Dear Friends and Supporters:

We would be unable to live our health center mission without the support of the community we serve. Whitman-Walker Health continues to be a leader in the community, providing culturally sensitive and quality care.

Expanding the breadth of our services, in 2012, we took our care to the next level by offering services such as name and gender change through our Transgender Legal Clinic. We are proud to have been recognized for the 2nd year in a row by HRC as a Leader in Healthcare Equality and this is the third year in a row that we boast improvements in the fiscal health of the center. We finished the year with $31M in total revenue; and the work of our team of employees and volunteers led us to one of the best years ever in terms of quality of care scores, with 96 percent of our patients stating that they would refer their family and friends to receive care at WWH.

Between both Max Robinson Center (MRC) and Elizabeth Taylor Medical Center (ETMC), we offered health care services to over 13,500 persons in 2012. ETMC received Level II PCMH designation from the National Committee on Quality Assurance. PCMH (Patient-Centered Medical Home) is a model of service that works to improve patient health care by building health care teams for each patient. Our patients experience a place where their needs, especially clinical needs, drive all activity; where the model of care comprehensively integrates all of their health care visits and services enhancing their overall ability to manage their health and wellness. While this is much like the “Ryan White” model of care we have been practicing for decades, health care delivery itself has changed significantly as have the needs and expectations of patients.

The presence of Whitman-Walker Health in the community continues to increase through our visible programs such as AIDS Walk, Be the Care, and Going the Extra Mile. 2012 however offered an extraordinary opportunity, as the United States hosted the 19th International AIDS Conference (AIDS 2012). WWH providers presented research to this international audience of more than 25,000 medical providers, research scientists, policy makers, and community advocates that gathered in Washington, DC; we also hosted a community forum on HIV “Return to Lisner,” held at the site of DC’s first AIDS forum back in 1983. Our staff and volunteers continue to engage the community. In January we began a series of nine “community conversations” and our advertising campaign for 2012, “Our Stories. Our Community.” ensured that our LGBT community’s personal stories and needs were known and reflected in our services offered.

As we look to the future, we will continue to build on our legacy maintaining the core of our mission: To be the highest quality, culturally competent community health center serving greater Washington’s diverse urban community, including individuals who face barriers to accessing care, with a special expertise in LGBT and HIV care.

In the pages that follow you will find more details about our exciting 2012. As we reflect on the year, we take this moment to pause and thank you for your ardent support and commitment.

With sincere gratitude,

Adam Falcone, Board Chair
Don Blanchon, Executive Director

Whitman-Walker cared for 13,618 individuals in 2012.

Those seeking care at Whitman-Walker came from all across DC and the metropolitan area. Nearly three-quarters (72 percent) of our patients came from DC, while 15 percent came from Maryland and 10 percent from Virginia.

Whitman-Walker patients live in all eight DC wards. While more than one-third (34 percent) live in Wards One and Two, 21 percent or more than one in five of our patients live in Wards Seven and Eight.

Whitman-Walker Health showed its commitment to the entire DC community by providing high quality health care services to thousands of individuals.

Where do our patients live?
Our patient base reflects the diversity of Washington, DC:

**Race/Ethnicity:** 47 percent Black, 38 percent white, 15 percent other or unknown. In addition, 13 percent of patients identified their ethnicity as Hispanic.

**Age:** Three percent were younger than 21, 31 percent were ages 21-30, 25 percent were ages 31-40, 22 percent were ages 41-50, 14 percent were ages 51-60, and four percent were older than 60.

**Sexual Orientation:** 50 percent self-identified as lesbian, gay or bisexual, while 47 percent self-identified as heterosexual.

**Gender:** 68 percent male, 27 percent female, five percent transgender.

**HIV status:** 22 percent were HIV-positive.

Quality of care indicators for WWH patients remained high in 2012, often beating national benchmarks:

- 95% of patients living with AIDS on prescribed antiretroviral (ARV) medications
- 92% of patients living with HIV on prescribed antiretroviral (ARV) medications
- 86% of patients living with HIV on prescribed ARVs have suppressed viral loads
- 65% of patients living with Diabetes have controlled blood sugar levels (national benchmark is 40 percent)
- 74% of female patients received cervical cancer screening according to standard guidelines (national benchmark is 58 percent)
- 68% of hypertensive patients have a controlled blood pressure (less than 140/90) (national benchmark is 63 percent)
HIV continues to be a major issue for the District of Columbia. A new report from the DC Department of Health’s HIV/AIDS, Hepatitis, STD and TB Administration (HAHSTA), revealed that nearly three percent of the city’s adult population has been diagnosed with HIV. Although that is a slight drop from previous years, DC still sees more than 800 new HIV infections and more than 200 AIDS-related deaths each year.

