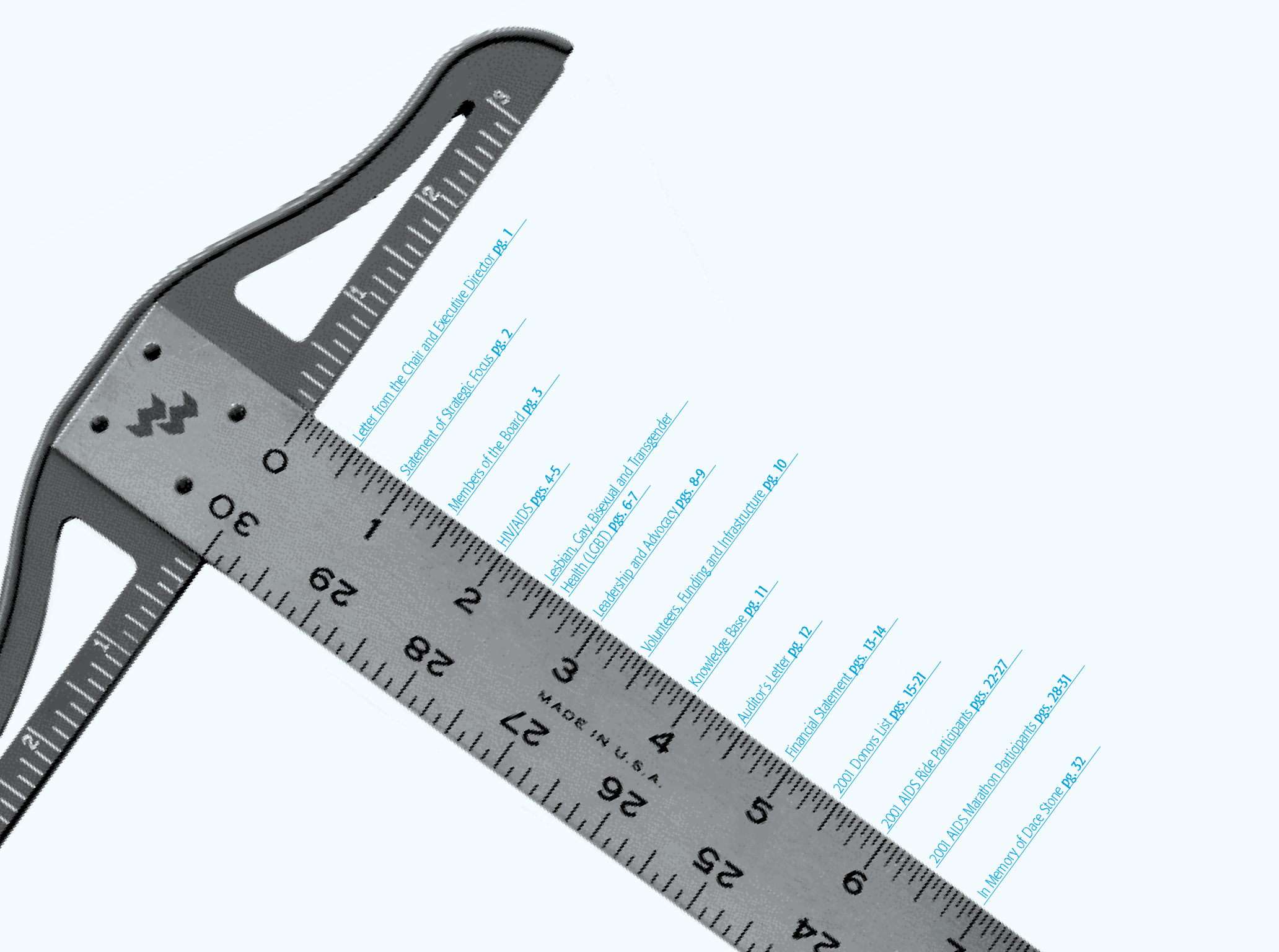




2001 ANNUAL REPORT  
WHITMAN-WALKER CLINIC

WE ARE:	WHITMAN-WALKER CLINIC
THIS IS:	OUR ANNUAL REPORT
FISC. YEAR:	2001
OUR PLAN:	BUILDING FOR THE FUTURE



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Dear Friend:

It has certainly been an eventful year, both for the world and Whitman-Walker Clinic. The events of 2001 have left scars on all of us that may heal but will never completely fade.

In 2001, we completed an extensive and comprehensive strategic planning process for the Clinic in all facets of the organization over the next three years, from client services to fundraising to infrastructure. Developed with input from members of the Board of Directors, Whitman-Walker staff and members of the community at large, the Statement of Strategic Focus will guide us as we build for the future.

