Whitman-Walker Clinic’s mission for 2007 was building an infrastructure to accommodate not only increased caseloads of HIV/AIDS and gay, lesbian, bisexual and transgender clients but an increasing number of primary medical care clients.

This was the year that saw Whitman-Walker Clinic begin to transform into a full service community health center:

- We expanded our operating hours at all three Clinic sites to make our services more accessible to those who need them the most.

- WWC now accepts more private insurers, allowing more community members to come to us for all of their health care needs.

- We received Federally Qualified Health Center Look-Alike status this year, allowing us to serve more people in our community, provide quality primary health care, and increase our reimbursement billing rates.

- We began to implement our new Electronic Medical Records system, allowing us to serve each client faster and better.

And our work has paid off, with more than 13,000 clients coming to us for services in 2007, a nearly 40 percent increase over 2006.

These changes and improvements will continue throughout 2008, as we strive to make Whitman-Walker Clinic a health care destination for everyone in our community.

Sincerely,

Donald Blanchon, CEO

Jannette Williams, Board Chair
In December, we began to implement the use of electronic health records. Once completed, this new system will provide us with faster and more efficient access to our clients’ medical records, allowing us to offer better service.

The Clinic also continued its historic commitment to HIV/AIDS care.

Sadly, the District of Columbia continued to lead the nation in the rate of HIV/AIDS cases. A November report from the city’s HIV/AIDS Administration confirmed that “a modern epidemic” is raging in the nation’s capital. Among its findings:

- When compared to the rest of the nation, nearly twice as many people in DC progressed to a full AIDS diagnosis within 12 months of their HIV diagnosis. This “late testing” decreases the person’s life expectancy, increases the cost of care and can lead to more infections.

- The District accounted for nine percent of all pediatric AIDS cases in the U.S. in 2005.

- Heterosexual contact is the leading source of transmission in DC.

- The number of women living with AIDS has increased by 76 percent over the past six years.

**MOVING FORWARD**

Whitman-Walker Clinic continued to expand its services in 2007 as it continued to become a full-service health center for the gay, lesbian, bisexual and transgender communities, for those living with HIV/AIDS and for the DC community as a whole.

In January, the staff of the Washington Free Clinic joined Whitman-Walker Clinic and brought many of their clients with them. The new staff allowed Whitman-Walker to provide prenatal, postpartum, neonatal and pediatric care for the first time.

Whitman-Walker was given a “Federally Qualified Health Center Look-Alike” designation in March by the Bureau of Primary Health Care, which is part of the federal Health Resources and Services Administration. The designation is only awarded to clinics that provide care to medically underserved communities and meet other stringent requirements. The benefits of this status include a higher Medicaid reimbursement rate.

In the fall, the Clinic instituted a formal process to collect co-pays from all clients who have insurance and payments from uninsured clients whose annual income allows them to pay a portion of the cost of services they receive. However, the Clinic continues to treat current and future clients who cannot afford to pay for services.
African Americans account for 57 percent of the city’s population but account for 81 percent of all new HIV cases and 86 percent of living AIDS cases. African-American women account for 90 percent of all new female HIV cases and 93 percent of living AIDS cases among women.

Clearly, there need to be changes in the way the District of Columbia fights HIV/AIDS. As the year ended, the Clinic began to formulate new approaches for 2008, including a stronger push for HIV testing and prevention campaigns.

While new plans were being made for the new year, Whitman-Walker Clinic continued to meet the challenge with our full range of health care support services and free HIV testing. In 2007, we administered more than 13,000 HIV tests and treated more than 3,700 clients living with HIV/AIDS.

For the annual National Black HIV/AIDS Awareness Day in February, the Max Robinson Center held an open house for the local community. All Clinic sites offered HIV testing as well. At a community reception that evening, DC Chartered Health presented a $150,000 donation to the Max Robinson Center.

New grants allowed us to hire additional staff to serve more clients. A $154,000 grant from the HIV/AIDS Administration funded a new care coordinator in the Clinic's Addictions Services program and a part-time adherence counselor at Bridge Back, the Clinic's residential addictions treatment facility for HIV-positive clients. Both of these positions will help clients stick to their treatment regimens.

In addition, a $120,000 grant from the DC Bar Foundation allowed the Clinic to create two attorney positions at the Max Robinson Center, the first full time Legal Services staff working in Anacostia.