Until both of those numbers reach zero, Whitman-Walker’s work is not done.

Gender: 75 percent male, 20 percent female, four percent transgender
Race/ethnicity: 72 percent Black, 21 percent white, seven percent other or unknown. In addition, seven percent of HIV patients identified their ethnicity as Hispanic.
Age: 14 percent were ages 21-30, 19 percent were ages 31-40, 33 percent were ages 41-50, 26 percent were ages 51-60, and eight percent were older than 60.
Sexual orientation: 49 percent identified as gay or bisexual, 32 percent identified as heterosexual
Residence: 85 percent lived in DC, 10 percent lived in Maryland, and five percent lived in Virginia.

In addition, WWH administered more than 9,700 HIV tests in 2012, with 132 new HIV diagnoses.

In 2012, Whitman-Walker cared for more than 2,600 patients living with HIV.

Where do our HIV patients live?

<table>
<thead>
<tr>
<th>Ward</th>
<th>DC (%)</th>
<th>Maryland (%)</th>
<th>Virginia (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ward 1</td>
<td>85%</td>
<td>5%</td>
<td>10%</td>
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<tr>
<td>Ward 2</td>
<td>11%</td>
<td>15%</td>
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<td>Ward 7</td>
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<tr>
<td>Ward 8</td>
<td>11%</td>
<td>13%</td>
<td>15%</td>
</tr>
</tbody>
</table>

1 person equals 25
244 - unknown
“Be the Care” spring event

“Be the Care,” Whitman-Walker’s new spring event, was held on April 19 and honored U.S. Secretary of Health and Human Services Kathleen Sebelius with the “Partner for Life” award. Gwen Ifill of PBS emceed the event, which drew approximately 400 attendees to the Carnegie Institution of Science and raised nearly $225,000. The event was co-chaired by Wesley Combs, senior manager at Accenture, and Gardiner Lapham, member of Whitman-Walker’s Board of Directors.

“Going the Extra Mile” benefit reception for Legal Services

The annual reception to benefit Whitman-Walker’s Legal Services program was held at the House of Sweden and raised nearly $168,000. The Joel A. Toubin Memorial Award was presented to President Bill Clinton for his personal contributions to the fight against HIV/AIDS and the work of the William J. Clinton Foundation; to ONE for its dedication to raising awareness and working for the end of HIV/AIDS; and to Sheila C. Johnson and Susan Koch for The Other City, their documentary on HIV/AIDS in Washington, DC. The Toubin Award is presented annually for outstanding advocacy on behalf of people living with HIV/AIDS.

AIDS Walk Washington

The 26th annual AIDS Walk was held on Oct. 27 at Freedom Plaza. Thousands of walkers and runners turned out to show their support and raised nearly $1 million. Booz Allen Hamilton, Maxor Pharmacies, NBC4 and the Radio One family of radio stations were Presenting Sponsors. In addition, 17 locally-based HIV/AIDS service organizations joined the Walk as Community Partners.

Miles and Milaya Daniels, 20 months old and 10 weeks old, respectively, were 2012’s grand marshals and represented the hope of a new AIDS-free generation. Their family was featured in the AIDS Walk advertising campaign and their parents, Miles and Chayla, are longtime HIV/AIDS advocates who have done health education and street outreach work for many years.

George Kerr, Executive Director of Westminster START, received the Courage Award, presented annually to a person living with HIV or AIDS who has shown remarkable courage and leadership in the fight against the disease. START at Westminster (Syringe, Training, Advocacy, Resources, and Treatment) program has served hundreds of active and recovering drug users—linking them to recovery, treatment and harm reduction services, offered sensor-invaluable HIV/AIDS prevention education services, and provided HIV testing, counseling and referral to thousands of DC residents.

GEICO, a partner with AIDS Walk for many years, received the Community Service Award. GEICO (Government Employees Insurance Company) is a member of the Berkshire Hathaway family of companies and is the third-largest private passenger auto insurer in the United States. GEICO handles auto insurance coverage for more than 11 million private passenger auto policies and insures more than 18 million vehicles (auto & cycle).

Private fundraising is vital to the work of Whitman-Walker Health. Almost one-fifth of our annual budget comes from individual donors, corporate sponsors and special events. Much of that funding helps to care for patients who do not have insurance or do not qualify for public assistance. Donations also help to provide care above and beyond what insurance will cover, including peer support services, HIV mentors, and medical adherence services.
Our outreach to the LGBT community expands

Beginning in January, WWH began a series of nine “Community Conversations” to talk about health care issues that face the LGBT community. The Conversations included panels made up of WWH employees and volunteers and issue experts from other organizations. Topics ranged from substance abuse to healthier hookups to health issues unique to the LGBT communities.