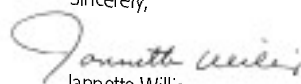
Through this process, we identified nine specific areas of focus: HIV/AIDS, Those Affected and Those At Risk; Lesbian and Gay Health; Bisexual and Transgender Health; Funding; Advocacy; Reputation and Marketing; Volunteer Resources; Infrastructure; and Knowledge Base. Through this report, you will see how we have begun to meet our strategic goals in each of these areas.

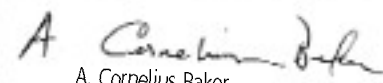
While each of these goals will require a tremendous amount of work, we are confident that our nearly 30 years of experience as a health care provider combined with the talent and energy of our Board, staff and volunteers will ensure that we achieve what we have set out to do.

We would be unable to provide our wide range of health care and social support services without the continued support of our volunteers, our donors and our corporate and foundation partners. On behalf of the Board of Directors, the staff and, most especially, the clients of Whitman-Walker Clinic, we thank them for their continued generous support.

Let us hope that the next year brings us a safer, healthier and more peaceful world.

Sincerely,

  
Jannette Williams  
Chair, Board of Directors

  
A. Cornelius Baker  
Executive Director



### ***MISSION STATEMENT***

Whitman-Walker Clinic is a non-profit community-based health organization serving the Washington, D.C. metropolitan region. Established by and for the gay and lesbian community, our Clinic is comprised of diverse volunteers and staff who provide or facilitate the delivery of high quality, comprehensive, accessible health care and community services. Whitman-Walker Clinic is especially committed to ending the suffering of all those infected and affected by HIV/AIDS.

### ***STATEMENT OF STRATEGIC FOCUS 2002–2004***

The following nine goals were developed by community representatives, Clinic Board Members, staff, and others in a year-long strategic planning process. Guided by our Mission Statement, these goals support our ongoing commitment to providing the very best health care to our community.

#### ***HIV/AIDS, THOSE AT RISK & THOSE AFFECTED***

Provide and/or facilitate access to medical care, prevention and education, behavioral health and support services to people living with HIV/AIDS in the Washington metropolitan region.

#### ***GAY AND LESBIAN HEALTH***

Create, provide and ensure services that adequately address the health and social service needs of gays and lesbians in the Washington metropolitan region.

#### ***BISEXUAL AND TRANSGENDER HEALTH***

Enhance our current services in order to meet, in a culturally competent manner, the health and support service needs of the bisexual and transgender communities.

#### ***FUNDING***

Secure and maintain funding needed to stabilize and increase the services of Whitman-Walker Clinic.

#### ***ADVOCACY***

Improve the health and lives of Whitman-Walker Clinic constituencies through a mission-centric, proactive advocacy role that shapes public opinion, policy, and funding priorities at local, state, national, and international levels.

#### ***REPUTATION AND MARKETING***

Strengthen and enhance Whitman-Walker Clinic's reputation as a pre-eminent provider and advocate for health and related support services for the LGBT and HIV communities.

#### ***INFRASTRUCTURE***

Strengthen infrastructure to improve the quality of services provided to clients and other constituents.

#### ***VOLUNTEER RESOURCES***

Attract and retain a group of committed and diverse volunteers who are capable and motivated to help Whitman-Walker Clinic serve its clients and who reflect and understand the many communities it serves.

#### ***KNOWLEDGE BASE***

Improve Whitman-Walker Clinic's ability to contribute to, access and administratively support a culturally competent LGBT and HIV/AIDS scientific knowledge base.

## MANAGEMENT COMMITTEE

A. Cornelius Baker, Executive Director  
 Mary Bahr, Deputy Chief Operating Officer  
 Bill Bryant, Director,  
     WWC Suburban Maryland  
 Dr. Philippe Chilliade, MD, Medical Director  
 Barbara Chinn, Director,  
     Max Robinson Center  
 Jim Costello, Chief Information Officer  
 Michael Cover, Associate Executive Director,  
     Public Affairs  
 Laura Flegel, Director, Legal Services  
 Patricia Hawkins, PhD,  
     Associate Executive Director,  
     External Affairs  
 Dr. Roxanne Cox-Iyamu  
     Acting Medical Director  
 Peter Miller, Director, Human Resources  
 Janet Mullen, Associate Executive Director,  
     Behavioral Health & Social Services  
 Sally Michael, Director,  
     WWC Northern Virginia  
 Tim Turnham, Director, Development  
 Dan White, Director, Finance  
 Frank Yurrita, Associate Executive Director,  
     Health Promotion and Wellness

## BOARD OF DIRECTORS

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 Billy Cox  
 Steve Faigen  
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 Kevin Mischka

Mahmoud "Moody" Mustafa,  
     MD, FACP  
 Jay Haddock Ortiz  
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 Dace Stone  
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 James Turner  
 Cheryl Weiner  
 Victoria Wheeler, Esq.