Donor Profile

Noi Chudnoff, owner of go mama go!, passed away on Nov. 6. She was a steadfast supporter of the Clinic, regularly attending fundraising events like the Spring Gala and Art for Life. She was also a strong supporter of the Lesbian Services Program, making numerous in-kind donations to help LSP raise funds for its work.

Her devotion to the LGBT community and people living with HIV/AIDS extended beyond her support of the Clinic. All of us at Whitman-Walker Clinic will miss her energy and her enthusiasm.
The funding for this grant came from a landmark appropriation by the DC government to increase civil legal services to low-income DC residents, particularly in underserved neighborhoods such as Anacostia. This new funding was provided at the behest of the District of Columbia Access to Justice Commission, which was established by the DC Court of Appeals to address the lack of legal services available to low and moderate income residents of DC.

June brought the annual National HIV Testing Day. Whitman-Walker’s mobile HIV testing units were on site at three different locations in the District of Columbia to provide free testing and counseling. Testing was also available at all Clinic sites on that day.

Testing was also offered and encouraged on National Latino AIDS Awareness Day in October.

Whitman-Walker ended the year with its traditional World AIDS Day candlelight vigil, held this year at Dupont Circle. More than 150 people gathered to remember those lost to HIV/AIDS and those still living with the disease. WWC Chief Executive Officer Don Blanchon was joined by HIV/AIDS Administration Director, Dr. Shannon Hader, the Rev. Dyan Abena McCray of Unity Fellowship Church, and Wesley Pinkney, a client of Whitman-Walker and a 21-year survivor of HIV as speakers for the evening.

The Lesbian Services Program received additional grants for the Breast Health Initiative, a program that provides breast cancer screenings and education for lesbians, bisexual women, transgender people and low-income women. The Avon Foundation Breast Care Fund provided $40,000, the seventh time BHI has received funding from Avon. BHI also received $75,000 from Susan G. Komen for the Cure.

The 32nd annual Capital Pride festival was held in June with a week’s worth of activities, culminating in the traditional parade and street festival. This year, the Clinic partnered with 13 other LGBT organizations to present Capital Pride: Human Rights Campaign; The Center; National Youth Advocacy Coalition; Capital Area Interweave; DC Black Pride; Dignity/Washington; Gay Men’s Chorus of Washington; The Mautner Project, the National Lesbian Health Organization; Metro DC P-FLAG; Northern Virginia AIDS Ministry; One in Ten; Radical Faeries; and Westminster Presbyterian Church. Each partner contributed financially to the event and sent representatives to the organizing committee and subcommittees. The result was a more inclusive and community-focused event that once again brought thousands of people out to celebrate their identity.

The gay, lesbian, bisexual and transgender (LGBT) community continued to receive expanded services at Whitman-Walker Clinic in 2007. Throughout the year, we served more than 4,000 clients who identified as LGBT.
In November, the Lesbian Services Program held “Queer Life, Queer Love: Lesbian, Bisexual, Transgender and Queer People Living Life Fully,” a day-long conference on relationship building, communication, health and wellness, and legal and financial issues for the LBT communities.

Program Profile

The Bridge Back Program is an eight-bed, 90-day, coed residential addiction treatment program that serves residents of the District of Columbia. The program offers comprehensive addiction treatment services based on the needs of each client, and individual, group and family therapy, case management services, psychiatric services, nutritional services, nursing services, recreational activities and access to community support groups. Clients self-administer their own medications under staff supervision. HIV-positive clients may receive HIV care at Whitman-Walker Clinic or their clinic used at admission.

A multi-disciplinary team is responsible for developing and implementing all aspects of each client’s treatment plan. This team is made up of a clinical program manager, psychotherapist, social worker, addiction counselors, a nurse, a consultant nutritionist, residential counselors and a consultant psychiatrist. Staff coverage is provided 24 hours a day, seven days a week, 365 days a year.
FUNDRAISING HIGHLIGHTS

Our special fundraising events posted successes in 2007.

**Going the Extra Mile** – ANNUAL BENEFIT RECEPTION FOR THE LEGAL SERVICES PROGRAM

“Going the Extra Mile” 2007 was held at the residence of the French Ambassador and raised more than $190,000. Congressman Steny Hoyer (D-MD) received the Toubin Award, while Hunter Carter of Arent Fox LLP received the “Going the Extra Mile Award.”

