We seize each day’s opportunity to provide better care to our community.
Dear Friends and Supporters:

At Whitman-Walker Health (WWH), we seize each day’s opportunity to provide better care to our community. This was the key line of our cultural norms that we collectively developed during 2014 to ensure intentionality behind our performance and each other.

2014 was a year where we continued laying the groundwork for the significant organizational growth that would take place in 2015. This included steady progress on our 43,000-square-foot facility at 1525 14th Street, NW, which opened in May 2015.

However, 2014 was not exactly a year of calm before a frenzy of activity in 2015. It was a year where we re-named our signature AIDS Walk to the Walk to End HIV, becoming the first AIDS Walk in the country to make that shift. It was also a year where Whitman-Walker’s groundbreaking research on real-world use of pre-exposure prophylaxis (or PrEP) for HIV prevention and on new hepatitis C therapies had national implications. And it was a year where our pro bono legal services department served the legal needs of 2,500 people in 4,000 different cases.

Overall, in 2014, we provided service to nearly 15,000 people. We are proud to have been recognized as a Top Workplace by The Washington Post. We were also recognized for the fourth year in a row by Human Rights Campaign Foundation as a Leader in Healthcare Equality and by the Washington Blade’s Best of Gay D.C. as Best Nonprofit. We finished the year with $36,361,566 in total revenue, and the work of our team of employees and volunteers led us to another great year in terms of quality of care scores.

The pages that follow further share the accomplishments of 2014. Thank you for your continued support and commitment.

With sincere gratitude,

Mark Edward, Board Chair                          Don Blanchon, Executive Director
Those seeking comprehensive, quality health care at Whitman-Walker Health came from all across D.C. and the metropolitan area. Nearly 70 percent of our patients came from D.C., while 15 percent came from Maryland and 11 percent came from Virginia.

**Where do our patients live?**

- **DC**: 70%
- **MD**: 15%
- **VA**: 11%
- **Other**: 2%

**Unknown**: 2%

**HIV-Related Medical Care**

- **HIV-Negative**: 55%
- **HIV-Positive**: 45%

*Unknown: 15% (clients selected non-DC resident or unknown ward)*
Age

- < 21: 30%
- 21-30 years: 18%
- 31-40 years: 6%
- 41-50 years: 1%
- 51-60 years: 16%
- 61 & older: 4%

Race/Ethnicity

- Black: 38%
- White: 44%
- Asian: 12%
- Other/Unknown: 4%

*13% of patients identified their ethnicity as Hispanic

Gender

- Male: 69%
- Female: 25%
- Transgender: 6%

Sexual Orientation

- Heterosexual: 48%
- Gay, Lesbian, Bisexual: 38%
- Other: 3%

*Unknown: 11%
In June, Whitman-Walker announced that after 27 years, its signature annual fall fundraising event, AIDS Walk Washington, would become The Walk to End HIV. The name change “reflects a cataclysmic shift to what HIV is today – a chronic, manageable disease,” said Don Blanchon at the time of the announcement.

This name change was made largely because there is significant stigma associated with the term AIDS, and this stigma serves as a significant barrier to testing, prevention, and keeping people in care. So much has changed in the three-plus decades of the HIV epidemic: no longer is AIDS a death sentence. Far from it, in fact.

As Chief Medical Officer Dr. Raymond Martins said in a news release announcing the name change, “from the time I started training to become a doctor in the late 1990s to now, the advances in HIV treatment, prevention, and delivery of care have been remarkable.” Now, we know that addressing the HIV epidemic is about caring for the health and well-being of the whole person. We also know that with increased testing and treatment we can prevent HIV infections. So changing the name of our signature Walk was a statement of hope and optimism. It was an attempt to move away from the stigma that surrounds AIDS. It was also a way to focus attention on getting us to that ultimate finish line - providing care for all who are HIV-positive and getting to zero new infections. Even without a cure or vaccine, through testing, early detection, and a comprehensive care plan, we know we can get there.
Groundbreaking Research Conducted at Whitman-Walker Health

Whitman-Walker Health’s Research Department continued to be a leader in examining new ways to prevent and treat diseases, including HIV, hepatitis, and STIs. Two groundbreaking studies that Whitman-Walker researchers completed in 2014 were the following:

**PrEP Demonstration Project:** Though the medication Truvada as pre-exposure prophylaxis (PrEP) for HIV prevention has been FDA-approved for this use since 2012, it wasn’t until this NIH-funded study’s completion in 2014 that we had clear, incontrovertible evidence that this intervention would be effective outside of a clinical setting among the population that needs it most in the United States: men who have sex with men. In a study conducted at four sites in the U.S. (including among 100 men enrolled at Whitman-Walker), researchers found that the majority of those in the study consistently took the medication to prevent HIV infection.