WWH also launched the “Our Stories. Our Community.” advertising campaign that featured the personal stories of WWH patients, volunteers, supporters and other community members. The campaign included print and online ads along with blog and video posts from the participants on the WWH website and social media channels.

In the summer, Whitman-Walker’s Legal Services program launched the Name and Gender Change Legal Clinic, a service for transgender clients to meet one-on-one with trained attorneys to provide counseling and assistance with name and gender change processes, including changing drivers’ licenses, passports, birth certificates and other identity documents and public records. Whitman-Walker partnered with Trans Legal Advocates of Washington to provide this service.

Through the end of the year, the Name and Gender Change Clinic served 77 clients.

The Human Rights Campaign Foundation named Whitman-Walker as a “Leader in Healthcare Equality” in June for the second year in a row. Whitman-Walker’s efforts in ensuring health care equality for LGBT patients and WWH employees earned it the distinction of being one of 234 health centers in the nation to meet all applicable criteria.

In the history of the LGBT movement, 2012 was a watershed year. Whitman-Walker was proud to be a part of such an historic year.

In July, DC hosted the International AIDS Conference, bringing thousands of HIV researchers, health care providers and activists to the city to discuss the latest medical findings and approaches to HIV treatment. This year’s IAC was brimming with optimism about new prevention and treatment techniques as the HIV community embraced the goal of an “AIDS-free generation” in the coming years.

In conjunction with the IAC, Whitman-Walker presented “Return to Lisner,” a community forum on HIV held at the Lisner Auditorium on the George Washington University campus, the site of DC’s first AIDS forum organized by Whitman-Walker on April 4, 1983. The July 24 forum brought together more than 500 people to hear from Jeannine White-Ginder, the mother of Ryan White, DC Councilmember and former Whitman-Walker Executive Director Jim Graham and a panel of seven HIV/AIDS experts and activists including Cornelius Baker, Senior Communications Advisor & Project Director, FHI 360, and former Whitman-Walker Executive Director; Regan Hofmann, Editor in Chief, POZ magazine; JoAnne Keatley, Director of the Center of Excellence for Transgender Health at the University of California San Francisco; Dr. Robert Redfield, Chief of Infectious Diseases & Director of the HIV program, University of Maryland Medical School; Adam Tenner, Executive Director, Metro Teen AIDS; and Jose Zuniga, President, International Association of Physicians in HIV/AIDS Care. The panel was moderated by NBC4’s Tom Sherwood.

In the history of the LGBT movement, 2012 was a watershed year. Whitman-Walker was proud to be a part of such an historic year.
Whitman-Walker Health finished 2012 in a strong financial position. For the third consecutive year, Whitman-Walker produced an operating gain. For 2012, the gain was approximately $2.7 million, a nearly 10 percent gain on approximately $31.4 million in revenue.

Financials

**ASSETS**
- **Current assets**
  - Current/Other assets $7,168,747
  - Property & equipment, net $6,687,015
  - Total assets $13,855,762

**LIABILITIES**
- **Current liabilities** $2,674,048
- **Long-term liabilities** $191,212
- **Total liabilities** $2,865,260

**NET ASSETS**
- **Total net assets** $10,990,502
- **Total liabilities & net assets** $13,855,762

**REVENUE**
- **Contracts & grants** $5,651,107
- **Contributions/Program donations** $2,874,504
- **Special events** $1,181,435
- **Less cost of direct donor benefits** $32,100
- **Patient care payment** $22,208,456
- **Other revenue** $271,394
- **Total revenue** $32,154,796

**EXPENSES**
- **Program services**
  - Clinic Operations $1,294,712
  - Public Benefits $342,995
  - Dental Health $646,986
  - Medical Services $3,090,305
  - Medical Adherence $955,585
  - STD Services $342,029
  - Community Health $642,558
  - Behavioral/Mental Health $1,237,903
  - Addictions/Substance Abuse $431,426
  - Day Treatment $960,349
  - Research $983,766
  - Legal Services $934,885
  - Pharmacy $12,398,210
  - Total program services $24,261,709
- **Support services**
  - Management & general $3,792,612
  - Development $1,439,210
  - Total support services $5,231,822
  - Total expenses $29,493,531