**A Celebration of Life Spring Gala** – ANNUAL BLACK TIE BENEFIT FOR HIV/AIDS SERVICES

Legendary Broadway star Barbara Cook joined Whitman-Walker for the 2007 edition of “A Celebration of Life.” CareFirst BlueCross BlueShield, the Henry J. Kaiser Family Foundation and G. Neel Lattimore received the Partner for Life awards. The 2007 gala raised more than $580,000.

Private fundraising is vital to the survival of Whitman-Walker Clinic. One-third of the Clinic's annual budget comes from individual donors, corporate sponsors, foundation grants and special events.

From Broadway stars, to donations from corporate giants, to individual donors, to people walking and running to defeat HIV/AIDS, fundraising efforts brought together people from all walks of life to help Whitman-Walker Clinic provide services to those in great need.
AIDS Walk Washington – A FIVE KILOMETER FUNDRAISING WALK/RUN

In 2007, the AIDS Walk raised more than $860,000 through more than 6,000 walkers and nearly 1,000 runners in the first ever 5K run at AIDS Walk. The annual Courage Award was presented to Shawn Henderson, moderator for the DC Young Poz Socials group. Chip Arndt, winner of the CBS reality show “The Amazing Race,” was this year’s grand marshal.

Art for Life – ANNUAL ART AUCTION TO BENEFIT SERVICES FOR THE LATINO COMMUNITY

The Art for Life art auction, held once again at the Organization of American States building, raised more than $57,000 to benefit services for the Latino community. Mirta Meltzer and Virginia Scofield were honored for their numerous years of donating artwork and supporting the event.

Volunteer Profile

Bob Stoeber has been a volunteer with Whitman-Walker Clinic for 20 years. A native of Colorado and a veteran of the Army who served in Germany, Stoeber moved to Washington, DC, when he returned to the United States in 1958. He began a career as a chef working at three and four star hotels until 1992 when he tested positive for HIV and went on disability. Volunteering at the Clinic is very important to him. Despite his own failing health, he has been working at the Food Bank at least twice a week since it opened. He won a Gene Frey Volunteer Award in 2000 and, in 2007, IONA Senior Services honored him as one of the most dedicated senior volunteers in our community.
FINANCIALS

ASSETS

Current Assets $3,129,567
- Current assets 3,129,567
- Property & equipment, net 11,432,713
- Other assets 84,257

Total assets 14,646,537

LIABILITIES

- Current liabilities 6,867,061
- Long-term liabilities 1,570,618

Total liabilities 8,437,679

NET ASSETS

Total net assets 6,208,858
Total liabilities & net assets 14,646,537

REVENUE

- Contracts & grants 9,761,858
- Contributions 3,647,317
- Special events 2,596,158
- Less cost of direct donor benefits (437,817)
- CFC/United Way 709,119
- Program donations & fees 154,547
- Medicaid, third party payments & other, net 1,385,056
- Other revenue 3,364,277

Total revenue 21,180,515
**EXPENSES**

**Program services**
- Behavioral health: $2,720,436
- Preventive health: $2,272,017
- Legal services: $865,886
- WWC Virginia: $2,097,654
- WWC Maryland: $680,270
- Max Robinson Center: $1,103,766
- External affairs: $624,310
- Medical services: $9,667,298
- Volunteer resources: $104,963

**Total program services**: $20,136,600

**Support services**
- Management & general: $2,124,523
- Development: $3,525,613

**Total support services**: $5,650,136

**Total expenses**: $24,430,354

**Changes in net assets from operations**: $(4,168,404)

**Net assets at beginning of year**: $10,377,262

**Net assets at end of year**: $6,208,858
Whitman-Walker Clinic relies on the generosity of its donors to provide high quality care to our clients. We want to thank the following donors for their generous support in 2007.

$100,000+
Anonymous
DC Chartered Health Plan, Inc.
Estate of Howard J. Sanders
Estate of Louise G. Foley

$50,000 – $99,999
Mark Eisner
Florence M. Brady
Revocable Trust

$25,000 – $49,999
Dr. Scholl Foundation
Fannie Mae Foundation
Mark Levin
SunTrust Mid-Atlantic Foundation
W. Leroy Owens Trust
World Bank Community Connection Fund

$10,000 – $24,999
America’s Charities
Arent Fox LLP
David Bower
Samuel Bradley
Broadway Cares/Equity Fights AIDS
DC Cowboys
Estate of John R. Portaria
Estate of Robert Bernard
Estate of William Donald Petterson
Estee Lauder, Inc.
Foundry United Methodist Church
Hogan & Hartson L.L.P.
The Homestead Foundation
Howrey LLP
IBM Employee Services Center
International Monetary Fund
Jack’s
The Jeffrey D. Bender Foundation
Metropolis Development Company
Nordstrom
Micheal O’Connor
Venable Foundation, Inc.
Zion Baptist Church, Inc.

