



life

ANNUAL REPORT 2002

Whitman-Walker Clinic is a non-profit community based health organization serving the Washington, DC metropolitan region. Established by and for the gay and lesbian community, our Clinic is comprised of diverse volunteers and staff who provide or facilitate the delivery of high quality, comprehensive, accessible health care and community services. Whitman-Walker Clinic is especially committed to ending the suffering of all those infected and affected by HIV/AIDS.



1] Whitman-Walker Clinic of Suburban Maryland
Takoma Park, Maryland

2] The Max Robinson Center
Washington, DC

3] Elizabeth Taylor Medical Center
Washington, DC

4] Whitman-Walker Clinic of Northern Virginia
Arlington, Virginia

**The sole meaning of life
is to serve humanity.**

–Leo Tolstoy

Dear Friend:

Life. That is our focus at Whitman-Walker Clinic. Saving life. Enriching life. Protecting life.

Each day, our staff and volunteers come to Whitman-Walker Clinic on a mission of life. Whether they provide medical care or social services to someone living with HIV, or they counsel a gay, lesbian, bisexual or transgender person, or they provide administrative support to one of our programs, they know that their actions are helping to save and enhance the lives of every client they touch.

In the last fiscal year, more than 16,000 people came to Whitman-Walker Clinic because they know that they can count on the comprehensive, compassionate care we provide. After all, we've been doing that every day since 1973.

In 2002, our work became even more challenging. We faced reductions in government spending on HIV/AIDS services due to mounting deficits at both the state and federal levels. Donations from corporate supporters and foundations stalled. And we saw a continuing decline in individual donations and proceeds from fundraising events.

Despite these hurdles, Whitman-Walker Clinic has remained committed to our mission. We have begun to change our fundraising practices to reflect new realities. We are continually examining how we can achieve maximum efficiency while maintaining the highest quality of service.

In 2002, 91 percent of our clients had annual incomes of \$12,000 or less. Quite literally, they have nowhere else to turn for medical treatment, addictions treatment, social and legal services, food and housing. So, no matter what challenges we may face, our commitment to them must remain secure. That is our pledge.

Our commitment to life is what drives all of us at Whitman-Walker Clinic – our Board of Directors, staff and volunteers. The desire to protect it and nurture it is why we are all here, offering care and compassion to those most in need.

With your continued support, we will continue to provide health care and social services for those who come to us to protect the precious gift of life.

Sincerely,



Jannette Williams
Chair, Board of Directors



A. Cornelius Baker
Executive Director

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The HIV/AIDS Programs of Whitman-Walker Clinic



In the third decade of the epidemic, Whitman-Walker Clinic remains at the forefront of the fight to end the epidemic. In FY 2002, our wide array of targeted medical and social service programs served more than 8,100 clients with HIV/AIDS.

Our **Proud and Positive** program was launched this year to provide peer model outreach to reduce HIV infection by providing prevention and counseling services to newly HIV infected and re-infected people in the District of Columbia. Proud and Positive targets outreach efforts throughout the District with a concentration in Wards 6, 7 and 8, three sectors of the city which have been particularly hard hit by the AIDS epidemic.

The Clinic continued to operate the District's HIV/AIDS Information Lines. As part of a contract with the DC Department of Health, HIV/AIDS Administration, our Spanish speaking bilingual staff are on the job 24 hours a day, 365 days a year providing information

in Spanish and English about HIV/AIDS, testing and referrals to programs and services citywide. Hotline workers also provide 24-hour TTY service to ensure that these vital messages are accessible to the large deaf community anchored by Gallaudet University.

In 2002, African Americans accounted for 43 percent of all new HIV infections among men nationwide. This year, Whitman-Walker reintroduced an education and prevention program to focus exclusively on African American men who have sex with men (MSM). **Black Men's Health Network** staff and volunteers provide services to reduce the rate of HIV transmission among African American MSMs through club and street outreach, referrals, and cognitive and behavioral interventions.