Research Director Dr. Richard Elion, a study leader, noted in a Voice of America article that the study added to a growing body of research indicating that PrEP is a powerful “additional tool to prevent HIV.” Nicholas Gourdine, a participant in the study at Whitman-Walker, told The Washington Post in an article published in November that PrEP is helping to save lives and that “it’s been a factor in saving my life too – not just physically but also emotionally.” Findings from this PrEP study and an STD study were presented at the 20th International AIDS Conference in Melbourne, Australia.

**New Drugs Cure Hepatitis C:** Whitman-Walker has conducted multiple studies that evaluate cutting-edge hepatitis C therapies — pills and that can cure the disease in as few as eight weeks. Two drugs from studies conducted at Whitman-Walker would later win FDA approval, including Harvoni in 2014. In December, Vox.com profiled a Whitman-Walker patient who received another new hepatitis drug that was studied at Whitman-Walker, Sovaldi, and noted his remarkable cure in just 12 weeks. Philip Mason, the patient, noted that he kept thinking the disease would come back. “But each time they test me, it’s undetectable.”

PrEP Forum Held at George Washington University

In September, Whitman-Walker Health co-hosted a forum on PrEP, in front of a packed house at George Washington University. The event was live streamed online to hundreds, and the archived live stream has been viewed thousands of times. Participants included Whitman-Walker Health Research Director Dr. Richard Elion, AIDS Healthcare Foundation President Michael Weinstein, and Dazon Dixon Diallo of SisterLove, Inc.

*Left to Right: Dazon Dixon Diallo, Christopher Chauncey Watson, Dr. Richard Elion and Michael Weinstein*
Ugandan Trans Activist Granted Asylum in U.S.

In October, Whitman-Walker Health’s Legal Services Department announced that it had secured final asylum approval for prominent Ugandan LGBT activist Nikilas (Nikki) Mawanda. “The asylum process and the four months I had to wait anxiously were very emotionally taxing for me, but I’m so relieved this day has finally come,” said Nikilas Mawanda in a press release. “The reality is that I’m one of the lucky ones. So many asylum seekers have to wait many more months or even years before getting final approval. The process desperately needs to be streamlined and asylum seekers better supported if the U.S. is to live up to its values.” Mawanda was one of four LGBT foreign nationals for whom Whitman-Walker Health secured asylum in 2014.

Broadening Your Horizons through Volunteering

After completing Whitman-Walker’s addictions services (WWAS) program in June 2009, Michael Scott wanted to give back to the Whitman-Walker family.

WWAS is a six-month, abstinence-based group that educates clients on substance abuse, avoiding relapse and addressing mental health issues. “If you get something, you should be giving back,” Michael said in a recent interview. He had been taking peer counseling training when Whitman-Walker approached him to facilitate the WWAS alumni group, a peer-facilitated support group for outpatient or intensive program “graduates” as they continue their recovery journey.

Michael took on the role of volunteer facilitator in August 2011 and loved it. It kept him in touch with his own recovery while also allowing him to help others continue their individual journeys. He felt privileged to give back because “the WWAS program was a lifesaver for me.”

“Volunteering takes you out of your own head and builds empathy and understanding,” said Michael about his experience. “You engage with people who have different experiences from your own.”