A. Cornelius Baker (Executive Director)



Jannette Williams (Chair)



Mark Herzog (Vice-Chair)



H. Alexander Robinson (Secretary)



Jay Candy (Treasurer)



Mark M. Levin (Chair-Emeritus)

## HIV/AIDS

2001 marked 20 years of HIV/AIDS in the United States. It was June of 1981 when the Centers for Disease Control and Prevention (CDC) reported on unusual cases of pneumonia in five gay men in Los Angeles. Those men would be the first cases of AIDS in the United States.

As we enter the third decade of the HIV/AIDS epidemic, Whitman-Walker Clinic remains committed to leadership in the fight to end AIDS and providing a full range of primary medical care, mental health services and social support services for those living with or affected by HIV/AIDS in the Washington, DC metropolitan area.

Whitman-Walker Clinic has placed renewed emphasis on providing basic services, expanding outreach efforts and tailoring education and prevention messages to reach those most at risk of HIV infection. Over the course of the year, Whitman-Walker served more than 5,000 clients and administered more than 6,000 HIV tests.

In October of 2000, Whitman-Walker Clinic of Suburban Maryland received a grant from the CDC for \$800,000 over four years to provide HIV intervention and prevention services to African Americans residing in Prince George's and Montgomery Counties of Maryland. African Americans account for 83 percent of newly diagnosed cases of HIV infection in Maryland.

The grant funds the Suburban Maryland AIDS Reduction Team (SMART), whose goal is to reduce the incidence of HIV infection among African Americans by increasing community capacity to respond to the AIDS epidemic. SMART engages community leaders and trained peer educators to help increase awareness of HIV risk to reduce personal risk behaviors and influence positive attitudes toward risk reduction. The program also provides HIV counseling and testing from Whitman-Walker of Suburban Maryland for the first time.

In November, the seventh annual "Art for Life, Hope for Our Children" Art Auction was held to raise funds for Whitman-Walker's Office of Latino Services. The Auction, which featured works by more than 80 artists, was held at the Organization of American States and raised a record \$70,000 to help bring Whitman-Walker's services and message to the Latino community.

On World AIDS Day 2000, President Bill Clinton visited the Austin Center for Health and Wellness, met with clients and staff, and reiterated his continued support for the Clinic and for ongoing efforts to prevent new HIV infections and develop new medications, including a vaccine and a cure. The President's visit drew tremendous media attention to Whitman-Walker and the message that the HIV/AIDS epidemic is not over.

After conducting an open house of the Clinic's facilities, the staff of Whitman-Walker gathered on the steps of the Administrative Building for an interfaith candlelight vigil to remember those who have been lost, those who continue to live with the disease, and those who remain at risk.





During "National Nutrition Month" in March, Whitman-Walker conducted a nutrition workshop for clients. The workshop focused on how proper nutrition can help the body fight infection and help HIV medications work properly.

Whitman-Walker marked the annual National HIV Testing Day in June with expanded testing at all of the Clinic's facilities in jurisdictions that allow anonymous HIV testing. The Clinic also partnered with the HIV Community Coalition to conduct testing at RKF Stadium throughout the day. In Maryland, Whitman-Walker of Suburban Maryland partnered with a consortium of HIV/AIDS service organizations and the health departments of Montgomery and Prince George's counties to provide HIV testing the entire week of June 23rd.

In July, the Clinic named Dr. Philippe Chiliade as its new Medical Director, ending a nationwide search. Dr. Chiliade, a native of Belgium, was the Attending Physician at University Health System in San Antonio, Texas. He was also the Director of the HIV Program and Attending Physician for the South Texas Veterans Health Care System. Dr. Chiliade is board certified in both infectious diseases and internal medicine.

Whitman-Walker Clinic of Northern Virginia closed the fiscal year with the dedication of their Healing Garden and Labyrinth on September 16th. The Garden and Labyrinth offers a peaceful haven for the Clinic's clients, volunteers and staff and for its neighbors and friends. The dedication took place in the shadow cast by the September 11th terrorist attacks, and included a salute to members of the Arlington County Public Safety Personnel who responded to the attack on the Pentagon.