Women's Healthy Connections provided intensive, culturally sensitive and gender specific outpatient substance abuse treatment for HIV-positive



lifesupport

“When I found out I was HIV positive, I thought my life was over. But Whitman-Walker Clinic gave me hope. I got counseling and access to social and legal services and received primary
medical care that improved my health.

And, as I face the challenge of raising my nephew, the Women’s Healthy Connections program provides the support I need to ensure that I’ll see him grow to be a fine young man.”

Elsie Carter and her nephew
Client at Women’s Healthy Connections



lifeline

“My life changed when I found Whitman-Walker Clinic. Without their doctors, I wouldn’t be healthy today. Without the support groups and therapy, I wouldn’t have my depression in check.

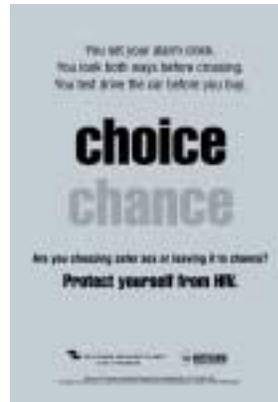
They were my lifeline.

Without the legal assistance to help cut through red tape, I wouldn’t have any income. And without their Schwartz Housing, I wouldn’t have a place to call home.”

Ted Puntanen
Austin Center Client

women with children. This nine-month, three phase certificate program offers individual and family counseling and a number of educational programs for women on topics including substance abuse, parenting, child development, domestic violence and medical management. Women's Healthy Connections works with these women one-on-one to help them live happy, healthy and long lives by helping them control their addictions and teaching them to become better parents.

The Washington, DC metropolitan area has one of the most diverse populations in the nation and many of our clients speak languages other than English. We worked especially hard this year to ensure that the Clinic delivers culturally competent services at every level. This year, the Clinic created a special task force, [Spanish Pathways](#), to ensure that our programs and services are open and accessible to our ever-growing number of Spanish speaking clients. As of the end of the year, a full 20 percent of our staff spoke Spanish.



This year, as new infections continue to rise among gay and bisexual men, the Clinic launched a series of strong social marketing prevention messages designed to reduce the incidence of HIV infection through risk reduction education in our [G-Net program](#). The campaign encouraged men to plan for safe sexual encounters and not wait for a moment of lowered inhibition to make their choices. We also continued to develop messages designed to frankly address the subject of substance abuse — particularly in the alarming rise of methamphetamine use — that has put an unprecedented number of men at risk for HIV infection.

Whitman-Walker Clinic is now the largest community-based provider of HIV/AIDS services in the region. Even so, we continue to recognize that the battle against HIV can only be waged and won in partnership with others. This year, we have continued to develop our collaborative relationships with other health care and social service providers. We collaborated with La Clinica del Pueblo to develop [Acurela](#) to provide outreach and education to members of the District's gay Latino community. In Suburban Maryland, we have continued our work with county health departments and local AIDS service organizations to expand anonymous and confidential testing opportunities in observance of National HIV Testing Day and World AIDS Day. Our Suburban Maryland site also partnered with a consortium of health organizations to present a community forum on microbicides and HIV and STD prevention. And at the end of the year, our Clinical Investigations Unit became the only new recruitment site for Johns Hopkins' [SHARE Study](#) which is helping researchers better understand the relationship of HIV infection and AIDS in response to [HAART](#).



OUTREACH

For years, Whitman-Walker has worked behind the scenes with legislators and government agencies to advocate for issues critical to those whom we serve. From working to keep the federal commitment to Ryan White dollars, to working with local planning agencies to ensure the continuity of important services, Whitman-Walker is a leader among local, state and national advocacy organizations working on behalf of lesbian, gay, bisexual and transgender people and those living with HIV/AIDS in our region, nationally and globally.

