

### Whitman-Walker Staff Named 2017 Capital Pride Heroes

The Capital Pride Alliance (CPA) honored Dr. Stacey Karpen, Senior Manager of Behavioral Health, with the 2017 Engendered Spirit Award for her dedicated service to the transgender and gender non-binary communities of greater Washington! CPA also named Juan Carlos Loubriel, Director of Community Health and Wellness, a 2017 Capital Pride Hero for his commitment to HIV prevention and care locally in DC and in his home country of Puerto Rico.



Dr. Stacy Karpen and Juan Carlos Loubriel at the 2017 Heroes Gala at Carnegie Library in DC. Photo Credit: Capital Pride Alliance/Chelsea Bland

### DC Public Library Preserves Whitman-Walker History

Whitman-Walker received a grant from the DC Oral History Collaborative to collect audio biographies from community members focused on the intersections of HIV/AIDS, Whitman-Walker Health, and Washington, DC. The eight collected oral histories will be preserved and available through the DC Public Library for years to come!

### Perkins+Will Recognized for Whitman-Walker's 1525 14th Street Medical Center Design

The American Institute of Architects of Northern Virginia honored Perkins+Will – an interdisciplinary, research-based architecture and design firm established in 1935 – with the “Interiors: Juror Citation” award for its interior design work on our 1525 14th Street, NW health center!

### DC Adds “X” Gender Marker Options to Licenses

DC became the first jurisdiction in the nation to issue gender-neutral driver's licenses and IDs with the newly added “X” gender marker, in place of “M” and “F” for male and female, respectively. Whitman-Walker Legal Services was honored to work on this initiative with the District Government and the National Center for Transgender Equality (NCTE). In addition to the incredible step forward for gender non-binary individuals, one of the best parts of the added gender marker is that



Whitman-Walker Legal Services client Nic left the DC Department of Motor Vehicles with one of the nation's first X gender marker IDs.

DC residents can self-select how they wish their gender to be recorded on their ID or driver's license. Previously, in order to change a gender marker on an ID or driver's license, an individual would need a signature from a medical provider, social services, or other type of provider in order to approve the gender marker change. As a result of Whitman-Walker and NCTE's advocacy with the DC DMV, individuals seeking to change their gender marker will now be able to make the change without any additional certification. This is a major win for reducing the barriers that prevent transgender and gender non-binary people from obtaining accurate identity documents. It also marks a positive step away from the medicalization of gender identity.

### LGBTQ Young Adults Educate Their Caregivers on Their Needs

With support from Whitman-Walker Health and George Washington University's Rodham Institute, queer young people developed guides for their parents and caregivers. The goal of the guides was to build parent and caregiver communication skills around supporting their LGBTQ children as well as helping their children be advocates for themselves in healthcare settings. Led by Dr. Jenn Kwait, LGBT Research Manager, and Timothy Elliott, Psychotherapist and Coordinator of LGBT Youth Mental Health Programs, both at Whitman-Walker Health, and Dr. Chad Henson, a physician at George Washington University, the guides were developed through an internship program that allowed participants to develop their own research questions and evaluations to produce a resource that would help them define what wellness means for queer young people and identify ways to support that defined wellness. Interns presented the final guides and recommendations in a free parent education session called “Building Connections with Your LGBTQIA+ Child.” Thank you to the eight dedicated young, queer people for their enduring work to make this resource possible! The Huffington Post highlighted this work in their July 2017 article titled “Whitman-Walker Health Provides Pathways for Parents and LGBTQIA+ Youth.”

# Highlights from 2017

## Recognition for Our Service in Community

### Whitman-Walker Supports and Contributes to Bill Decriminalizing Sex Work

In October 2017, DC Councilmember David Grosso introduced the “Reducing Criminalization to Promote Public Safety and Health Amendment Act of 2017” bill to decriminalize sex work in the District. Goals of the bill include increasing access to healthcare and other resources like HIV testing by decreasing fear of arrest for sex workers – a barrier that prevents people engaged in sex work from seeking help or reporting issues like sex trafficking. Whitman-Walker’s policy team participated in focus groups, research and the drafting of the bill as part of the Sex Worker Advocates Coalition with local partner organizations including:

The ACLU of the District of Columbia  
Amara Legal Center  
Best Practices Policy Project  
BYP100  
Casa Ruby  
Center for Health and Gender Equity  
Collective Action for Safe Spaces

DC Rape Crisis Center  
GLAA (formerly known as the Gay and Lesbian Activists Alliance)  
National Center for Transgender Equality  
No Justice No Pride  
O’Neill Institute for National and Global Health Law at Georgetown University  
Sex Workers Outreach Programs-USA  
URGE

### Whitman-Walker Launches PrEP Clinic and Campaign

In 2017, Whitman-Walker’s medical and community health teams brainstormed ways to innovatively get people started on PrEP, the daily pill that is upwards of 92 percent effective at preventing HIV. That innovative thinking led to the hiring of three staff members and the launch of the PrEP Clinic – a streamlined program that combines medical and pharmacy visits into one. With each visit being about 20 minutes in length, patients complete their required quarterly lab work and obtain their PrEP medication refill all in the same day. The PrEP Clinic reduces pharmacy wait times and helps people access this preventative care regimen with ease! To get the word out about PrEP and the PrEP Clinic, Whitman-Walker launched a TV and digital PrEP campaign along with a micro-website called PrEPforDC.com. The website features information on frequently asked questions about PrEP, who can benefit from taking it, how to get help paying for it and what to expect at the PrEP Clinic!