"As they have responded in the line of duty when needed by Whitman-Walker Clinic of Northern Virginia, Arlington's emergency medical, fire, and police responded to our region and, in a way, to our entire nation with exceptional courage and professionalism we've come to expect," said Sally Michael, Director of Whitman-Walker of Northern Virginia. "It is our hope that these fine women and men and the entire community will visit this place of sanctuary and experience the peace which can be found amidst the flowers, herbs, plants and trees and the clarity afforded by the time-honored tradition of walking a labyrinth."



## LESBIAN, GAY, BISEXUAL AND TRANSGENDER HEALTH

In October 2000, the Lesbian Services Program announced the findings of a Lesbian and Woman Who Partner with Women (WPW) Health Needs Assessment Survey. The survey was completed by more than 600 women, and included a series of nine focus groups.

The major finding of the study was the alienation that many lesbians/WPWs feel when it comes to seeking health care. Despite the fact that 87 percent of respondents had health insurance, almost one in three delayed seeking health care for similar reasons as the general population. The intensity of comments about delaying care suggests that homophobia, whether real or perceived, on the part of health care providers is a significant barrier to seeking care.

As the survey revealed a deep need to provide sensitive, reliable and comprehensive health care to lesbians and women who partner with women, it also pointed to ways that the Clinic could strengthen our strong commitment to LGBT health care.

The Lesbian Services Program began a Metrobus advertising campaign to promote breast health underscoring the problem of breast cancer among women who partner with women over the age of 40. Coinciding with Breast Health Month and funded by grants from the Susan G. Komen and the Avon Breast Health Foundations, the campaign highlighted the services that the Clinic provides and urged early detection.

November, 2000 saw the release by the DC Health Administration for HIV/AIDS's Washington DC Transgender Needs Assessment Survey (WTNAS). Jessica Xavier, now the Clinic's Director of Volunteer Resources, was the principal investigator. This study found an overall seroprevalence of 25 percent, with 32 percent in Male-to-Female – the highest single HIV rate in the District. A third of the participants reported problems with substance abuse or had suicidal ideation, and nearly 10 percent were homeless. The WTNAS was one of the largest studies of an urban transgender population to be conducted in the United States and will be a foundation from which the Clinic will determine the scope of service delivery to the transgender community.

In March, The Gay Men's Peer Counseling Program began offering classes for Gay men considering parenthood. The 10 week class addressed issues related to adoption, co-parenting, financial planning, building a support network, and legal issues.

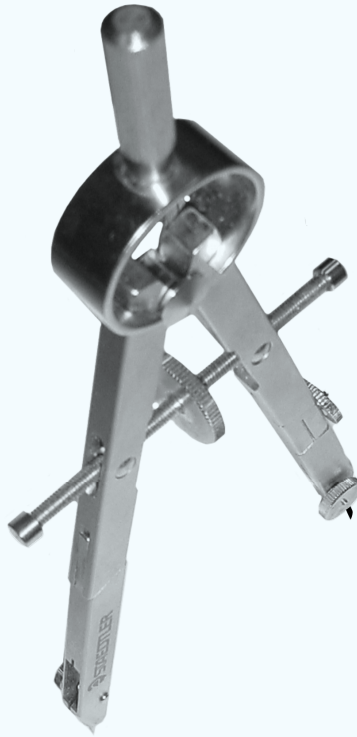
Also in March, The Lesbian Services Program presented "Wellness and Healing in Prime Time: A Health Day for Women 40 and Over." The health day addressed concerns such as menopause, bone and heart health, flexibility, energy and fitness and featured demonstrations of healing arts such as therapeutic bodywork, naturopathic medicine and acupuncture.



### The Lesbian Health Center OF WHITMAN-WALKER CLINIC







The Clinic participated in media outreach to promote the publication of "Healthy People 2010" Companion Document, produced by the Gay and Lesbian Medical Association with funding from the federal government. This marked the first time that the federal government included the unique health concerns of LGBT Americans in the nation's long-term health planning and will help LGBT health organizations around the nation access federal resources and programs that provide health and wellness services for the LGBT community.

A. Cornelius Baker, the Clinic's Executive Director, was named a co-chair of the first National Coalition for LGBT Health. The Coalition, composed of LGBT organizations from across the country, will focus on the development of a national health advocacy effort for LGBT health. The Coalition is already at work to ensure that LGBT people are included in our nation's health objectives.

The Clinic was in the forefront of a media storm that strongly condemned the "Healing the Homosexual" conference that took place during the week of Capital Pride. In conjunction with other national organizations including PFLAG, The American Psychological Association and The National Religious Leadership Roundtable, the Clinic urged people nationwide to accept their gay children, love them unconditionally and reject attempts to damage them by inflicting psychological torture in a useless attempt to change their sexual orientation.