**Changes in net assets from operations** $2,661,265
**Net assets at beginning of year** $8,329,237
**Net assets at end of year** $10,990,502
Over 80,000 times a year the doors at Whitman-Walker open to provide high quality care for our neighbors. And over 20,000 times a year one of our neighbors makes a donation in support of our work. Thank you so very much! We could not do it without YOU.
Heather Burns and Kathleen Maloy support Whitman-Walker Health because of the uniquely important role WWH plays as a non-profit community health center. From the beginning, Whitman-Walker cared for vulnerable and disenfranchised populations struggling with health challenges ranging from HIV/AIDS, drug addiction, and LGBT discrimination. The emergence of WWH as a culturally-competent provider of comprehensive health services to diverse urban communities fully embodies our mission.

Kathleen and Heather guide their giving by (1) a belief that giving is core to a meaningful and responsible life, and (2) a desire to support community-oriented work for social justice, equity, and human rights. They note: “We especially like to celebrate work focused on eliminating health inequities and creating health-producing and compassionate communities. Whitman-Walker Health is providing stellar leadership both nationally and in Washington DC.”

Heather completed a 30 year career at Booz Allen Hamilton – recently retiring as Senior Vice President – with a focus on health policy issues including global HIV/AIDS, drug addiction, and LGBT discrimination. For 30+ years, Kathleen’s work focused on eliminating health inequities and creating health-producing and compassionate communities. Whitman-Walker Health is providing stellar leadership both nationally and in Washington DC.”

Kathleen and Heather guide their giving by (1) a belief that giving is core to a meaningful and responsible life, and (2) a desire to support community-oriented work for social justice, equity, and human rights. They note: “We especially like to celebrate work focused on eliminating health inequities and creating health-producing and compassionate communities. Whitman-Walker Health is providing stellar leadership both nationally and in Washington DC.”

The Whitman-Walker Society is a group of dedicated individuals who make annual donations of $1,000 or more during the calendar year. To learn more about the Whitman-Walker Society visit us at www.whitman-walker.org under the Donors tab.
Jesse has been a Community Health volunteer since 2001, performing HIV testing and community outreach to promote HIV/AIDS awareness.

“What led me to Whitman-Walker is their mission and the help they provide to the community. What prompted me to volunteer is that I feel strongly about educating the community about HIV/AIDS. I believe this is my way of giving back to the community and do something that I love.”

His devotion to social service doesn’t end with WWH though, Jesse is the founder and Executive Director of Heroes Place, a small nonprofit that he created to help homeless and low-income veterans find employment.

“I’m a veteran of the military and this is my way of giving back to the veteran community,” said Moore. “Our veterans are coming home without a job to support themselves and we’re here to help them get over the barriers to employment.”

On Dec. 1, the world marked the 25th annual World AIDS Day with a new sense of hope and optimism that there may, finally, be a distant light at the end of the tunnel. Whitman-Walker’s annual candlelight vigil in Dupont Circle brought together dozens of community members to share that hope among reflections of great loss over the years.
In my experience I can say I am very happy to have a great opportunity in the community as a transgender girl and help others with my example. I want to contribute to make this country better. Thanks to Whitman-Walker, I won my asylum, back home and who had to leave for some serious reason. I applied for asylum in this country and changed my status. Thanks to Whitman-Walker, I won my asylum, and earned my residence.

I returned to Whitman-Walker again for a medical check, and, after a time, I was prescribed my first prescription of hormones and the way to start the right process periodically. Over time my doctor told me of the legal services WWH provides to people, and I met a lawyer who told me how they help people who have been abused back home and who had to leave for some serious reason. I applied for asylum in this country and changed my status. Thanks to Whitman-Walker, I won my asylum, and earned my residence.

Whitman-Walker provides many services to the community, has a very professional and trained staff to serve in what they can or is available. The services are here; you just have to look and work together for a good result.

In my experience I can say I am very happy to have a great opportunity in the community as a transgender girl and help others with my example. I want to contribute to make this country better. Thanks to Whitman-Walker for making my dreams come true.
THANK YOU

2012 DONORS

22

23

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Rebecca Wright
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Kathy Yardley
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David Bantiss
### Organizations, Corporations & Trusts/Estates

#### $25,000+

- Community Foundation for the National Capital Region
- CareFirst BlueCross BlueShield
- Estate of Brian Lee Boyer
- Estate of Daniel Kiang
- Estate of James M. Haskel
- Estate of Patricia G. Carroll
- Hogan Lovells US, LLP
- Mass General Hospital Pharmacy Services Corporation
- NRC 4
- Radio One
- World Bank Community Connection Fund