**TAKING PrEP HAS NEVER BEEN SO EASY!**  
OUR PrEP CLINIC SAVES YOU TIME. MAKING IT EASIER FOR YOU TO START AND STAY ON PrEP.

Our PrEP Clinic combines your medical and pharmacy visits into one simple visit! Each appointment is about 20 minutes long and includes your lab work, as well as being given your PrEP medication all in the same visit.

**A PrEP CLINIC VISIT IS AS EASY AS 1, 2, 3!**

- 1. COMPLETE YOUR LAB WORK**  
We will conduct all of your lab work, including HIV and STI testing.
- 2. GET YOUR PrEP MEDICATION**  
If you wish to start your medication right away, you can do so the same day. Our staff will have your prescription filled and sent to you at your appointment.
- 3. RECEIVE YOUR NEXT APPOINTMENT**  
PrEP Clinic staff call you to schedule follow-up appointments every 3 months.

Contact our PrEP Clinic today!  
Call 202.939.7690 or email [prepclinic@whitman-walker.org](mailto:prepclinic@whitman-walker.org)

**MEET THE PILL THAT CAN PREVENT HIV.**  
ONE PILL, ONCE A DAY IS AT LEAST 92% EFFECTIVE AT PREVENTING HIV.  
START PrEP TODAY.

Make an appointment now!  
[PrEPforDC.com](http://PrEPforDC.com) | 202-939-7690

WHITMAN-WALKER HEALTH  
we see you.

**LE PRESENTAMOS LA PASTILLA QUE PUEDE PREVENIR EL VIH.**  
UNA PASTILLA UNA VEZ AL DÍA TIENE UNA EFICACIA DE POR LO MENOS UN 92% PARA LA PREVENCIÓN DEL VIH.  
EMPIECE PrEP HOY MISMO.

Make an appointment now!  
[PrEPforDC.com](http://PrEPforDC.com) | 202-939-7690

WHITMAN-WALKER HEALTH  
le vemos.

**MEET THE PILL THAT CAN PREVENT HIV.**  
ONE PILL, ONCE A DAY IS AT LEAST 92% EFFECTIVE AT PREVENTING HIV.

Make an appointment now!  
[PrEPforDC.com](http://PrEPforDC.com) | 202-939-7690

WHITMAN-WALKER HEALTH  
we see you.



# Highlights from 2017

## A Few Momentous Occasions We Celebrated This Year

### Naseema Shafi Celebrates 10 Years of Service

In 2007, Naseema Shafi joined the Whitman-Walker family as a compliance analyst and now serves as the Deputy Executive Director. Spearheading the construction, planning and design of Whitman-Walker's newest medical home at 1525 14th, NW, Naseema managed all of the contractors and vendors while crowdsourcing a vision for the building from key stakeholders including patients and board members. Naseema is currently leading the construction, planning and design of the Elizabeth Taylor Medical Center redevelopment! We can't wait to see her community-serving vision come to life!



### Whitman-Walker Youth Services Brings Open Mics to 14th Street

As a complement to Whitman-Walker Youth Services' longstanding Floetic Fridays open mic nights in Eastern Market, the team launched its first, monthly Floetic Uptown open mic night at our 1525 14th Street, NW location. The inaugural Floetic Uptown was held in September 2017. Hosted by two budding DC artists, Sol and Muse, the monthly event provides a safe space for DC's young people to share their minds and creativity, while offering free food, HIV testing, condoms and sexual health information!



# Highlights from 2017

## A Mural Farewell to Elizabeth Taylor Medical Center

With redevelopment around the corner, Whitman-Walker Health and Fivesquares Development – a DC-based real estate development company – looked for a way to pay tribute to the Elizabeth Taylor Medical Center (ETMC). Simultaneously, the team wanted to introduce the history of the building and the ongoing work of Whitman-Walker’s mission to a changing 14th street community.

Fivesquares Development approached the Whitman-Walker team with the idea of putting a mural on the Riggs Street side of ETMC – and working with local artists at No Kings Collective to make it happen.

No Kings Collective, a DC-based creative agency, presented mural concepts for not just the one Riggs Street wall, but the entire ETMC building. The final product would be 30,000 square feet of mural with transgender-flag inspired colors and black and grey camouflage reflective of the very tough years of the HIV/AIDS epidemic that Whitman-Walker had survived, but lost too many community members to. The project grew to become “The Lot at the Liz” – a summer community engagement series with events that aimed to provide a safe space for LGBTQ communities as well as anyone interested in joining the celebrations and activations.

The project gained support from the DC Office of Planning’s “Crossing the Street: Building DC’s Inclusive Future through Creative Placemaking” initiative to experiment with creative placemaking. The DC Office of Planning supported “The Lot at the Liz” with a \$25,000 grant helping to bring the project to life. Under the grant, the main goals were to test public space concepts – ones that Whitman-Walker and Fivesquares could employ in its redevelopment of ETMC.