In the wake of September 11, Clinic professional staff and volunteers staffed hotlines and participated in regional mental health and public health responses to the terrorist attacks, all the while ensuring that our clients received ongoing care during the crisis.

## LEADERSHIP AND ADVOCACY

Since our founding, Whitman-Walker Clinic has been a community-based health care and social services provider. The Clinic takes great pride in being an active, vocal and productive member of the local communities where our facilities are located, and the wider regional and national communities. Our work for those living with HIV/AIDS and for the health of the gay, lesbian, bisexual and transgender communities leads us to speak out and work with our allies locally and nationally.

In January, Attorney General Janet Reno observed one of her last days in office with a visit to Whitman-Walker Clinic. The Attorney General attended the Clinic's monthly Legal Clinic at the Max Robinson Center. The Legal Clinic offers free legal services to low income individuals with a civil legal matter governed by DC law. The Attorney General met with clients, staff and volunteers and praised the attorneys who volunteer their time each month to help DC residents.

The 18th Annual DC AIDS Candlelight Memorial was held on May 20th at St. Thomas's Park. This year's Memorial, with the theme "One Voice, Many Faces...United for Life," honored the memory of those lost to HIV/AIDS and showed support for those living with HIV/AIDS. Whitman-Walker was an active partner and supporter of the Candlelight Memorial, providing publicity on the event and sending staff to help make the event a success.

Again this year, we waged a difficult battle on Capitol Hill to win the right to use local tax dollars to fund HIV prevention through needle exchange. While we did not win that battle, we were able to retain the right to use privately raised funds to promote HIV prevention among injection drug users through proven strategies like needle exchange. We will return to Capitol Hill year after year until we have won.

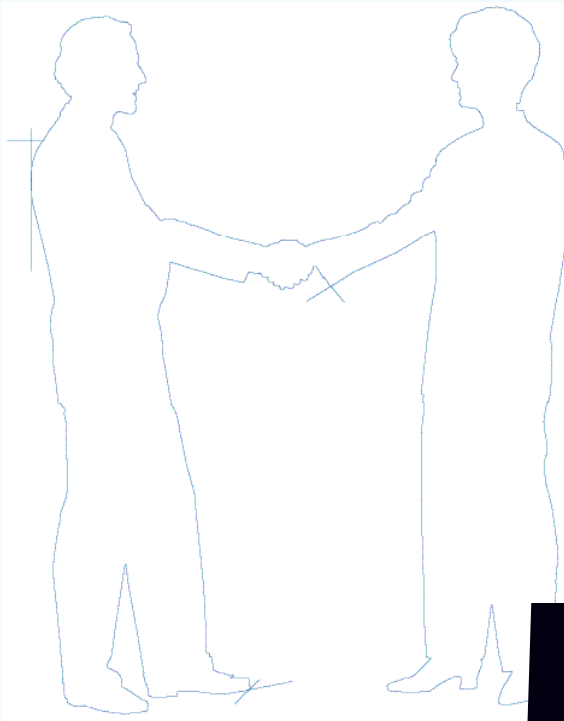
Whitman-Walker Clinic led the efforts of 13 other HIV/AIDS service organizations around the country to present a national education and awareness campaign, "20 Years of AIDS is Enough." The campaign included a "20 Years of AIDS" website, a march from the White House to the Capitol, a national TV, radio and print public service announcement (PSA) campaign, and a strong local and national earned media effort. "20 Years of AIDS" brought media coverage ranging from CNN to the Washington Blade. The PSA campaign was seen on 225 TV stations and heard on 260 radio stations.



▲ Scott Evertz, then Director of the White House Office of National AIDS Policy, spoke to the staff of Whitman-Walker Clinic in May 2001, soon after he took office.



## VOLUNTEERS



Our volunteers are the life's blood of Whitman-Walker Clinic. We currently have a base of more than 1,700 volunteers who help us provide services in all of our locations in DC, Virginia and Maryland. We estimate that these volunteers donate almost \$10 million in time and work to Whitman-Walker every year. Without these dedicated people, we would not be able to provide our range of services. They are the true heart and soul of Whitman-Walker.

Volunteers provide everything from medical care and advocacy for clients on legal issues relating to HIV, to counseling for clients who have addictions or other mental health issues. Volunteers stuff envelopes, type letters, fold brochures, post flyers and even train other volunteers.

Despite the wide range of jobs our volunteers perform, they all have something in common: a compassion that moves them to help those in need.