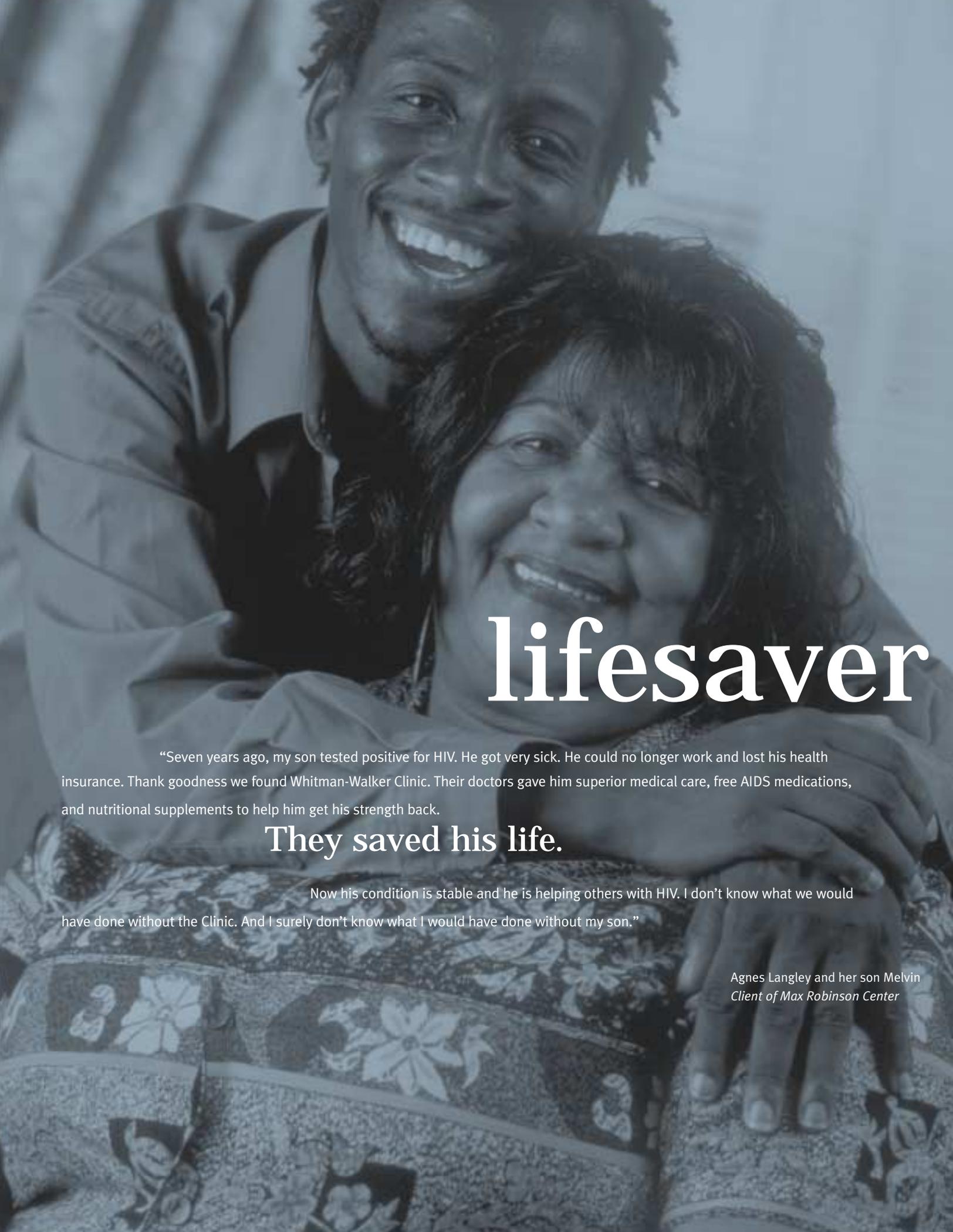
This year, the Clinic has sought to expand and formalize these public policy initiatives by creating our Whitman-Walker Information Network (WIN). WIN has developed a mechanism to educate and mobilize our grassroots supporters to contact their elected officials in the District of Columbia, Virginia and Maryland to

encourage them to support Whitman-Walker, HIV/AIDS funding and LGBT equality. We also began our monthly e-newsletter, currently received by more than 8,000 subscribers.