During the summer of 2017, “The Lot at the Liz” had more than 3,000 unique visitors over the course of 12 events between the months of June and August. ETMC went from being a boring beige building to a vibrant and inspirational structure showcasing Whitman-Walker’s mission, the communities it serves and its future redevelopment plans with Fivesquares. From the transgender flag colors and nod to the classic film Paris is Burning; to the artful black camouflage echoing the fight during the AIDS epidemic; to the black and white photos of Jim Graham – Whitman-Walker’s late, first Executive Director; to the spelling out of Whitman-Walker’s namesakes Walt Whitman and Mary Walker – the building became a beacon for the community once again, and the best back-drop in town for countless photo shoots. See #LizLot on social media.





# Highlights from 2017

## We Broke Ground at Elizabeth Taylor Medical Center!



On October 8, 2017, we held our groundbreaking ceremony to kickoff construction at our beloved Elizabeth Taylor Medical Center. Ceremony attendees included Congresswoman Eleanor Holmes Norton, Deputy Mayor for Health and Human Services HyeSook Chung, Director at the Mayor's Office of LGBTQ Affairs Sheila Alexander-Reid, Department of Health Director LaQuandra Nesbitt, City Councilmember Jack Evans (D-Ward 2), and Director of the DC Office of Planning Eric Shaw.

"For me, this is simply another milestone for Whitman-Walker. It's another occasion to thank Whitman-Walker for giving indispensable leadership for almost 40 years as our city learned about HIV and AIDS and what to do about it." – Congresswoman Eleanor Holmes Norton, *The Washington Blade*

When completed, the Elizabeth Taylor site will have 60,000 square feet of office space, 78 luxury apartment units and 20,000 square feet of ground floor retail and restaurants. Whitman-Walker will be taking 30,000 square feet of office space to house our administrative, legal, public benefits and research departments. We will also be running a ground floor cultural community space that will be curated by our Whitman-Walker team.

With Whitman-Walker remaining the majority owner of the project, the redeveloped Elizabeth Taylor building will support our financial stability and allow us to better serve our patients and clients. We can't wait for you to see the finished project!



SELLDORF ARCHITECTS

5

five-squares development

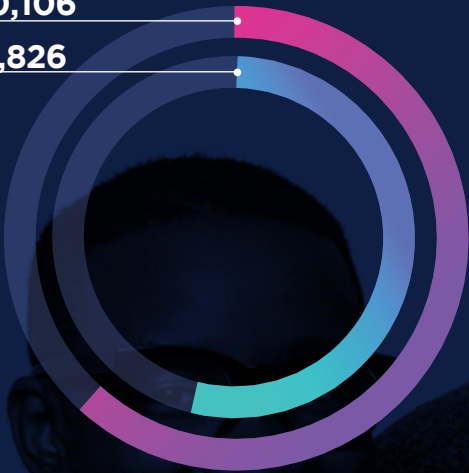


# 2017 Financials

## Assets

\$13,740,106

\$9,524,826



Current Assets/Other Assets    Property & Equipment, Net

## TOTAL ASSETS

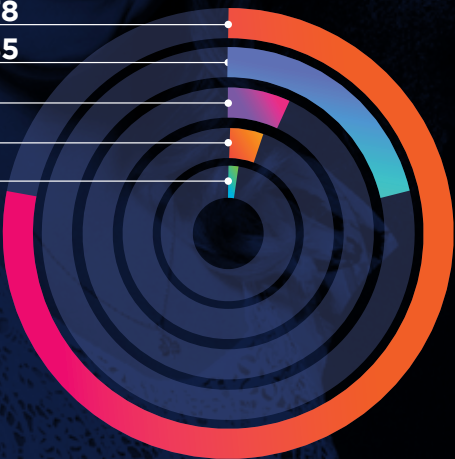
\$23,264,932

## TOTAL REVENUE

\$89,809,625

## Revenue

\$75,348,178  
\$11,804,785  
\$1,715,324  
\$828,367  
\$144,349



Patient Care Payment    Contracts & Grants  
Contributions/Program Donations    Special Events  
Other Revenue



# 2017 Financials



Pharmacy - \$56,120,424
Medical Services - \$9,193,653
Clinical Operations - \$3,984,833
Behavioral/Mental Health - \$2,997,530
Research - \$2,342,618
Dental Health - \$1,778,348
Legal Services - \$1,437,584
Youth Services - \$1,293,266
Community Health - \$1,107,191
Psychiatry - \$448,484
STD Services - \$434,964
Mautner Project - \$258,243

**TOTAL OPERATING EXPENSES | \$81,397,138**

## LIABILITIES

Current Liabilities	\$10,780,783
Long-term Liabilities	n/a
<b>Total Liabilities</b>	<b>\$10,780,783</b>

## NET ASSETS

Total Net Assets	\$12,843,320
<b>Total Liabilities &amp; Net Assets</b>	<b>\$23,624,103</b>

## SUPPORT SERVICES

Management & General	\$10,412,102
Development	\$1,460,883
<b>Total Support Services</b>	<b>\$11,872,985</b>

## TOTAL EXPENSES

**\$93,270,123**

## CHANGE IN NET ASSETS FROM OPERATIONS

Net Assets at Beginning of Year	\$15,036,872
Net Assets at End of Year	\$12,843,320

# Volunteer Profile

A 29-year-old native Washingtonian, Derrick Cox, affectionately known as **Strawberry**, first learned of Whitman-Walker through an online Google search. He wanted to find a doctor that was LGBTQ-inclusive, so he typed “gay doctors” into the search bar! With a little editing to his search, Google eventually returned results for Whitman-Walker’s Max Robinson Center in the Anacostia neighborhood of Washington, DC. After visiting Max Robinson Center and being greeted by staff, Strawberry felt welcome and found a medical provider that worked for him.