## FUNDING AND INFRASTRUCTURE

Building for the future requires a strong infrastructure to support organizational development and to ensure that we are positioned to meet both the needs of a growing number of people living with HIV/AIDS and the health care needs of the LGBT communities.

More than 12,000 men and women are living with AIDS in the metropolitan area right now. Tens of thousands more are infected with HIV. Planning for the future means that we must prepare to provide care and support to these people, many of whom live at or below the poverty line, and are uninsured or underinsured.

It is primarily through the generosity of our donors that we are able to provide medical and mental health care, addictions treatment, and social and support services at four sites in the District of Columbia, Maryland and Virginia. We are, however, near capacity at each of these sites. If we are to continue to provide care, we must find ways to expand our physical infrastructure to accommodate the men and women who rely on us for care.

This is particularly true in the wake of the economic impact of the terrorist attacks and the fundraising challenges faced by non-profits like Whitman-Walker Clinic.

But infrastructure goes beyond bricks and mortar. We are also committed to building our capacity in management, human resources, staff training, and computer information systems.

Over the next two years, we will work toward recognition by groups that accredit health care organizations, providing an industry "seal of approval" for efficiency, effectiveness, and overall quality of health care services and support functions.



## KNOWLEDGE BASE

For nearly 30 years, Whitman-Walker Clinic has contributed to the overall knowledge base of those on the front lines of the HIV/AIDS epidemic. We are also recognized as pioneers in culturally competent LGBT health care. But it's not enough to rest on a solid record of success in providing health care.

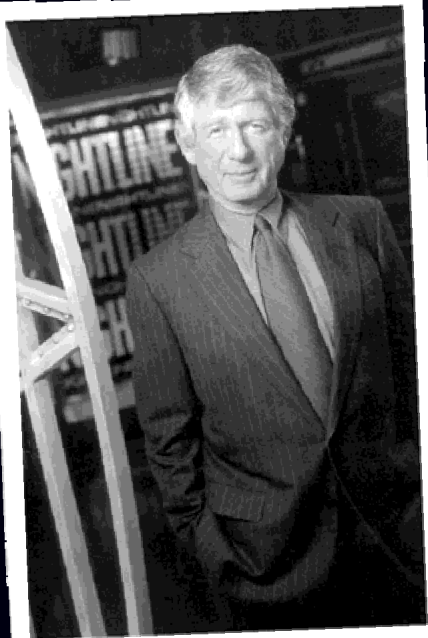
We are committed to improving the ability of our staff and volunteers to contribute to, access and support the scientific knowledge base in LGBT and HIV/AIDS health care. We will do this by creating formal systems to disseminate new research findings and studies; coordinating publication of our own research; providing staff training around assessment of information and curricula development; and by collaborating with other model LGBT and HIV/AIDS health care institutions in cities across the country.

We also have a strong commitment to social, clinical and behavioral research. This research will help us to improve the overall health of our communities and improve client services, programs, and staff and volunteer competencies.

In HIV/AIDS research, we are particularly committed to participating in efforts that will advance the science of HIV salvage therapies in order to develop more treatment options, collaborating in HIV vaccine trials, and finding ways to improve client medication adherence.

In LGBT health research, we will partner with the National Institutes of Health, the Centers for Disease Control, academic institutions, and our sister organizations around the country to increase the body of knowledge on the health of our communities and to identify emerging health concerns by focusing on epidemiological tracking and health care research.

The Clinic's annual Spring Gala honored ABC's Ted Koppel and Nightline for their extensive and in-depth coverage of HIV/AIDS. In the 20 years since HIV/AIDS was first identified, Nightline has produced more than 60 programs on HIV/AIDS, examining treatment, research, and national and international issues related to the epidemic.





## INDEPENDENT AUDITOR'S REPORT

The Board of Directors  
Whitman-Walker Clinic, Inc.  
Washington, DC 20009

We have audited the accompanying statement of financial position of the Whitman-Walker Clinic, Inc. (a nonprofit organization) as of September 30, 2001 and 2000 (Restated), and the related statement of activities, functional expenses, changes in net assets and cash flows for the years then ended. These financial statements are the responsibility of the Clinic's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position and cash flows of the Whitman-Walker Clinic, Inc., as of September 30, 2001 and 2000 (Restated), and results of its operations for the years then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with Government Auditing Standards, we have also issued our report dated December 20, 2001 on our consideration of Whitman-Walker Clinic, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grants. That report is an integral part of an audit performed in accordance with Government Auditing Standards and should be read in conjunction with this report in considering the results of our audit.