And we had a number of victories on the public policy front this year. The DC Appropriations bill passed the Senate allowing the District of Columbia to enforce the Domestic Partnership Law. And, although it was defeated in the House, the Senate version of the bill allowed for city funding of the District's Needle Exchange Program, a critical piece of our HIV prevention arsenal that had been taken away by federal legislators using the District as a social laboratory. Rep. Steny Hoyer and the Washington area congressional delegation helped to secure \$375,000 in federal funding for Whitman-Walker Clinic.



Left to Right: 1] Councilmember Sandy Allen, is Chairman of the Committee on Human Services of the Council of the District of Columbia, and represents Ward Eight, home of the Max Robinson Center. 2] U.S. Reps. Eleanor Holmes Norton (D-DC) and 3] Steny Hoyer (D-MD) accepted the Clinic's Partner for Life Award on behalf of the metropolitan area's congressional delegation. 4] Sen. Jim Jeffords (I-VT) was awarded the Joel A. Toubin Award presented to an individual for outstanding advocacy on behalf of people living with HIV/AIDS. 5] For 16 years, former U.S. Rep. Connie Morella (R-MD) was one of the area's leading advocates for people with HIV/AIDS.



lifesaver

“Seven years ago, my son tested positive for HIV. He got very sick. He could no longer work and lost his health insurance. Thank goodness we found Whitman-Walker Clinic. Their doctors gave him superior medical care, free AIDS medications, and nutritional supplements to help him get his strength back.

They saved his life.

Now his condition is stable and he is helping others with HIV. I don't know what we would have done without the Clinic. And I surely don't know what I would have done without my son.”

Agnes Langley and her son Melvin
Client of Max Robinson Center



lifecheck

“Thanks to Whitman-Walker I’m protecting my health and my life. I know that I’m HIV negative and they are helping me stay that way. I can depend upon the staff and volunteers at the Clinic, and I can be totally honest with them.

The Clinic is conveniently located so its easy to stop by to meet with peer counselors if I need to talk about my concerns. With Whitman-Walker Clinic,

I’m in better control of my health.”

David Bediz
Client of Gay Men’s Health and Wellness

Whitman-Walker supports and encourages our staff members' involvement in public policy initiatives at every level. This year, Christine Campbell, the Director of Schwartz Housing Services, was elected President of the National AIDS Housing Coalition. Sally Michael, Director of our Northern Virginia Clinic, was appointed by Gov. Mark Warner to serve on the Statewide Council on Independent Living. Our Associate Executive Director for External Affairs, Dr. Patricia Hawkins, served as president of Division 44, the GLBT Issues Division of the American Psychological Association. And Executive Director A. Cornelius Baker is currently a member of the U.S. Department of Health and Human Services Panel on Clinical Practices in HIV Treatment, the U.S. Public Health Service/Infectious Disease Society of America's Working Group on the Prevention of Opportunistic Infections and the Centers for Disease Control and Prevention Advisory Committee on HIV/AIDS. He also serves as co-chair of the National Coalition for LGBT Health.

LGBT HEALTH AND WELLNESS

The Lesbian Services Program (LSP) received \$75,000 from the Susan G. Komen Breast Cancer Foundation, to continue its highly successful Breast Health Initiative (BHI).

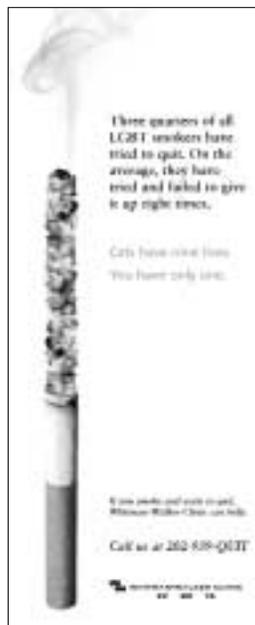
The Breast Health Initiative has been supported by Komen Foundation grants each year since 2000. This support ensures that our Lesbian Services Program can continue to provide targeted breast health education, mammography referrals and clinical services for lesbians and bisexual women throughout the DC area. A smaller grant from the Avon Foundation enables BHI to provide additional services. During October's Breast Health Awareness Month, BHI sponsored "Breast Health Days" and scores of women received clinical

breast exams and mammograms regardless of their ability to pay.