In 2011, Strawberry received his HIV diagnosis. Having overcome other health challenges in his life, he approached his diagnosis with strength and an uplifting attitude.

Strawberry is often described as someone whose energy immediately brightens a room. Attending his earliest meetings for the HIV Education and Peer Inspiration (HEPI) group – a support group for people living with HIV to share their stories and created by his mentor Tony Burns – he quickly earned the nickname “**Sunshine**” for his bright spirit.

At HEPI, people “get to share their story, feel better about their story, or what happened, what they didn’t have control over, what they had control over, what they could have done, the decision they could have made better, or where they just stood at now with it.”

After spending time in HEPI and seeing the positive effects of group conversation and support, Strawberry became a mentor himself in the **+1 Peer Mentor program**.

**“I get to meet and stay updated with individuals on their life, status, situation and the acceptance within their health!”**

The +1 program is a peer-to-peer support program for people living with HIV. The program pairs people living with HIV, who are keeping up with their medication and doctor appointments, with those who are newly diagnosed, new to treatment or re-engaging in care. In October 2017, The Atlantic profiled +1 mentor and mentee duo: Tony Burns and Strawberry in “How Mentorship Can Be Life-Changing for People Living with HIV.”

**“I love seeing the joy and excitement from others when they feel free and accept their situation! Especially, if they get to a point where their health comes first.”**

Outside of mentoring and Whitman-Walker, Strawberry spends his time acting, modeling, dancing and engaging in activism and public speaking. We are grateful to know him and grateful for his contributions the health and wellness of the communities we serve!

2018 marks the 10th anniversary of the + 1 peer mentor program! Read the full *How Mentorship Can Be Life-Changing for People Living with HIV* interview on [TheAtlantic.com](http://TheAtlantic.com).

**I volunteer with Whitman-Walker because the doctors, nurses, pharmacy and staff accept everyone and make you feel welcomed and that they actually care about you and your needs!**

**- Strawberry**

Patient & Peer Mentor





# 2017 Volunteers

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Erica Belgrave	Michelle Mutisya	Joseph Melvin	Shannon Tevenan	City Year Washington DC	JS Perkins Consulting LLC
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# 2017 Volunteers

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**Whitman-Walker  
makes me feel  
healthy and happy.”**

**- Winifred**

Patient & Board Member



## Donor Profile

Jon Alberstadt is an Erie, Pennsylvania native who attended law school at Georgetown University. He established a successful law practice in DC before returning to Erie for more than 20 years. Jon moved back to the DC area in 2008 and has supported Whitman-Walker Health every single year since then – marking 10 consecutive years of giving!



**I support Whitman-Walker because of the proven strength of its past history, present performance and future potential. Whitman-Walker was one of the early clinics in the nation to courageously open its doors in the early 1980s to HIV testing and treatment in the increasingly-frightening days of the AIDS epidemic.”**

While the Whitman-Walker Jon was first introduced to so many years back has expanded, Jon appreciates the organization’s continued commitment to its roots.

**“Whitman-Walker has accomplished its expansion of clinical services while maintaining its position and reputation as Washington DC’s preeminent LGBTQ medical institution.”**

In addition to his financial support, Jon has volunteered at the Walk & 5K to End HIV, and provides invaluable mentorship and guidance to Whitman-Walker staff.

We are grateful for Jon’s longstanding commitment to Whitman-Walker Health.