$5,000 – $9,999
Academy for Educational Development
Akin, Gump, Strauss Hauer & Feld, L.L.P.
Mark Aldrich
Alston & Bird LLP
Arts in Action
Bill & Melinda Gates Foundation
Black Entertainment Television
Donald Blanchon & Sarah Ducich
Curtin Winsor III Family Foundation
CVS Corporation
Dewey Ballantine LLP
The Dr. Maxwell Hurston Family Foundation, Inc.
The First Baptist Church of North Brentwood
Howrey Simon Arnold & White LLP
Brian Johnson
Mark & Hillary Johnson
Kelley Drye & Warren LLP
Gardiner Lapham
Latham & Watkins
George Lizama

$2,500 – $4,999
Accenture LLP
Akin Gump Strauss Hauer & Feld LLP
American Legacy Foundation
Arnold & Porter LLP
Bates White
Edward Berlin
Beveridge & Diamond, P.C.
Body Co.
Benjamin Boley
Bump & Associates
Busboys and Poets
CareFirst BlueCross BlueShield
Timothy Carr
Mathieu Chabert
Cleary Gottlieb Steen & Hamilton LLP
James Coates
Coca-Cola Enterprises Bottling Companies
Coldwell Banker Residential Brokerage DuPont
Covington & Burling LLP
Crowell & Moring LLP
Michael D’Amato
Dealy Foundation, Inc.
Diving For Life
Ronald Dunn
Steven Elmendorf
Estate of J. Harry Brogden
Gerald Filbin
Finnegan, Henderson, Farabow, Garrett & Dunner, LLP
Foley & Lardner LLP
Peter Frampton
Fried, Frank, Harris, Shriver & Jacobson LLP
Arturo Garza
GEICO Philanthropic Foundation
The Glickfield Family Foundation
Jeffrey Greenblatt
Brad Harris
The Henry J. Kaiser Family Foundation
Susan Hixson
Martin Horn
Ty Hreben
Jenner & Block
Kerry Jones
Just Give, Inc.
Robert Kabel
Dave Kirkland
Kirkpatrick & Lockhart Preston Gates Ellis LLP
Korn/Ferry International Law Resources, Inc.
Legal Placements, Inc
Michael Mann et
Carol Salzman
Stephanie & Carter McClelland
The Jack L. Peterson &
Vanessa McCoy Peterson Foundation
The Miller & Chevalier Charitable Foundation
Monument Strategies, LLC
David Morehouse
Mt. Sinai Baptist Church
Paul Murphy
ReGina F. Newkirk
PEPCO
Pillsbury Winthrop
Shaw Pittman
Toni Ritzenberg
Morton Roberts
Ross, Dixon & Bell, LLP
Saks Incorporated
Sidley Austin LLP
Spriggs & Hollingsworth
Star Bethlehem Missionary Baptist Church
David Steinhardt
Takoma Park Presbyterian Church
Eugene Tillman
Tutt, Taylor & Rankin
Sotheby’s International Realty
United Way of Central Maryland
United Way of Delaware, Inc.
Verizon Foundation Matching Incentive Program
Douglas Wasitis
Weil, Gotshal & Manges LLP
Robert & Cheryl Tobin Weiner
Bates White
White & Case, LLP
Wiley Rein LLP
Wilmer Cutler Pickering Hale & Dorr, LLP
Yes Marketing, LLC
Mark Young
Michele Zavos
$1,000 – $2,499
Robert Aamoth
Abbott Laboratories Fund
Mehnur Abedin
Kenneth Adams
Mark Adams
Gregory Albright
America’s Best Contacts & Eyeglasses
American College of Cardiology
Maynard C. Anderson
ARINC, Incorporated
Steven Aurecchia
David Austin
Avenue Settlement Corporation