The number of women who received high-quality gynecological care, confidential HIV/STD screening and pregnancy testing through our Lesbian Health Clinic also showed significant increases this year.

LSP also held a number of very successful health workshops throughout the year including "A Day of Healing Arts" that provided presentations on a variety of alternative healing methods; "The Gifts of Your Past" that focused on making peace with issues in your past through relationship therapy and forgiveness counseling; and the "Relationship Institute" that focused on building trust, enhancing communication, and developing healthy dating skills.

This year, our G-Net program continued to provide a network of comprehensive services and programs to enhance the health and well being of gay and bisexual men by building community and embracing and celebrating gay sexuality, relationships and culture. G-Net presented community forums on a range of health and wellness issues beyond HIV/AIDS including self-esteem, depression, and loneliness.



Statement of Financial Position

December 31, 2002

	Unrestricted	Temporarily Restricted	2002 Total
ASSETS			
Current			
Cash and cash equivalents	\$ 1,757,581	\$ 63,071	\$ 1,820,652
Accounts receivable			
Grants and contracts	2,550,218	-	2,550,218
CFC/United Way	221,248	-	221,248
Other	598,631	-	598,631
Investments	688,660		688,660
Inventory	86,802	-	86,802
Prepaid expenses	116,126	-	116,126
Total current assets	6,019,266	63,071	6,082,337
Property			
Land, buildings and improvements	12,876,997	-	12,876,997
Furniture and equipment	1,958,044	-	1,958,044
Transportation	78,079	-	78,079
	14,913,120	-	14,913,120
Less depreciation and amortization	(3,931,663)	-	(3,931,663)
Net property and equipment	10,981,457	-	10,981,457
Other			
Deposits	43,007	-	43,007
Unamortized bond cost	220,181	-	220,181
Total other assets	263,188	-	263,188
Total assets	\$ 17,263,911	\$ 63,071	\$ 17,326,982
LIABILITIES			
Current			
Accounts payable and accrued expenses	\$ 1,481,580	-	\$ 1,481,580
Current portion of long-term debt	281,467	-	281,467
Refundable advances	186,782	-	186,782
Total current liabilities	1,949,829	-	1,949,829
Long-term			
Contingency	27,036	-	27,036
Long-term debt, net of current portion	6,981,611	-	6,981,611
Total long-term liabilities	7,008,647	-	7,008,647
Total liabilities	8,958,476	-	8,958,476
NET ASSETS			
Endowment-board restricted	2,885,227	-	2,885,227
Net Assets	5,420,208	63,071	5,483,279
Total net assets	8,305,435	63,071	8,368,506
Total liabilities and net assets	\$ 17,263,911	\$ 63,071	\$ 17,326,982

Statement of Financial Position

September 30, 2001

	Restated Unrestricted	Restated Temporarily Restricted	2001 Total
ASSETS			
Current			
Cash and cash equivalents	\$ 1,574,835	\$ 38,411	\$ 1,613,246
Accounts receivable			
Grants and contracts	3,109,047	-	3,109,047
CFC/United Way	414,865	-	414,865
Other	710,308	-	710,308
Investments	696,656		696,656
Inventory	105,852	-	105,852
Prepaid expenses	281,465	-	281,465
Total current assets	<u>6,893,028</u>	38,411	6,931,439
Property			
Land, buildings and improvements	12,679,750	-	12,679,750
Furniture and equipment	1,923,538	-	1,923,538
Transportation	78,079	-	78,079
	<u>14,681,367</u>	-	14,681,367
Less depreciation and amortization	<u>(3,424,860)</u>	-	<u>(3,424,860)</u>
Net property and equipment	11,256,507	-	11,256,507
Other			
Deposits	188,225	-	188,225
Unamortized bond cost	232,742	-	232,742
Total other assets	<u>420,967</u>	-	420,967
Total assets	\$ 18,570,502	\$ 38,411	\$ 18,608,913
LIABILITIES			
Current			
Accounts payable and accrued expenses	\$ 1,600,906	-	\$ 1,600,906
Current portion of long-term debt	654,336	-	654,336
Refundable advances	433,502	-	433,502
Total current liabilities	<u>2,688,744</u>	-	2,688,744
Long-term			
Contingency	404,585	-	404,585
Long-term debt, net of current portion	6,940,198	-	6,940,198
Total long-term liabilities	<u>7,344,783</u>	-	7,344,783
Total liabilities	10,033,527	-	10,033,527
NET ASSETS			
Endowment-board restricted	2,738,119	-	2,738,119
Net Assets	<u>5,798,856</u>	38,411	<u>5,837,267</u>
Total net assets	8,536,975	38,411	8,575,386
Total liabilities and net assets	\$ 18,570,502	\$ 38,411	\$ 18,608,913