**Jon Alberstadt**

Whitman-Walker Donor  
& Longtime Advocate



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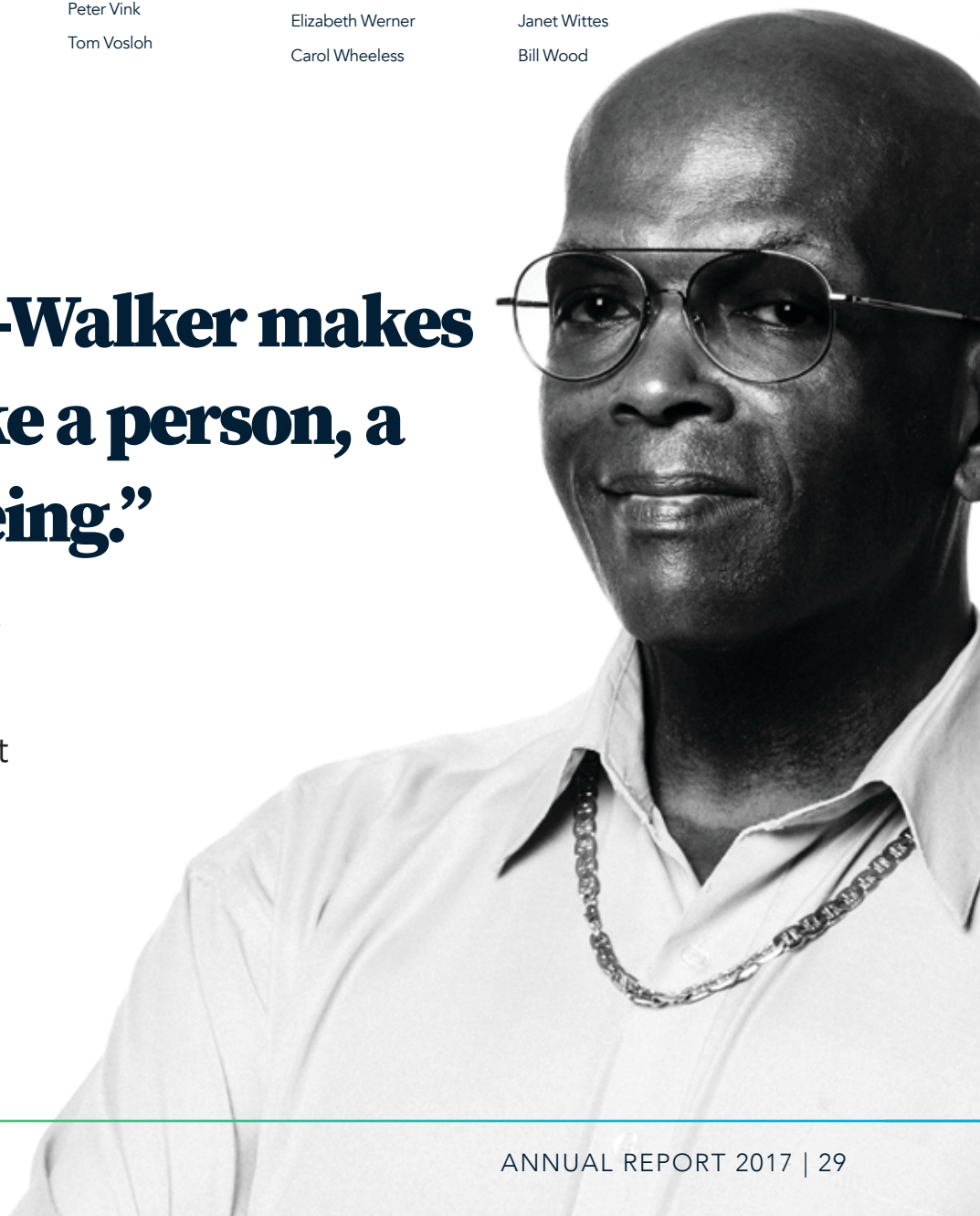
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**Whitman-Walker makes  
me feel like a person, a  
human being.”**

**- Carl**

Patient



# 2017 Donors, Partners and Supporters

## Organizations, Corporations, Trusts & Estates

The following companies, foundations, trusts and estates generously support Whitman-Walker Health and the communities we serve, whether through event sponsorship, targeted support or general operating support.

### \$50,000+

The Morris & Gwendolyn Cafritz Foundation  
United Way  
United Way of the National Capital Area  
Wright Family Trust

### \$25,000 - \$49,999

World Bank Community Connection Fund

### \$10,000 - \$24,999

AARP DC  
Arnold & Porter LLP  
Hogan Lovells US LLP  
The Jack D. & Fredda S. Sparks Foundation  
Macy's Foundation  
Morgan Stanley - The Feldman Group  
Robert N. Alfandre Foundation

### \$5,000 - \$9,999

Alston & Bird LLP  
Beveridge & Diamond, PC  
Boies, Schiller, & Flexner LLP  
Cooley LLP  
Fried, Frank, Harris, Shriver & Jacobson LLP  
Gilead Sciences, Inc.  
J.P. Morgan Trust Company  
Kelly Foundation  
Latham & Watkins, LLP  
Mayer Brown, LLP  
Miller & Chevalier Charitable Foundation  
Sidley Austin LLP  
The Steptoe Foundation  
Truist  
Wiley Rein LLP  
William & Karin Banks Foundation  
Wilmer, Cutler, Pickering, Hale & Dorr LLP

### \$2,500 - \$4,999

Bloomberg, LP  
Buckley Sandler LLP Kolar Charitable Foundation  
Chadbourne & Parke LLP  
Covington & Burling LLP  
Crowell & Moring LLP

Dentons US LLP  
Feldesman Tucker Leifer Fidell LLP  
Forensic Risk Alliance LP  
Freddie Mac  
Jenner & Block LLP  
Jones Day  
Kilpatrick Townsend Stockton LLP  
King & Spalding LLP  
Lambda Divers  
The Louis Foundation  
Northern Trust Charitable Giving Program, Chicago Foundation  
Pasternak & Fidis, P.C.  
Potomac Law Group  
ReedSmith LLP  
Skadden Arps Slate Meagher Flom LLP  
White & Case, LLP

### \$1,000 - \$2,599

America's Charities  
American Dental Association  
American Psychological Association  
Association of Corporate Counsel  
Atena Health Management, LLC  
Baker, Donelson, Bearman, Caldwell & Berkowitz  
Bank of America Foundation  
Break the Cycle  
Community of Christ  
DC Pride Volleyball League  
The Dealy Foundation Inc.  
Doi Moi  
Erie Insurance Exchange  
Federal Triangles Soccer Club  
First State Trust Company  
Foley & Lardner LLP  
HMS Promotions  
Host Hotels & Resorts  
Impactassets, Inc.  
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Leidos  
Logan Tavern  
Microsoft Corporation

Microsoft Matching Gifts Program  
Morrisette Family Foundation  
Nossaman LLP  
The Pew Charitable Trust  
Renaissance Charitable Foundation Inc.  
The Richard L. Levin Family Foundation  
Tagg Magazine  
Technical Resources International, Inc.  
UBS Financial Services  
Vinson & Elkins LLP  
Virginia Commonwealth University  
Weil, Gotshal & Manges LLP  
Window Wears, LLC  
Zion Baptist Church, Inc. - Human Needs Ministry