Mary Azcuenaga
Rodney Baccaray
Elizabeth Baer
A. Baker
Georgina & Mark Baker and Jaskowiak
Husna Baksh
Bank of America Foundation
Bank of America United Way Campaign
Kenneth Bass
Bruce Bastian
Robert Benish
Robin Bergen
John Berger
Susan Berlow
Michael Berman
Olga Biddiex
Bryan Blankenship
John Bledsoe
William Bohatch
Darren Bowie
Kenneth Boyd
Debra Bradley
Steven Brancato
Philip Brandt
Thomas Bryan
Dale Buchanan
Christian Buenger
Martin Burns
Peter Buscemi
William Butler
Paul Byrne
Mary Cabriele
Stephen Cain
George Cannon
David Carliner
Eva Marie Carney
M.G. Carter
Dixey Carter
Cerf-Dunbar Fund
Floyd Chapman
Rodger Charin
John Christie
Philip Clapp
John Cochran
Edward Coltman
Wes Combs
The Community Foundation for the National Capital Region
Stephen Connelly
Edward Connor
David Cooper
Thomas Crage
Alice Crerar
CT Corporation System
Morgan Stanley Trust
Bruce A. Morton
Mr. Sills Foundation, Inc.
Daniel Mudge
Ellen Myerberg
NACG/NCB Employee Giving
Scott Nelson
Steven Nelson
Kenneth & Marilyn Nickels
Marcus Noland
Jed Nussdorf
Paul O’Brien
Diane O’Connell
Henry Otto
Elizabeth J. Palmer
Steven Parker
Jeff Paulin
Arne Paulson
Joseph Perta
Shane Pittman
Poggi Design
Powell Goldstein LLP
Carol Prince
Prince William County Cadette Girl Scout Troop 1704
Len Pysh
The Raben Group
RAFFA P.C.
Franklin D. Raines
Larry W. Rampy
Anita Rasch
Jeffery Rasmussen
Reed Island–MLC, INC.
Marsha Reeves
Carol Reich
Brian K. Reid
James T. Reilly
Loyd Rhiddlehoever
Anne Richard
Richard Orgell Family Foundation
Charlie Richardson
Riley Foundation
Robert N. Alfandre Foundation
David Robertson
Leslie Rodnan
Vicente Rodriguez & Ted A. Culler
Angella Rogers
Minas Roros
Barney Rush
Naomi Rutenberg
Nancy Rutstein
Tom Sachs
John Samborski
Dale Sanders
Nancy Sanders
Sam Sarbescu
Carol Schwartz
Herman Schwartz
Richard Seaton
John Seichter
Deloitte Services LP
Dickstein Shapiro LLP
Margaret I. Shean
Dave Sheldon
Daniel Sherman
Barbara Sherwin
Jerry & Judy Shulman
Silber & Perlman, PA
Joel Simkins
Mary Sistik
SKB Architecture and Design
Vernon L. Skinner
Janet Sledge
Ernest Slingsby
Douglas Smalls
Jack Smith
Paul Smith
Sean Smith
Susan Sokoll
Susan Speers
Daniel Squire
Stan S. Sroka
St. Columba’s
Rick Stammerger
Douglas Steele
Patricia T. Steen
Carol Stehl
Kevin Steiger
Sterne, Kessler, Goldstein & Fox
Frances Storey
Todd Stottlemyer
Jack Summer
Allan Swift
Pamela Tomlinson
Edward Torrero
Ralph Tryon
Donald Tucker
Marna Tucker
James Turner
Sheldon Tyrley
United Way of Southeastern Pennsylvania
Richard Van Berkel
Verizon Communications
Robert Voight
Washington Post
Jesse Waters
Western Presbyterian Church
Gary Whalen
Whippoorwill Farm
Jannette Williams
Howard T. Williams
Winer Family Foundation
Jeannette Wise
Chris Wisner
Charles Work
Deborah Wright
Elizabeth Zapranzy
Vance Zavela