Volunteering broadened Michael’s world, but it also helped us fulfill our mission as an organization. We are so thankful to Michael for his four years of volunteer service to the Whitman-Walker Health family.
1525 14th Street, NW Gets Ever Closer to Opening

Steady progress was made throughout the year on Whitman-Walker Health’s future medical home at 1525 14th Street, NW. Tours started being conducted mid-way through the year, and those who walked through the space, even when it was just a shell, could tell it was going to be something special.
A TEAM
Life
LIFE CHANGING
Compassion
Giving
Diversity
STONG
LOVE
WELCOMING
**Assets**

- Current/Other Assets: $12,009,218
- Property & Equipment, Net: $8,705,778
- Special Events: $474,157
- Other Revenue: $8,705,778
- Contributions/Program Donations: $3,057,353
- Patient Care Payment: $23,239,860

**Revenue**

- Current/Other Assets: $11,390,926
- Property & Equipment, Net: $1,103,300
Expenses

$1,206,523 Legal Services
$1,535,701 Research
$377,610 Mautner Project
$402,302 Addictions/Substance Abuse
$1,311,938 Behavioral/Mental Health
$1,185,362 Community Health
$1,734,087 Public Benefits
$605,015 Clinical Operations
$696,455 Dental Health
$13,203,502 Pharmacy
$3,501,725 Medical Services
$1,212,309 Medical Adherence
$420,998 STD Services
$420,998 STD Services
### Liabilities

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### Net Assets

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### Support Services

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<td><strong>Total Support Services</strong></td>
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<td>Net Assets at Beginning of Year</td>
<td>$11,909,315</td>
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<tr>
<td>Net Assets at End of Year</td>
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Whitman-Walker Society is a group of dedicated individuals who make annual donations of $1,000 or more during the calendar year. To learn more about the Whitman-Walker Society, visit us at whitman-walker.org under the Give tab.

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I have been coming to Whitman-Walker for approximately eight years. Since then my overall health has improved 100%. Thank you for putting me back together again.

Patient comment July 2014
I have been coming to Whitman-Walker for approximately eight years. Since then my overall health has improved 100%. Thank you for putting me back together again.
Thank you
THANK YOU
Thank you
THANK YOU
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Steven Varrecchio  George Wildasin
John & Janet Vasak  Clayton Wilkerson
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- Washington Free Clinic
- Greater Kansas City Community Foundation
- World Bank Community Connection Fund
- America's Charities
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- Imperial Court of Washington DC
- Orbitz

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- Arcus Foundation
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Pernod Ricard USA
SLF Strategies
SRA International Corporation
Stonewall Darts
Tara Foundation, Inc.
The Grace Jones Richardson Trust
Third Eye Associated, Ltd.
Vinson & Elkins LLP
Washington Metropolitan Area Corporate Counsel Association

**$500-$999**
Johnson & Johnson
Trigger Agency
BAE Systems
Hart Research Associates
Howard University
Thermo Fischer Scientific
Beta Academy
Newseum
Bank of America Foundation
John Wesley AME Zion Church
Renaissance Dupont Circle
CAMP Rehoboth
Pfizer Foundation Matching Gifts Program
ValueOptions Inc / AT&T
Brand-Aid Creative
Comptel, Inc.
Pew Charitable Trust
Ritz-Carlton Hotel Company, LLC
American Express Charitable Fund
Yoga House Studio
Huntington Ingalls Industries, Inc
Washington Kastles
Global Impact
Balance Gym
Chesapeake Telephone Systems, Inc.
ConocoPhillips
Greene-Milstein Family Foundation
Hollingsworth LLP
Impactassets, Inc.
Independent Project Analysis, Inc.

**$250-$499**
Sea Glass
Denizens Brewing Co
Get in Shape for Women
Posner-Wallace Foundation
Virginia Sullivan Wines
Gannett Foundation, Inc.
YourCause, LLC / HP
Casa Italiana Language School
America's Blood Center

**Thank You**
Beacon Hotel
Dominion Foundation / Employee Giving Program
Hank's Oyster Bar
Heurich House Museum
Lester Poretsky Family Foundation, Inc.
Whole Foods
Linden Row Inn
Merck Foundation
Fannie Mae
Nancy Shaw, LLC
Always There In Home Care, LLC
Chirlin Family Charitable Gift Fund
Fidelity Charitable Gift Fund
Henry J. Kaiser Family Foundation
Kaiser Family Foundation
New York Life Insurance
PS Technologies, Inc
Silber, Perlman, Sigman & Tilev, PA
Stempler Family Foundation
Washington Hebrew Congregation Sisterhood
Yale University
Ms. Adwoa Addai, I want to thank you for your help with getting my medication problem settled. What impressed me more was your representation of ‘customer service’, which in today's world seems to be a lost act. I am very touched that you went the extra mile to assist me. Being a senior, I remember that such outstanding customer service was a normal expectation back in my younger days but seems to be a lost human behavior today. Thank you. Your act of kindness will never be forgotten.