### \$500 - \$999

Boeing Matching Gift Program  
The Boeing Company  
Brody Kling PLLC  
Capital Group Companies Charitable Foundation  
DC Chapter of the American Academy of Family Physicians  
Eby Ventures  
GAP Inc.  
Google Matching Gifts Program  
The Greater Washington Community Foundation  
Holland & Knight LLP  
Huntington Ingalls Industries, Inc.  
IBM Retiree Charitable Campaign  
Industry Dive  
Johnson & Johnson  
JustGive  
Lester Poretsky Family Foundation  
McDermott, Will & Emery  
Miss Pixie's Furnishings & Whatnot  
Northrop Grumman Corporation  
Outten & Golden LLP  
Paypal  
Peter M. & Margaret L. Gill Charitable Fund  
Pilar Hospitality Group  
Posner-Wallace Foundation



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The following companies, foundations, trusts and estates generously support Whitman-Walker Health and the communities we serve, whether through event sponsorship, targeted support or general operating support.

Sidley Austin Foundation  
St. Elizabeth Catholic Parish  
TD Ameritrade Clearing  
United Way of Central Maryland  
United Way of Greater Philadelphia

Charles Schwab Corporate Foundation  
Delicados, INC.  
Exciles  
Gordon Restaurant Group  
Hart Research Associates  
IBM Employee Services Center  
John Wesley AME Zion Church  
Sonnenschein  
St. Aidan's Episcopal Church

The Stempler Family Foundation  
Teemnow, LLC  
WHC Sisterhood  
William C. Smith & Co., Inc.  
ZogSports DC

### \$250 - \$499

Amazon Smile Foundation  
American Ice Company  
CareFirst BlueCross BlueShield

## Brunch to End HIV Participating Restaurants

Thank you to the restaurants who generously participated in our 2nd annual Brunch to End HIV, donating a percentage of their brunch proceeds in support of the Walk & 5K to End HIV.

BRABO Restaurant	Dirty Habit	Quarter+Glory
Compass Rose	Exiles Bar	Shaw's Tavern
Declaration	LINCOLN Restaurant	Teddy & the Bully Bar



**I feel like a million dollar person when I walk through the door and when I leave I'm on top of the world because I have everything I need."**

**- Achim**

Client & Board Member



# 2017 Donors, Partners and Supporters

## Walk & 5K To End HIV

Supporters of the Walk & 5K to End HIV helped Whitman-Walker Health raise more than \$700,000 for the 2017 Walk. These critical funds ensure that Whitman-Walker can continue to provide high-quality, dependable, comprehensive and accessible healthcare to those infected or affected by HIV/AIDS.

### \$50,000+

Anybill  
Gilead  
Maxor

### \$25,000 - \$49,999

DC Department of Health:  
HAHSTA  
Mylan

### \$10,000 - \$24,999

Bank of America  
Carefirst  
Fivesquares Development LLC  
Geico Philanthropic Foundation  
LabCorp  
Venable LLP  
Wilmer Cutler Pickering Hale  
& Dorr LLP  
Janssen Therapeutics

### \$5,000 - \$9,999

Alston & Bird LLP  
Arnold & Porter LLP  
Boies, Schiller & Flexner LLP  
Booz Allen Hamilton  
Helen Bryson  
Cleary Gottlieb Steen  
& Hamilton LLP  
Human Rights Campaign  
Latham & Watkins LLP  
Alexander Slater  
Squire Patton Boggs LLP  
White & Case LLP

### \$2,500 - \$4,999

John Batarseh  
Booz Allen Hamilton  
Buckley Sandler LLP  
Cooley LLP  
Crowell & Moring LLP  
Finnegan, Henderson, Farabow,  
Garrett & Dunner  
Hogan Lovells  
HP Inc.

King & Spalding LLP  
Morgan Lewis & Bockius LLP  
Morris, Manning & Martin LLP  
Paul, Weiss, Rifkind, Wharton  
& Garrison  
Perkins+Will  
Naseema Shafi  
Steptoe & Johnson LLP  
Fred Chapman Taylor

### \$1,000 - \$2,499

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June Beyer  
Don Blanchon  
Gregory Buchholz  
Coffing Charitable Gift Fund  
Patricia Cheeks-Beard  
David Dantzic  
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Steve Elmendorf  
Abby Fenton  
Abbie Gibbs  
W. David Hardy, MD  
Christopher Herrling  
Judy Jenkins  
Timothy Jenkins  
Jeff Kaplan  
Susan Kerr  
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Lili Leonard  
Todd Metcalf  
ID Care Center  
Travis Patton  
Ronald Ragland  
Richards Kibbe & Orbe LLP  
Lauren Roberts  
Mark Rochon  
Carole Schor

Technical Resources  
International, Inc.