$500-$999
Sharyn Abbott
Jeffrey Abrams
Mark W. Adams
Akin Gump
Joseph Alexander
Elena Alvarez
American Continental Group, LLC
American Dental Association
American Psychological Association
American University Women’s Initiative
Amity Club Charity Foundation, Inc.
Lawrence Amon
And Beige
David Anderson
Don Anderson
J. Anderson
Richard Angus
Apex
Richard Appel
Thomas Applin
Charlotte Arnold
Theresa Arvidson
William Askew
James K. Asselstine
Atchison Group, Inc.
Bahman Atefi
Diane Mossholder
Terry Murphy
Doreen Murphy
Margaret Murray
Gregory Nagel
Jane Neal
Dennis Neason
Catherine Nelson
Dan Nicolson
Camilla Nilles
Gerson Nordlinger
Judith Nowak
Judith Ochs
Frank Oldham
Gary P. Oliver
W. Thomas Oliver
Oppenheim Charitable Foundation
Llelanie Orcutt
Elizabeth Owen
Bill Parry
Pattie Patrick
Paulin Family
Nancy J. Pearson
Theodore Pedas
Carolyn Perroni
William Peter
Vishwas Pethe
Rosalind A. Phillips
Tracy Pilzer
Pamela Pitkin
Frances Pitlick
Peter Pizzolongo
Mary Pockman
Karen Pollitz
Posner
Lani Pottle
Edward Poutier
John Quinones
Ronald Ragland
Craig T. Rahl
Kathy Reed
F. Van Reigersberg
Louisa Rey
Richard A. Weible Trust
Steven Richardson
Eric P. Ries
David Riley
Sarah Rillon
Sara Roades
Sam Roberson
Owen Roberts
William Roberts
James E. Rocap
Michael Rogan
Scot Rogerson
Peter Roman
Ann G. Rosenblatt
Peter Rosenstein
Shalla Ross
Leland Roth
George Rothstein
Paul Rothstein
Julie Rottenberg
B. Rouse
Kevin Rusnak
Emily Russell
Kenneth Ryan
Harry R. Sachse
Albert Salas
Chris Sale
J. Salestrom
Salter & Company, LLC
Sander and Ray Epstein Foundation
Theresa Sanders
David Sayles
Ronald Schechter
Barbara Scherer
Betty Scholten
Leonard Schuchman
Keith Secular
Carol Segal
Roger Sharpe
Michael Sheehan
Patti Sheer
David Sheldon
Mark Simmons
David Simonds
Singer
Erin Sitton-Coats
James Smith
Kenneth Smith
Nancy Smith
Sally Q. Smith
Gary & Suzanne Smuckler
Judith Soderholm
Marilyn Sommer
Michael Sommer
South African Embassy
Thomas A. Spiegel
Linda Spink
Springbrook High School
Shirley Springer
Kathryn Sprouls
Langley Spurlock
Timothy Stafford
Richard Stamberger
Susan Stanley
Benjamin Stearn
The Stebbins Fund, Inc.
Ronald Steel
Ronald Stern
Theresa Stevens
Daniel Stewart
Stewart Title Group, LLC
Robert D. Stillman
Lyn Stoesen
Olga Stone
William E. Stone
Dennis Stout
Christopher Strobel
Christine Suskiewicz
Marilyn R. Susskind
Scott Swenson
Donald Szumowski
Martha Talbot
TAP Connected to the Community Giving Campaign
TBG Financial West
Technical Resources International, Inc
Team Finneganders
Carol A. Thedford
Suzanne Thouvenelle
Nestor Tirado
Ellen Tolleiye
L. Tommer
Mary Tondreau
Tone 13 Recordings
Anna Toscano
Heather Townsend
Rebecca Troth
Julia Trotter
Bob Turkelson
Caroline C. Turkus
Jacquelin Tusa
Michael Ulrich
United Airlines Employee Giving Program
Donald Uttrich
Fernando A. Van Reigersburg
Ellen Vargyas
Anthony Varona
Steven P. Varrecchio
Rene Vaurs
Carolyn Veiga
Joe Velasquez
The Vestry of All Souls Parish
Dennis Vierra
Bill Vodra
Pranav Vyas
Jeff Wade
Fred Wagner
Howard Walgren
Joan P. Walker
Jan Walker
William Wallace
Christopher Ware
Charles Warren
Washington Hebrew Congregation Sisterhood
Annette M. Wasno
Richard Weiner
Jonathan Weinstein
M. F. Weissberg
Barbara Wells
Skip & Beth West
Cecilia Westray
Tim Wheat
Carolyn Wheeler
Elizabeth Wheeler
Jeffrey White
Greg Wicks
T. Michael Wight
William D. Blair Charitable Foundation
D. Williams
Mark Williams
Molly Wilmarth
Michael Wilmoth
Nathaniel Wilson
Robert Wing
Thomas Wischer
Eric Wolff
Burton C. Wood
Kathleen Wood
Mendelle Woodley
Jeffrey Wyand
Kirby Yarbrough
YFE, Inc.
Nancy Younan
Carrie Young
Steven Young
E. Yu
Loren Zelsman