Patient comment September 2014
As with donors, our volunteers work toward a common goal. Enthusiastic, reliable and thoughtfully linked to our mission, their service makes a recognizable difference.

COMMUNITY HEALTH & WELLNESS
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Colin Davis
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Carter Gisriel
Rocky Kebede

THANK YOU
Alyssa Kitlas  Alyssa Barbee  David Courchaine  Alison Gill
Michaela Lambert  Ava Benach  John Dalebroux  Andrew Glasgow
Rebecca Leibowitz  Paul Bessette  Kush Das  Abbey Glenn
Jeff Lin  Scott Binnings  Jessica Davis-Ricci  Melissa Gohlke
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Margia Corner  Andrew Garrahan  Wesley Garson  Areta Kupchyk
THANK YOU  Nishanti Kurukulasuriya
THANK YOU
LEGACY CIRCLE

Gift planning brings philanthropic wishes together with sound financial planning. Making a bequest to Whitman-Walker Health through a will or trust creates a lasting legacy that benefits those who depend on Whitman-Walker for their health needs.

Julie L. Chavez and Dr. Christy A. Sasiela

Chad P. Rojas and Andrew J. Shostac

James E. Showen
We honor the exceptional people listed here who believed strongly in our mission to promote access to quality care for all those who need it. Their gifts — each in their own way — helped to advance Whitman-Walker’s mission.

Harriet Baldwin  Marilyn Sue Jackson  Oriel C. Morris
Bruce Alan Bell  Betty Jones  Alice Rabin
Betty Good Edelson  Irving H. Malitson  Mary E. Rees
Juliana Franz  Lou Ann McGuire  Richard F. Sheehy
Edwin F. Harris  Constance Mercer  Jule Slagle
Robert S. Isenstein  Jan Moncier

Harriet and Irving Malitson worked as scientists for the federal government and had one child in their immediate family. Irving was a physicist with the old National Bureau of Standards in the Department of Commerce while Harriet was an astronomer with the National Oceanic and Atmospheric Administration in the Department of Commerce. They were both instrumental pioneers in their respective fields.

Their son, Paul Henry Malitson, sought and received quality care from Whitman-Walker in the early 90’s. Paul Henry died in 1993 from complications from AIDS at the age of 40.

In 1996, the Malitson’s became annual donors to WWH and funded the x-ray room in the Elizabeth Taylor Medical Center in honor and memory of Paul.

Harriet passed away in 2012 at age 86 and Irving passed away on July 26, 2014 at the age of 99.

The Malitson family’s history of generosity and giving to WWH spanned 18 years and they named WWH as a beneficiary in their bequest.
Primary Medical Care
HIV and AIDS medical care
LGBT medical care
Gynecological care

Mautner Project
Services for lesbians and bisexual women

Transgender Medical Care

STI Screening and Treatment

Medical Adherence
Services that support patients with chronic medical conditions

Nutrition Services

Red Carpet
Rapid visits for people who are diagnosed with HIV on site, diagnosed somewhere else, or who are otherwise new to HIV care at Whitman-Walker

Aesthetic Services
Botox® | Dermal fillers
Laser Hair Removal | Laser Genesis
Spider Vein Treatment

Behavioral Health
Addiction treatment services
Psychotherapy groups
Peer support groups

Dental

Pharmacy

Research
Broad range of clinical research focused on HIV, STIs and viral hepatitis

Community Health & Wellness
Programs dedicated to health intervention, prevention and education outside of the medical visit

HIV Testing
Free walk-in HIV testing

Legal Services
Help for Whitman-Walker patients and others with legal matters relating to HIV and AIDS or LGBT health. The Public Benefits and Insurance Navigation unit can help patients determine public and private insurance options.

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