Kevin Waldorf

### \$500 - \$999

Thomas Alburtus  
American Academy of  
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Oliver Jacob  
Peter Kazon  
Dave Kidney  
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John McLaughlin  
Paul Moulden  
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Constantin Pavleas  
Derek and JC Polibriel  
Randy Pumphrey  
Radici, LLC  
Arthur Singletary  
A.J. Singletary  
Skadden, Arps, Slate, Meagher  
and Flom, LLP  
Alex Slater  
Sydney Smith  
Social & Scientific Systems Inc.  
Bodo Stern  
Richard Swieton  
Vaccine Research Center  
VIDA Fitness  
Andrea Von Kaenel  
Stephen Wesley  
Brian White  
Michelle Wong  
YourCause, LLC  
**\$250 - \$499**  
Joseph Aiello  
Paul Ainsworth  
Ahmed Alibrahim  
Andy Altman  
Erik Alvin  
John Ayanian  
Amanda Bartelme  
Dorothy Baume  
Henry & Carole Berman  
Paul Bossie



# 2017 Donors, Partners and Supporters

Jennifer Bunzel	Luis Garza	Brendan Lill	Assil Saleh
Beverly Burke	Shy Genel	Bob Linker	Jim Sandman
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Bryce W. Furness	William Liguori	Robert Rovinsky	

## Community Partners & In-Kind Supporters

Each year, a select group of organizations provide in-kind donations or services to the Walk & 5K to End HIV. Their continued support helps us to better serve our patients and clients.

### Community Partners

Community Family Life Services	Knit Around the World
The DC Center for The LGBT Community	Neighborhood Health
Elizabeth Glaser Pediatric AIDS Foundation	NovaSalud, Inc.
Hope DC	SOCABA, The Society for Children Orphaned by Aids
Inova Juniper	

### In-Kind Donations

<b>\$25,000</b>	<b>\$5,000</b>
NBC4	Metro Weekly
<b>\$10,000</b>	The Washington Blade
Capital Pride Alliance	<b>\$2,500</b>
WPGC	Basecamp DC
	Bediz Group, LLC



# Staff Profile

Whitman-Walker is home to the nation's oldest medical-legal partnership and through this accolade, our Legal Services department has flourished over the course of 30+ years. Providing counseling and legal representation, free of charge, to people living with HIV and members of the Lesbian, Gay, Bisexual, Transgender and Queer communities of DC, our Legal staff are always working toward ensuring the equity of all our patients and clients.

No one understands the complexities of the cases we see better than **Lee Hicks, Legal Services Operations Manager**. For more than 13 years, Lee has been the face of Whitman-Walker's Legal Department. Starting in 2004 as a Corporate Paralegal of the Whitman-Walker Clinic, she soon transitioned into overseeing the legal department as the Operations Manager of the Legal Services program in 2007 where she created, expanded and grew the role into something more.

**"Ten years later I continue to pinch myself that I was given the opportunity to work in a truly awesome and inclusive workplace."**

Lee is a community-minded and compassionate 39-year-old mom, wife and friend who loves helping people, appreciating nature and traveling. Her steady wanderlust for adventure and innovation is always on her mind, which helps immensely in her role at Whitman-Walker. While Lee supports the day-to-day operations of the Legal Services program, one of the amazing integrated, wrap-around services offered to our medical patients, her role is constantly changing.

A typical day for Lee could be helping triage and navigate clients through various services, supporting staff with their needs, managing Legal's grant portfolio, coordinating a clinic, fundraising for the program, and managing volunteers.

**"It's all done in organized and beautiful chaos."**

So, what keeps Lee working toward the mission and goals of Whitman-Walker? Her deep connection to the history of the organization and her roots in community have driven her to continue Whitman-Walker's legacy of providing care and service to all in need.

**"Each day we are working to better the community and our diverse client base in the DC metropolitan area."**

**Each day we are making a significant impact on the health and well-being of individual lives.**

**Each day I am inspired to work in a space that brings great light and validation to clients through the services we offer."**

Lee helped launch our Name and Gender Change clinic—a service dedicated to helping transgender and gender

non-binary clients update their name and gender on their identity documents—in 2012, and since then she considers the clinic to be one of the most important projects she's worked on. Clients ranging from minors with parents to those in their seventies have come through our clinic doors. After meeting with our staff and volunteer attorneys, the clients leave lighter, genuinely appreciative of the service and excited about the next chapter in their lives.

**"There are many hugs and exhales of emotion. If you could bottle up that energy, the world would be a better place."**

It's no mystery as to why clients and staff love Lee. She is thoughtful, kind, smart and is always willing to help.

**"We are a true community within a larger community, succeeding and making a difference in people's lives. I can't imagine being anywhere else."**

Lee embodies "**we see you**", our message to our patients and clients, and Whitman-Walker wouldn't be the same without her. We see each client, staff and community member who walks through our doors without judgment. We recognize that individuals bring different issues and needs to each visit.

**"We see you for who you are, and we've got you!"**





## In Memoriam

### In Honor Of | In Memory Of

We honor the exceptional people listed here who believed strongly in our mission to promote access to quality care for all those who need it. Their gifts — each in their own way — helped to advance Whitman-Walker's mission.