The accompanying Schedule of Expenditures of Federal Awards and other supplementary information is presented for purposes of additional analysis as required by U. S. Office of Management and Budget (OMB) Circular A-133, Audits of States, Local Governments, and Non-Profit Organizations, and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.

December 20, 2001

<i>See notes to financial statements</i>	2001				Restated 2000 Total
<b>ASSETS</b>	<b>Unrestricted</b>	<b>Temporarily Restricted</b>	<b>Permanently Restricted</b>	<b>Total</b>	
<b>Current Assets</b>					
Cash and cash equivalents	\$1,129,875	\$494,296	\$685,731	\$2,309,902	\$1,053,364
<b>Accounts receivable</b>					
Grants and contracts	2,586,906	522,141	0	3,109,047	2,835,021
CFC/United Way	414,865	0	0	414,865	481,065
Other	710,308	0	0	710,308	1,732,909
Inventory	105,852	0	0	105,852	106,000
Prepaid expenses	281,465	0	0	281,465	65,552
<b>Total current assets</b>	<b>5,229,271</b>	<b>1,016,437</b>	<b>685,731</b>	<b>6,931,439</b>	<b>6,273,911</b>
<b>Property</b>					
Land and buildings/improvements	10,470,007	0	2,209,743	12,679,750	13,228,294
Furniture and equipment	1,923,538	0	0	1,923,538	1,923,538
Transportation	78,079	0	0	78,079	57,049
	12,471,624	0	2,209,743	14,681,367	15,208,881
Less depreciation and amortization	(3,267,505)	0	(157,355)	(3,424,860)	(3,141,676)
Net property and equipment	9,204,119	0	2,052,388	11,256,507	12,067,205
<b>Other</b>					
Deposits	188,225	0	0	188,225	112,225
Unamortized bond cost	232,742	0	0	232,742	242,441
<b>Total other assets</b>	<b>420,967</b>	<b>0</b>	<b>0</b>	<b>420,967</b>	<b>354,666</b>
<b>Total assets</b>	<b>\$14,854,357</b>	<b>\$1,016,437</b>	<b>\$2,738,119</b>	<b>\$18,608,913</b>	<b>\$18,695,782</b>
<b>LIABILITIES</b>					
<b>Current</b>					
Accounts payable	\$922,427	\$0	\$0	\$922,427	\$935,532
Accrued expenses	678,479	0	0	678,479	621,774
Line of credit	0	0	0	0	880,657
Current portion of long-term debt	654,336	0	0	654,336	687,921
Refundable advances	0	433,502	0	433,502	516,596
<b>Total current Liabilities</b>	<b>2,255,242</b>	<b>433,502</b>	<b>0</b>	<b>2,688,744</b>	<b>3,642,480</b>
<b>Long-term</b>					
Contingency	404,585	0	0	404,585	666,000
Long-term debt, net of current portion	6,940,198	0	0	6,940,198	7,369,475
<b>Total long-term liabilities</b>	<b>7,344,783</b>	<b>0</b>	<b>0</b>	<b>7,344,783</b>	<b>8,035,475</b>
<b>Total Liabilities</b>	<b>9,600,025</b>	<b>433,502</b>	<b>0</b>	<b>10,033,527</b>	<b>11,677,955</b>
<b>NET ASSETS</b>	<b>5,254,332</b>	<b>582,935</b>	<b>2,738,119</b>	<b>8,575,386</b>	<b>7,017,827</b>
<b>Total liabilities and net assets</b>	<b>\$14,854,357</b>	<b>\$1,016,437</b>	<b>\$2,738,119</b>	<b>\$18,608,913</b>	<b>\$18,695,782</b>