#### $20,000 – $24,999

- Cowell & Moring, LLP
- DC Chartered Health Plan
- EagleBank
- Estate of Danny Ray Collins
- Fredrick, Frank, Harris, Shriver & Jacobsen, LLP
- GEDCO Philanthropic Foundation

#### $15,000 – $19,999

- Adolph Financial Services
- Alkin-Gump Strauss Hauer & Feld, LLP
- Amyng Financial Services
- Atlantic Service Group
- Atlantic Valet*  
- Avenda*
- Bass Allan Hamilton*

#### $10,000 – $14,999

- Alkin-Gump Strauss Hauer & Feld, LLP
- Capital File Magazine*
- Covington & Burling, LLP
- Family Firm, Inc.
- Estate Of Daniel Kiang
- Estate of Patricia G. Carroll

#### $5,000 – $9,999

- Ahold Financial Services
- Alkin-Gump Strauss Hauer & Feld, LLP
- Family Firm, Inc.
- Foundation For The National Capital Region
- Estate of Patricia G. Carroll
- First Baptist Church, Inc.
- Human Needs Ministry
- Island House*

#### $2,500 – $4,999

- Avent Fox, LLP
- Battelle
- Capital Eagle, Inc.*
- Capital One Services, LLC
- Charmer Sunbelt*
- Colsey, LLP
- DLA Piper, LLP
- Family Firm, Inc.
- Foundation For The National Capital Region
- Foundation of Buckley Sander
- Network For Good

#### $2,000 – $2,499

- Avent Fox, LLP
- Battelle
- Capital Eagle, Inc.*
- Capital One Services, LLC
- Charmer Sunbelt*
- Colsey, LLP
- DLA Piper, LLP
- Family Firm, Inc.
- Foundation For The National Capital Region
- Foundation of Buckley Sander
- Network For Good
Providing a legacy to communities

From time to time, Whitman-Walker receives notice that our organization has been named in someone’s will. Robin Noble-Zolin, a long-time friend and personal representative for the Estate of Brian L. Boyer shares part of Brian’s story.

“First and foremost Brian was a ‘doer’ with a smile on his face,” said Ms. Noble-Zolin. “He loved culture – music, theater, movies, and let’s not forget...shopping,” she said with a chuckle. “He acted, sang, laughed and loved.” Brian had worked for the law firm of WilmerHale for over 35 years before he was diagnosed with liver cancer and then passed away less than a year later. Of his many remarkable characteristics, a love of participation in community theatre, fierce loyalty to friends, or even the fact that in Washington’s fast paced climate he worked for one employer for so long, there is one characteristic that enabled him to touch the lives of tens of thousands of people in the DC and New York area: his foresight to leave a legacy, via financial support, that can promote others to love, laugh, and live better lives. What inspired this? It is a difficult characteristic for his friends to name in just one word. Was it compassion, planning, caring, generosity, activism? Whatever you might call this characteristic it, resulted in Brian leaving bequests through his will to over 5 charities.

Ms. Noble-Zolin says, “it’s not any one thing. Brian looked around his world and took stock: Of his friends, or supported the things he held dear? How could he quietly make things just a little bit better? I think that was what was on his mind.”

For Whitman-Walker Brian’s lasting legacy of health will help us continue our tradition of never turning anyone away from our doors regardless of their ability to pay. And for that we are so very grateful.

Further, his powerful impact for so many people with a relatively simple act... creating a will reminds us of a startling fact. According to a 2007 Harris research study, only 55 percent of adults had a will.

End of life experiences are challenging enough without leaving loved ones with no direction as to your final wishes. First and foremost everyone should have a will. If after you have acknowledged the important people in your life, you find yourself in the position to leave a legacy gift to an organization or groups to which you feel powerfully connected, don’t let the opportunity pass you by. Your thoughtful planning could help thousands, possibly in the same way Brian did.

$1,000 – $2,499
Howard & Jacqueline Chertoff Foundation
Melrose Fund
1199 SEIU United Healthcare Workers East
Abbott Laboratories Employee Giving
American University College of Arts & Sciences Gift Matching Program
Arts in Action
Bank of America
Bank of America United Way Campaign
Baten White
Best Buy Co., Inc.

$500 – $999
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DHL
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Eli Lilly Federal Credit Union
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Employee's Community Fund of the Boeing Company

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Estate of Brian L. Boyer

"Brian looked around his world and took stock: How could he quietly make things just a little bit better?"
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Primary Medical Care
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“WHITMAN-WALKER HEALTH sets a standard for community health centers that is unparalleled across the country.”