Robert J. Alikonis	Stanley Claude	Jim Graham	Tom Kahn	Jerene Mortenson	Dorothy E. Stanners
Paul B.	Scott Cooke	Elwood Gustus	Peter Kallen	Jared Neff	Larry Stein
Donna D. Bailey	Debra N. Demske	Christopher K. Harrigan	Michael Kibler	Eric Phifer	Bruce Strock
Virginia Bentel	Ellin Dwares	Nur A. Hasan	Gregory Kihm	Robert Resnick	Nina Turner
Alan Bergstein	William W. E. Jr.	Lloyd C. Hayes	Marilyn M. Lightfoote	Gayle Rice	Juan-Carlos Viscarra
Frank Briotte	Monroe Fabian	Bob Hesslebarth	John Manzer	Frank Richardson	Bruce Wade
Scott Bryant	Mike Fenton	Doug Hill	Tom McCormack	David M. Rogers	Janet Wentworth
Michael Burriss	Marianne Galloway & N. Morris	Craig S. Howie	Denny McHugh	John Rosselli	Jean Wentworth
David Byar	Rory Gautt	Larin M. Isdell	William McLain	John Semanko	Derrick A. Williams
Paul Cioffi		John R. Janney	LaVerne Morris	Carolyn Servidio	

### Remembering Jim Graham, an Influential Leader

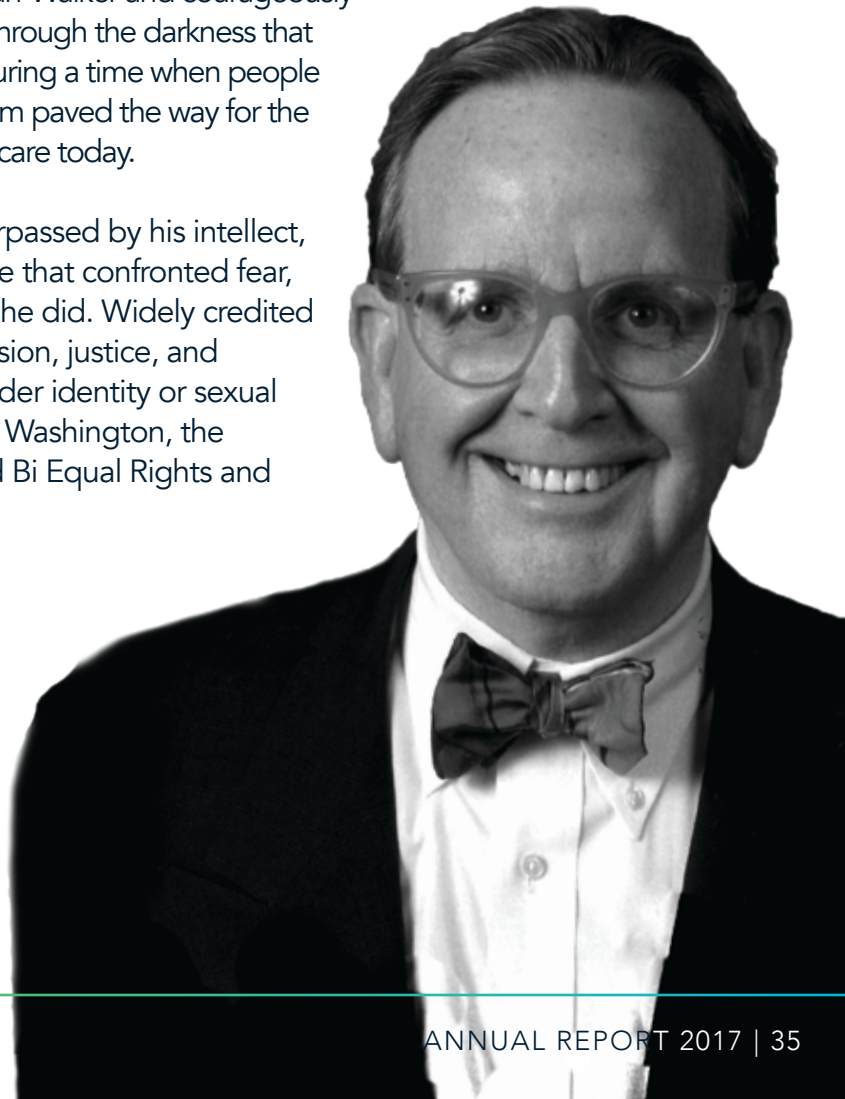
In June 2017, we lost our visionary leader of Whitman-Walker Health, Jim Graham. Jim served as the first Executive Director of Whitman-Walker and courageously led our organization, and the community at large, through the darkness that was the AIDS epidemic of the 1980s and 1990s. During a time when people and institutions shut their doors to those in need, Jim paved the way for the compassion that grounds Whitman-Walker's healthcare today.

Jim's compassion and commitment were only surpassed by his intellect, energy, and creativity. He was a powerful life force that confronted fear, stigma and discrimination head on in everything he did. Widely credited for his community activism and fight for the inclusion, justice, and health rights of all people regardless of their gender identity or sexual orientation, Jim's legacy is marked by AIDS Walk Washington, the 1993 March on Washington for Lesbian, Gay and Bi Equal Rights and Liberation, and the annual Capital Pride parade.

His memory will be uplifted for years to come —  
**may he rest in peace.**

**Jim Graham**

First Executive Director  
of Whitman-Walker





WHITMAN-WALKER HEALTH  
*We see you.*

**Whitman-Walker**  
1525 14th St., NW  
Washington, DC 20005

**Whitman-Walker - WeWork**  
1342 Florida Ave., NW  
Washington, DC 20009

**Max Robinson Center**  
2301 Martin Luther King Jr. Ave., SE  
Washington, DC 20020

**Whitman-Walker - Research**  
1145 19th St., NW, Suite #700  
Washington, DC 20036

**Eastern Market**  
651 Pennsylvania Ave., SE  
Washington, DC 20003

**Elizabeth Taylor Medical Center**  
1701 14th St., NW  
Washington, DC 20009

[whitman-walker.org](http://whitman-walker.org) | 202.745.7000

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