See notes to financial statements

2001

Restated 2000 Total

REVENUE	Unrestricted	Temporarily restricted	Permanently restricted	Total	
<b>Public support:</b>					
Grants	\$0	\$11,812,832	\$0	\$11,812,832	\$10,453,024
Contributions	10,246,241	0	0	10,246,241	11,976,416
CFC/United Way	843,142	0	0	843,142	977,748
Program service donations (fees)	147,343	0	0	147,343	122,241
Medicaid third party payments	2,359,563	0	0	2,359,563	1,958,777
<b>Net assets released from restrictions:</b>					
Satisfaction of program & time restrictions	11,571,720	(11,571,720)	0	0	0
Total public support	25,168,009	241,112	0	25,409,121	25,488,206
<b>Other revenue:</b>					
Pharmacy and materials sales	303,041	0	0	303,041	220,635
Rent and other	500,159	0	308,876	809,035	696,043
Total other revenue	803,200	0	308,876	1,112,076	916,678
<b>Total revenue</b>	<b>25,971,209</b>	<b>241,112</b>	<b>308,876</b>	<b>26,521,197</b>	<b>26,404,884</b>
<b>EXPENSES</b>					
<b>Program services:</b>					
Medical services	4,835,145	0	0	4,835,145	7,175,182
Behavioral health	4,360,098	0	0	4,360,098	3,685,823
Preventive health	1,994,547	0	0	1,994,547	1,970,541
Legal services	805,462	0	0	805,462	623,057
Communication/PA	889,837	0	0	889,837	0
Max Robinson Center	1,451,354	0	0	1,451,354	1,400,884
WWC - Virginia	1,938,013	0	0	1,938,013	2,093,731
WWC - Maryland	2,912,871	0	0	2,912,871	2,710,488
External affairs	558,859	0	0	558,859	818,278
Volunteer resources	195,783	0	0	195,783	278,637
AIDSWalk	0	0	0	0	739,288
<b>Total program services</b>	<b>19,941,969</b>	<b>0</b>	<b>0</b>	<b>19,941,969</b>	<b>21,495,909</b>
<b>Support services:</b>					
Management and general	1,357,316	0	0	1,357,316	1,289,454
Development	3,497,003	0	0	3,497,003	3,504,045
Total support services	4,854,319	0	0	4,854,319	4,793,499
<b>Other:</b>					
Endowment	0	0	167,350	167,350	92,239
<b>Total expenses</b>	<b>24,796,288</b>	<b>0</b>	<b>167,350</b>	<b>24,963,638</b>	<b>26,381,647</b>
<b>CHANGES IN NET ASSETS</b>	<b>1,174,921</b>	<b>241,112</b>	<b>141,526</b>	<b>1,557,559</b>	<b>23,237</b>
<b>NET ASSETS AT BEGINNING OF YEAR</b>	<b>6,676,004</b>	<b>341,823</b>	<b>0</b>	<b>7,017,827</b>	<b>6,994,590</b>
Endowment	(2,596,593)	0	2,596,593	0	0
<b>NET ASSETS AT END OF YEAR</b>	<b>\$5,254,332</b>	<b>\$582,935</b>	<b>\$2,738,119</b>	<b>\$8,575,386</b>	<b>\$7,017,827</b>

***IN MEMORY OF DACE STONE***

Frances "Dace" Stone, 48, twice board president of Whitman-Walker Clinic, and a friend and ally of the LGBT and HIV/AIDS communities, lost her long battle with lupus on August 15, 2001.

Dace will be remembered by all who knew her as a tireless advocate for those living with HIV/AIDS and for the health needs of gay men, lesbians, bisexuals and transgender people in the Washington area, across the country and around the world. An active Clinic volunteer since 1984, Dace was drawn to Whitman-Walker Clinic early in the struggle, selflessly devoting thousands of hours to the many men and women who came to the Clinic for health care during the darkest days of the AIDS epidemic. She was committed to the Clinic as an institution, advocating for the need to support volunteers, contributing her leadership to long-range planning, and for her determination that the original gay and lesbian health mission be strengthened, even in the face of the worst public health epidemic the world has ever seen.

Dace served as a member and as president of the Clinic's Board of Directors, playing a key role in the development of AIDS education and counseling programs. Her background as a mental health counselor and social services program manager gave Dace a unique perspective on how people living with HIV/AIDS could and should be helped. She felt it was vital to provide counseling not only for people living with HIV/AIDS but for family, friends and caregivers who are also affected by the disease. Dace touched the lives of countless individuals during her long years of community service, as executive director of Baltimore's Health Education Resource Organization, which provides services to people with AIDS; as a member of the board of AIDS Action; as a founding board member of Prevention Works, the District's needle exchange program; and as an advocate with organizations including the Peace Corps, the U.S. Conference of Mayors, the United Nations Development Program, the Academy for Educational Development, H.E.R.O, the National Institute of Mental Health, Maryland City and County Boards of Education, and Planned Parenthood. And, as a long time member of Congregation Bet Mishpachah, she continued her help and outreach role as head of the synagogue's bereavement support committee.

Dace Stone will be remembered as a woman who provided tremendous leadership during her years of selfless service to the Washington, D.C., metropolitan community. Her spirit and determination have always been an inspiration to all of us who were fortunate enough to know her, to work with her, and to have her in our lives. We will miss her deeply.

"Behold I do not give lectures  
or a little charity,  
When I give, I give myself. "

—WALT WHITMAN





WHITMAN-WALKER CLINIC

[www.wwc.org](http://www.wwc.org)

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