Statement of Activities and Changes in Net Assets

Fifteen Months Ended December 31, 2002 and Twelve Months Ended September 30, 2001

	Unrestricted	Temporarily Restricted	2002 Total	2001 Total
REVENUE				
Public support				
Grants	\$ 16,418,412	\$ 874,506	\$ 17,292,918	\$ 11,812,832
Contributions	10,277,900	-	10,227,900	10,246,241
CFC/United Way	940,721	-	940,721	843,142
Program service donations and fees	256,315	-	256,315	147,343
Medicaid third party payments	2,694,195	-	2,694,195	2,359,563
Net assets released from restrictions:				
Satisfaction of prog. & time restrictions	849,846	(849,846)	-	-
Total public support	\$31,437,389	24,660	31,462,049	25,409,121
OTHER REVENUE				
Pharmacy and materials sales	260,066	-	260,066	303,041
Rent and other	178,753	-	178,753	809,035
Total other revenue	438,819	-	438,819	1,112,076
Total revenue	\$ 31,876,208	\$ 24,660	\$ 31,900,868	\$ 26,521,197
EXPENSES				
Program services				
Behavioral health	5,234,044	-	5,234,044	4,360,098
Preventive health	2,252,800	-	2,252,800	1,994,547
Legal Services	1,041,528	-	1,041,528	805,462
Communication/PA	997,872	-	997,872	889,837
WWC - Virginia	2,478,116	-	2,478,116	1,938,013
WWC - Maryland	4,377,261	-	4,377,261	2,912,871
External Affairs	541,908	-	541,908	558,859
Medical Services	6,184,345	-	6,184,345	4,835,145
Volunteer Resources	246,991	-	246,991	195,783
Max Robinson Center	1,736,583	-	1,736,583	1,451,354
Total program expenses	\$ 25,091,448	-	\$ 25,091,448	\$ 19,941,969
Supporting services				
Management and general	1,631,185	-	1,631,185	1,524,666
Development	5,385,115	-	5,385,115	3,497,003
Total support services	7,016,300	-	7,016,300	5,021,669
Total expenses	\$ 32,107,748	-	\$ 32,107,748	\$ 24,963,638
CHANGES IN NET ASSETS	(231,540)	24,660	(206,880)	1,557,559
Net assets at beginning of year-restated	8,536,975	38,411	8,575,386	7,017,827
NET ASSETS AT END OF YEAR	\$ 8,305,435	\$ 63,071	\$ 8,368,506	\$ 8,575,386

The complete Auditor's Report by the BERRY GROUP can be found online at www.bgcpas.com

STATISTICS

Over the course of the last fiscal year, the demand for our services has increased significantly. Our client base continues to grow and consist largely of those most in need.

	FY-01	FY-02*
Number of HIV Clients	6,587	8,128
HIV Tests	6,519	8,447
Percentage of Clients Living below \$12,000	88%	89%
Case Management Appointments	20,752	22,926
Medical Appointments	10,158	14,901
Mental Health Appointments	5,194	6,139
Addiction Services Appointments	4,366	6,551
LGBT Health Appointments	3,035	4,550
Dental Appointments	2,106	3,286
Bags of Groceries	12,065	16,740

* Due to a by-law change by the Whitman-Walker Clinic Board of Directors, FY-02 began October 1, 2001 and ended December 31, 2002.



WHITMAN-WALKER CLINIC

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